# PLACER COUNTY ECONOMIC AND DEMOGRAPHIC PROFILE 2004

# PLACER COUNTY, CALIFORNIA

Prepared for

County of Placer
Office of Economic Development

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#### **FOREWORD**

# Foreword

Placer County, one of California's fastest growing counties, is characterized by high incomes and a technology-based economy. The attractions of the region, including comparatively affordable land and housing, as well as a superior quality of life, ushered in a decade of unprecedented expansion.

Placer County offers safe neighborhoods, excellent schools and an outstanding transportation system. The transportation system of federally and state-funded highways was a precipitating factor in the construction of housing, business and industrial parks. This construction of housing and industrial parks brought new residents to Placer County who, in turn, benefited the local economy by demanding goods and services.

The Sierra Nevada Mountains, home to the 1960 Winter Olympics and the largest concentration of world class ski resorts in the Western United States, provide an abundance of year-round recreational and cultural opportunities to the residents of Placer County and visitors from other parts of the Greater Sacramento Area, as well as the San Francisco Bay Area.

The *Placer County Economic and Demographic Profile 2004* provides an economic and demographic survey of the Placer County, and provides detailed statistics on the three distinctive regions of the county: the Valley, the Gold Country and the High Country.

The *Placer County Economic and Demographic Profile 2004* was prepared for the Placer County Office of Economic Development by the Sacramento Regional Research Institute (SRRI), a joint venture of California State University, Sacramento and the Sacramento Area Commerce and Trade Organization.

# TABLE OF CONTENTS

| FOREWORD  |
|---|
| TABLE OF CONTENTS                               |
| LIST OF FIGURES                                 |
| INTRODUCTION                                    |
| Location  |
| History   |
| DEMOGRAPHICS                                    |
| Population                                      |
| Age Composition                                 |
| Ethnicity                                       |
| Housing Units                                   |
| Household Composition                           |
| Income  |
| QUALITY OF LIFE                                 |
| Climate   |
| Ground Stability                                |
| Sports and Decreation                           |
| Sports and Recreation                           |
| Community Activities  Culture and Entertainment |
| Local Service                                   |
|   |
| Health Services                                 |
| Personal Safety                                 |
| Population Density  Commute Time to Work        |
|   |
| BUSINESS VITALITY                               |
| Market Potential                                |
| Construction                                    |
| Manufacturing                                   |
| Financial Activities                            |
| Professional and Business Services              |
| Wholesale and Retail Trade                      |
| Banking and Finance                             |
| LABOR FORCE                                     |
| Labor Force Participation                       |
| Employment Growth                               |
| Employment Growth Sectors                       |
| Wages   |
| Major Employers                                 |
| Employee Recruitment and Training Programs      |
| EDUCATION                                       |
| Primary and Secondary Education                 |
| Higher Education                                |
| Community Colleges                              |
| Community Colleges  Public Universities         |
| Private Schools                                 |
| Technical Schools and Vocational Training       |

# TABLE OF CONTENTS

| Educational Attainment            | 68 |
|-----------------------------------|----|
| REAL ESTATE                       | 70 |
| General Real Estate               | 70 |
| Land Cost and Availability        | 72 |
| Office Space                      | 73 |
| Industrial/Warehouse Space        | 75 |
| Retail Space                      | 77 |
| Residential—Single Family Housing | 77 |
| TRANSPORTATION                    | 80 |
| Highways                          | 80 |
| Airports                          | 82 |
| Port of Sacramento                | 85 |
| Railroads                         | 86 |
| Trucking                          | 87 |
| Public Transit                    | 87 |
| RESOURCES AND UTILITIES           | 90 |
| Utility Distribution Companies    | 90 |
| Natural Gas                       | 91 |
| Water                             | 91 |
| Solid Waste and Waste Water       | 93 |
| DIRECTORY                         | 94 |

# LIST OF FIGURES

| Figure 1: Placer County Map: The Valley, The Gold and   |
|---|
| The High Country  |
| Figure 2: Population  |
| Figure 3: Population Projections  |
| Figure 4: Population Growth Between 1990 and 2000   |
| Figure 5: Population Changes in the Regions of Placer County                                  |
| Figure 6: 2000 Median Age   |
| Figure 7: Median Age Growth Rates Between 1990 and 2000                                       |
| Figure 8: Ethnicity   |
|   |
| Figure 9: Housing Units   |
| Figure 10: Housing Unit Projections   |
| Figure 11: Household Composition  |
| Figure 12: Income   |
| Figure 13: Temperature and Precipitation in Placer County                                     |
| Figure 14: California Earthquake Probability  |
| Figure 15: Ski Resorts in Placer County – Facilities and Amenities                            |
| Figure 16: Ski Resorts in Placer County – Winter Sports                                       |
| Figure 17: Ski Resorts in Placer County – Summer Sports                                       |
| Figure 18: Largest Accommodations in Placer County  |
| Figure 19: Acute Care Hospitals   |
| Figure 20: FBI Crime Index  |
| Figure 21: Population Density   |
| Figure 22: Commute Time to Work   |
| Figure 23: Employment Growth Rate Comparison  |
| Figure 24: Placer County Employment Structure in 2002   |
| Figure 25: Shift in Major Sector Employment Structure   |
| Between 1997 and 2002   |
| Figure 26: Major Sector Employment Growth Rates   |
| Between 1997 and 2002   |
| Figure 27: Components of Construction Employment in   |
| Placer County in 2002   |
| Figure 28: Employment Growth in Components of the Construction                                |
| Sector Between 1997 and 2002  |
| Figure 29: Manufacturing Employment Trend   |
| Figure 30: Components of Manufacturing Employment in  |
| Placer County in 2002   |
| Figure 31: Employment Growth in Components of the Manufacturing                               |
| Sector Between 1997 and 2002  |
| Figure 32: Components of Financial Activities Employment                                      |
| in Placer County in 2002  |
| Figure 33: Employment Growth in Components of the Financial Activities                        |
| Sector Between 1997 and 2002  |
| Figure 34: Components of Professional and Business Services                                   |
| Employment in Placer County in 2002   |
| Figure 35: Employment Growth in Components of the Professional                                |
| and Business Services Sector Between 1997 and 2002  |
| Figure 36: Taxable Sales  |
| Figure 37: Composition of Retail Sales in Placer County                                       |
| Figure 38: Locally Based Banking and Savings Institutions                                     |
| Figure 39: Market Share: Top Ten Banking and Savings Institutions                             |
| Figure 40: Labor Force Participation  |
|   |
| Figure 41: Labor Force and Employment   |
| Figure 42: Employment by Industry in Placer County<br>Figure 43: Private Sector Wages in 2002 |
| riguie 45. Fiivale Sector wages III 2002  |

# LIST OF FIGURES

| Figure 44: | Largest Private Sector Employers in Placer County          | 52 |
|------------|--|----|
|            | Number of Establishments by Industry in Placer County      | 53 |
|            | Company Facilities Expanded or Relocated to Placer County  |    |
| Betwe      | een 1999 and 2003  | 54 |
|            | Public School Enrollment Grades K through 12               | 56 |
| Figure 48: | Types of Schools in Placer County                          | 57 |
| Figure 49: | Average SAT Scores for Public School Students              | 58 |
| Figure 50: | Average ACT Scores for Public School Students              | 59 |
| Figure 51: | Public High School Graduate with UC and CSU                |    |
| Entrai     | nce Courses  | 60 |
|            | Placer County API Performance Largest School Districts     | 61 |
| Figure 53: | Universities and Colleges in the Immediate Sacramento Area | 62 |
|            | Higher Education Enrollment                                | 63 |
| Figure 55: | Educational Attainment                                     | 69 |
| Figure 56: | Comparison of Current Lease Rates                          | 70 |
|            | Historical Non-residential and Residential                 |    |
|            | ruction Valuation  | 71 |
| Figure 58: | Non-residential and Residential Construction               |    |
| _          | tion Trends in Placer County                               | 72 |
|            | Improved Land Costs in Placer County                       | 73 |
|            | Office Space Construction in Placer County                 | 74 |
|            | Office Space Absorption in Placer County                   | 74 |
|            | Historical Office Lease Rates in Placer County             | 75 |
|            | Industrial Space Absorption in Placer County               | 76 |
|            | Major Industrial Parks in Placer County                    | 76 |
|            | 2003 Retail Lease Rates, Vacancy, and Absorption           |    |
| _          | cer County   | 76 |
|            | October 2003 Median Home Sale Prices                       | 78 |
|            | Change in Home Sale Prices                                 | 78 |
|            | Average Single Family Home Transactions                    | 79 |
|            | Transportation Map   | 81 |
| Figure 70: | Airport Traffic  | 82 |
|            | Sacramento International Airport Flights                   | 83 |
|            | Port of Sacramento Historical Tonnage                      | 85 |
|            | Port of Sacramento Growth Rate                             | 86 |
|            | TART Annual Ridership                                      | 88 |
|            | TART Ridership Trend                                       | 88 |
|            | Sacramento Regional Transit District Ten-Year System       |    |
|            | nsion Proposal Map   | 89 |
|            | Commercial/Industrial Natural Gas Rates                    | 91 |
|            | Commercial/Industrial Water Usage Costs for Selected Areas | 92 |



# **INTRODUCTION**

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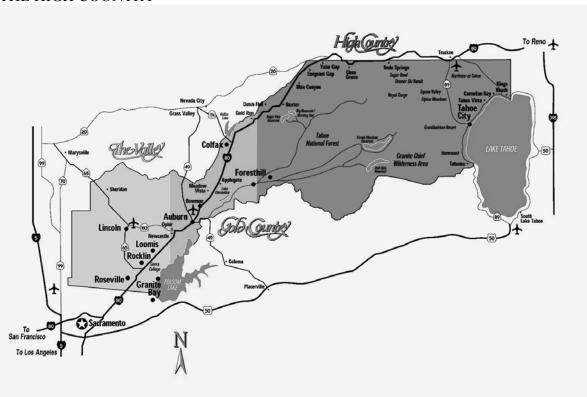
# Introduction

This section includes a description of location, a map of Placer County and its three distinct regions (The Valley, The Gold Country and The High Country) and a brief history of Placer County.

# Location

Placer County is located 80 miles northeast of San Francisco. The City of Auburn and the government center of Placer County, is located 120 miles southwest of Reno. The county encompasses 1,506 square miles (including 82 square miles of water) or 964,140 acres (including 52,780 acres of water). Placer County is bounded by Nevada County to the north, the State of Nevada to the east, El Dorado and Sacramento counties to the south, and Sutter and Yuba counties to the west.

FIRGURE 1
PLACER COUNTY MAP—THE VALLEY, THE GOLD COUNTRY AND
THE HIGH COUNTRY



Sacramento Regional Research Institute, December 2003 Source: Placer County Office of Economic Development

# **INTRODUCTION**

# History

Placer County's history is steeped in richness and adventure. The County took its name from the Spanish word for sand or gravel deposits that contain gold<sup>1</sup>. In search of a new life across the Sierra Nevada Mountains, the ill-fated Donner Party spent the winter of 1846 trapped by heavy snows on the banks of Alder Creek. This tragic site, where only 45 of the original 89 member party survived, became known as the Donner State Historic Park site and is located on the east side of Donner Lake.

Gold was discovered on the American River in 1846 by James W. Marshall at Sutter's Mill in Coloma. One of the first parties to capitalize on Marshall's success was organized by Claude Chana. With three fellow Frenchmen, 25 Native Americans and 35 horses, the Chana party started across the foothills for Sutter's Mill. On the first night of their journey, the party camped by a stream at the Auburn Ravine. Chana panned three large nuggets from the Ravine, enough to establish a new mining site. On May 16, 1848, the town of Auburn was founded. In 1851, the County of Placer was formed, and Auburn was designated as the county seat.

In 1864, a Central Pacific track-laying crew, building the western half of the nation's first transcontinental railroad, crossed a small rail line linking the towns of Lincoln and Folsom. The crew named the area Junction. Forty years later, Junction became Roseville, a popular trading center for local farmers. In 1906, the Southern Pacific Railroad, wishing to expand, moved its facilities to Roseville, establishing the City as a major railroad center.

Part of Placer County's history is tied to the abundance of agricultural products harvested from the County's fields and orchards. In 1913, the largest ice manufacturing plant in the world was built in Roseville, supplying ice to the railroad to refrigerate fruits and vegetables being shipped to other parts of the country. SureWest Communications and Wireless (formerly the Roseville Telephone Company), established in 1914, is one of the largest independently owned telephone companies in the country today.

After the First World War, Placer County continued to grow. By 1929, the railroad employed 1,225 people at the Roseville facility. As the effects of the Great Depression became severe, much of Placer County's unemployed population built storm sewers, paved streets and poured sidewalks in Roseville under the Federal Works Progress Administration (W.P.A.). The rail yards in Roseville prospered again during World War II and the post-war building boom that followed. Between 1948 and 1950, the Washington Street underpass was built to carry traffic under Vernon Street and the Southern Pacific railroad tracks. Upgrades to the city-owned electric system and construction of a new city hospital were also accomplished during this time.

During the 1950s, the highway that was to become Interstate 80 linked Roseville, Rocklin, Loomis, and Auburn to points West and East. The completion of Folsom Dam

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<sup>&</sup>lt;sup>1</sup> Placer: alluvial, marine, or glacial deposit containing valuable materials, especially gold. *Webster's Ninth New Collegiate Dictionary*.

# **INTRODUCTION**

provided the region with dependable domestic water and the benefits of a recreational facility for swimming, picnicking and boating.

# **The Valley Cities**

Roseville, once a small agricultural center, became a major railroad center and grew to the County's most populous city after Southern Pacific Railroad moved its railroad switching yards there in 1908. Rocklin began as a railroad town and became home to a number of granite quarries.

Loomis and Newcastle began as mining towns, but soon became centers of a booming fruit-growing industry, supporting many local packing houses. Penryn was founded by a Welsh miner, Griffith, who turned from mining to establish a large granite quarry.

Lincoln and Sheridan continue to support ranching and farming. Lincoln is also the home of one of the County's oldest businesses, the Gladding McBean terra cotta clay manufacturing plant established in 1875. Lincoln is presently the third fastest growing town in Placer County, after Rocklin and Roseville.

# **The Gold Country**

As discussed above, Auburn was settled when Claude Chana discovered gold in Auburn Ravine in 1848 and later became a shipping and supply center for the surrounding gold camps. Colfax was established as railroad construction camp in 1865. The following year gold was discovered.

# **The High Country Cities**

Foresthill and South Lake Tahoe were gold and silver mining towns for many years, but gradually the timber industry grew, and was, until recently, the major employment sector in the area. Recreation has recently become the major industry in this area of sparkling reservoirs, pristine trails and ample camping facilities.

# **Recent History**

Placer County's strong growth and development in more recent times can, in large numbers, be attributed to the relocation of the Hewlett-Packard from the San Francisco Bay Area to Roseville in the beginning of 1980s. The interest shown by new, expanding and relocating companies to Placer County developed into a demand for substantial expansion of the available non-residential and residential space. The resulting expansion initiated a pattern for growth and development still being experienced in Placer County.



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# **Demographics**

This section covers various demographic characteristics of Placer County including population, age, ethnicity, household, and income information.

# **Population**

In 2000, Placer County had a population of 248,399, an increase of approximately 44 percent over 1990. Relatively strong population growth continued in Placer County between 1999 and 2003 with a growth rate of nearly 16 percent. The rate of growth in Placer County continues to exceed that of the state, the Bay Area, and the Greater Sacramento Area. Many of the cities in Placer County have also experienced high population growth rates, with Lincoln and Rocklin seeing growth rates well above the county's overall growth. Only two cities have demonstrated negative population growth between 1999 and 2003—Auburn and Loomis. Population trends in Placer County have placed the county second among all counties in the state for growth between 2002 and 2003. Three cities in the county are among the top 30 in the state including Lincoln (second highest growth in the state), Roseville, and Rocklin. Figure 2 contains the 1990 and 1999 through 2003 populations for the county, selected regions, cities and the unincorporated area.

FIGURE 2 POPULATION

|                         | 1990       | 1999       | 2000       | 2001       | 2002       | 2003       | Percent<br>Change |
|-------------------------|------------|------------|------------|------------|------------|------------|-------------------|
| Area                    | (Actual)   | (Estimate) | (Actual)   | (Estimate) | (Estimate) | (Estimate) | 1999-2003         |
|                         |            |            |            |            |            |            |                   |
| California              | 29,758,213 | 33,140,000 | 33,871,648 | 34,367,000 | 35,000,000 | 35,591,000 | 7.4%              |
| Bay Area                | 6,020,147  | 6,658,500  | 6,783,760  | 6,867,200  | 6,936,700  | 6,994,500  | 5.0%              |
| Greater Sacramento Area | 1,603,863  | 1,878,100  | 1,936,006  | 1,974,500  | 2,029,900  | 2,078,500  | 10.7%             |
| Placer County           | 172,796    | 238,300    | 248,399    | 255,100    | 265,700    | 275,600    | 15.7%             |
| Cities in Placer County |            |            |            |            |            |            |                   |
| Auburn                  | 10,653     | 12,700     | 12,462     | 12,400     | 12,300     | 12,250     | -3.5%             |
| Colfax                  | 1,306      | 1,500      | 1,496      | 1,530      | 1,650      | 1,710      | 14.0%             |
| Lincoln                 | 7,248      | 9,600      | 11,205     | 13,850     | 17,750     | 20,550     | 114.1%            |
| Loomis                  | 5,705      | 6,375      | 6,260      | 6,225      | 6,175      | 6,175      | -3.1%             |
| Rocklin                 | 18,806     | 32,250     | 36,330     | 38,250     | 41,250     | 43,600     | 35.2%             |
| Roseville               | 44,685     | 76,700     | 79,921     | 82,200     | 85,800     | 90,700     | 18.3%             |
| Unincorporated County   | 84,393     | 99,200     | 100,725    | 100,700    | 100,800    | 100,600    | 1.4%              |

Sacramento Regional Research Institute, December 2003 Data Source: US Census Bureau, 1990 & 2000 Census

California Department of Finance

Association of Bay Area Governments (ABAG)

Projections show that the rate of growth in Placer County is expected to increase by almost 60 percent between 2000 and 2020. Similar to the more recent trends, Placer's population growth is expected to exceed the rates of the state, the Bay Area, and the Greater Sacramento Area. Lincoln, the fastest growing city in the county between 1999 and 2003, is also expected to have the greatest growth in Placer County between 2000 and 2020 with a growth rate of approximately 405 percent. Figure 3 shows the 2000 population and the projected populations for 2005, 2010, 2015, and 2020 for the county, selected regions, cities and the unincorporated area.

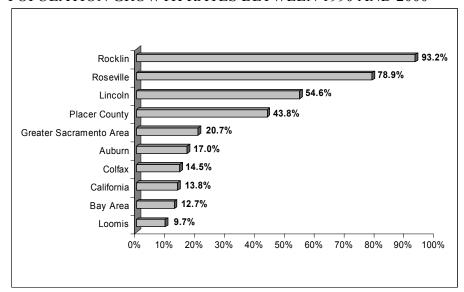
FIGURE 3 POPULATION PROJECTIONS

| Area                    | 2000<br>(Actual) | 2005<br>(Projected) | 2010<br>(Projected) | 2015<br>(Projected) | 2020<br>(Projected) | Percent<br>Change<br>2000-2020 |
|-------------------------|------------------|---------------------|---------------------|---------------------|---------------------|--------------------------------|
| California              | 33,871,648       | 37,473,500          | 40,262,400          | 42,711,200          | 45,821,900          | 35.3%                          |
| Bay Area                | 6,783,760        | 7,193,900           | 7,513,800           | 7,772,200           | 8,014,100           | 18.1%                          |
| Greater Sacramento Area | 1,936,006        | 2,117,788           | 2,340,297           | 2,549,370           | 2,696,205           | 39.3%                          |
| Placer County           | 248,399          | 292,640             | 336,805             | 376,240             | 396,785             | 59.7%                          |
| Cities in Placer County |                  |                     |                     |                     |                     |                                |
| Auburn                  | 12,462           | 13,000              | 14,090              | 15,180              | 16,240              | 30.3%                          |
| Colfax                  | 1,496            | 1,820               | 2,065               | 2,370               | 2,670               | 78.5%                          |
| Lincoln                 | 11,205           | 26,060              | 38,350              | 54,370              | 56,575              | 404.9%                         |
| Loomis                  | 6,260            | 6,770               | 8,400               | 9,310               | 9,830               | 57.0%                          |
| Rocklin                 | 36,330           | 44,100              | 50,700              | 58,470              | 68,870              | 89.6%                          |
| Roseville               | 79,921           | 100,000             | 109,160             | 109,460             | 109,360             | 36.8%                          |
| Unincorporated County   | 100,725          | 100,890             | 114,040             | 127,080             | 137,240             | 36.3%                          |

Sacramento Regional Research Institute, December 2003 Data Source: California Department of Finance Sacramento Area Council of Governments (SACOG) Association of Bay Area Governments (ABAG)

Figure 4 shows the 1990 to 2000 population growth rates for California, the Greater Sacramento Area, Placer County, and selected cities in the county. Between 1990 and 2000, Placer County grew by approximately 44 percent. Over this time period, Rocklin was the fastest growing city in Placer County with a growth rate of close to 93 percent. Roseville, with a 79 percent population growth rate, was the second fastest growing city. Lincoln, which has seen the highest recent population growth rates, experienced the third largest growth rate over the decade between 1990 and 2000 with 55 percent growth.

FIGURE 4 POPULATION GROWTH RATES BETWEEN 1990 AND 2000



Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census

Figure 5 outlines the population change in the main regions of Placer County—the Valley (Roseville, Rocklin, Lincoln, Granite Bay, and Sheridan); Gold Country (Auburn, Colfax, and Foresthill); and High Country (Kings Beach, Tahoe City, Soda Springs, and Blue Canyon). The Valley region experienced a 61 percent population increase between 1990 and 2000 while Gold Country and High Country had much lower growth rates at 10 and 6 percents, respectively.

FIGURE 5 POPULATION CHANGES IN THE REGIONS OF PLACER COUNTY

|              |        |         | Percent             |
|--------------|--------|---------|---------------------|
| Area         | 1990   | 2000    | Change<br>1990-2000 |
| -            |        |         |                     |
| The Valley   | 90,576 | 145,591 | 60.7%               |
| Gold Country | 36,989 | 40,609  | 9.8%                |
| High Country | 14,362 | 15,275  | 6.4%                |

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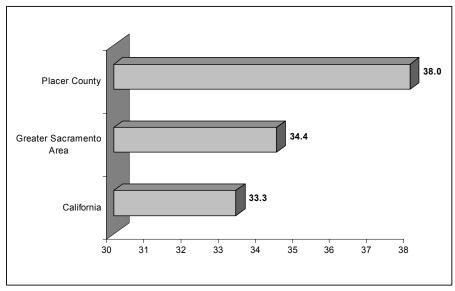
Data Source: Sacramento Area Council of Governments (SACOG)

# **Age Composition**

Figure 6 demonstrates that the 2000 median age for Placer County (38) was higher than the Greater Sacramento Area (34.4) and the state (33.3). The relatively higher median

age in Placer County suggests a greater proportion of established professional households with high-tech jobs in the Valley. Additionally, the higher age indicates a large proportion of retirees in the county that are attracted by the benefits of living in the less urbanized Gold and High Countries.

FIGURE 6 2000 MEDIAN AGE



Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 2000 Census

Figure 7 shows the change in median age between 1990 and 2000. Placer County's median age increased more than both the Greater Sacramento Area and California. This increase is consistent with the anticipated migration of established professional households and retirees into the county.

FIGURE 7 MEDIAN AGE GROWTH RATES BETWEEN 1990 AND 2000

|                         |      |      | Percent<br>Change |
|-------------------------|------|------|-------------------|
| Area                    | 1990 | 2000 | 1990-2000         |
|                         |      |      |                   |
| Placer County           | 35.0 | 38.0 | 8.6%              |
| Greater Sacramento Area | 32.1 | 34.4 | 7.2%              |
| California              | 31.4 | 33.3 | 6.1%              |

Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census

# Ethnicity

Figure 8 illustrates the 1990 and 2000 population by ethnic background of residents in California, the Greater Sacramento Area, Placer County, and selected cities in Placer County. The data shows that the 2000 population in Placer County was approximately 83 percent White, which is significantly higher than in the Greater Sacramento Area (64 percent) and California (47 percent). The second largest ethnic group in Placer County was Hispanic, representing approximately 10 percent of the total population. This ethnic group represents a smaller proportion of Placer County's population than that in the Greater Sacramento Area (16 percent), and a significantly lower proportion than in the state overall (32 percent). The fastest growing ethnic group in Placer County was Asian and Pacific Islander. This ethnic group increased in size by about 106 percent between 1990 and 2000. The ethnic compositions of the selected cities in Placer County are similar to the county as a whole. One exception is the City of Lincoln where the Hispanic population encompassed 26 percent of the total population, significantly higher than the county and much closer to the state's composition.

FIGURE 8 **ETHNICITY** 

|  |                |                    |            |            | Percent        |
|--|----------------|--------------------|------------|------------|----------------|
|  |                | Percent of         |            | Percent of | Change         |
| Area/Ethnicity                         | 1990           | Total              | 2000       | Total      | 1990-2000*     |
| California                             | 29,760,021     | 100.0%             | 33,871,648 | 100.0%     | 13.8%          |
| White                                  | 17,029,126     | 57.2%              | 15,816,790 | 46.7%      | -7.1%          |
| Black                                  | 2,092,446      | 7.0%               | 2,181,926  | 6.4%       | 4.3%           |
| Hispanic or Latino                     | 7,687,938      | 25.8%              | 10,966,556 | 32.4%      | 42.6%          |
| Asian or Pacific Islander              | 2,710,353      | 9.1%               | 3,752,596  | 11.1%      | 38.5%          |
| American Indian, Alaska Native & Other | 240,158        | 0.8%               | 250,665    | 0.7%       | 4.4%           |
| Two or More Races (Non-Hispanic)       | 240,136<br>n/a | 0.6 / <sub>0</sub> | 903,115    | 2.7%       | n/a            |
| Greater Sacramento Area                | 1,603,745      | 100.0%             | · ·        | 100.0%     | 20.7%          |
| White                                  |                | 73.2%              | 1,936,006  | 63.6%      | 4.9%           |
|  | 1,173,475      |                    | 1,231,410  | 6.6%       | 24.8%          |
| Black                                  | 101,839        | 6.4%               | 127,060    |            |                |
| Hispanic or Latino                     | 189,694        | 11.8%              | 306,160    | 15.8%      | 61.4%          |
| Asian or Pacific Islander              | 119,912        | 7.5%               | 180,604    | 9.3%       | 50.6%          |
| American Indian, Alaska Native & Other | 18,825         | 1.2%               | 20,125     | 1.0%       | 6.9%           |
| Two or more races (non-Hispanic)       | n/a            | n/a                | 70,647     | 3.6%       | n/a            |
| Placer County                          | 172,796        | 100.0%             | 248,399    | 100.0%     | 43.8%          |
| White                                  | 152,601        | 88.3%              | 207,236    | 83.4%      | 35.8%          |
| Black                                  | 987            | 0.6%               | 1,896      | 0.8%       | 92.1%          |
| Hispanic or Latino                     | 13,871         | 8.0%               | 24,019     | 9.7%       | 73.2%          |
| Asian or Pacific Islander              | 3,635          | 2.1%               | 7,472      | 3.0%       | 105.6%         |
| American Indian, Alaska Native & Other | 1,702          | 1.0%               | 2,023      | 0.8%       | 18.9%          |
| Two or more races (non-Hispanic)       | n/a            | n/a                | 5,753      | 2.3%       | n/a            |
| Cities in Placer County                |                |                    |            |            |                |
| Auburn                                 | 10,592         | 100.0%             | 12,462     | 100.0%     | 17.7%          |
| White                                  | 9,820          | 92.7%              | 11,155     | 89.5%      | 13.6%          |
| Black                                  | 56             | 0.5%               | 56         | 0.4%       | 0.0%           |
| Hispanic or Latino                     | 454            | 4.3%               | 744        | 6.0%       | 63.9%          |
| Asian or Pacific Islander              | 158            | 1.5%               | 176        | 1.4%       | 11.4%          |
| American Indian, Alaska Native & Other | 104            | 1.0%               | 95         | 0.8%       | -8.7%          |
| Two or more races (non-Hispanic)       | n/a            | n/a                | 236        | 1.9%       | n/a            |
| Colfax                                 | 1,306          | 100.0%             | 1,496      | 100.0%     | 14.5%          |
| White                                  | 1,192          | 91.3%              | 1,323      | 88.4%      | 11.0%          |
| Black                                  | 6              | 0.5%               | 9          | 0.6%       | 50.0%          |
| Hispanic or Latino                     | 81             | 6.2%               | 124        | 8.3%       | 53.1%          |
| Asian or Pacific Islander              | 5              | 0.4%               | 0          | 0.0%       | -100.0%        |
| American Indian, Alaska Native & Other | 22             | 1.7%               | 9          | 0.6%       | -59.1%         |
| Two or more races (non-Hispanic)       | n/a            | n/a                | 31         | 2.1%       | -33.176<br>n/a |

Sacramento Regional Research Institute, December 2003
Data Source: U.S. Census Bureau, 1990 & 2000 Census
\*Note: Due to changes in Census definitions, 1990 and 2000 data are imperfectly comparable Note: Hispanic population includes Hispanics and mixed Hispanic races.

# FIGURE 8 (CONTINUED) ETHNICITY

|  |        |            |        |            | Percent   |
|--|--------|------------|--------|------------|-----------|
|  |        | Percent of |        | Percent of | Change    |
| Area/Ethnicity                         | 1990   | Total      | 2000   | Total      | 1990-2000 |
| Lincoln                                | 7,248  | 100.0%     | 11,205 | 100.0%     | 54.6%     |
| White                                  | 5,302  | 73.2%      | 7,792  | 69.5%      | 47.09     |
| Black                                  | 12     | 0.2%       | 42     | 0.4%       | 250.09    |
| Hispanic or Latino                     | 1,796  | 24.8%      | 2,911  | 26.0%      | 62.19     |
| Asian or Pacific Islander              | 70     | 1.0%       | 124    | 1.1%       | 77.19     |
| American Indian, Alaska Native & Other | 68     | 0.9%       | 103    | 0.9%       | 51.59     |
| Two or more races (non-Hispanic)       | n/a    | n/a        | 233    | 2.1%       | n/        |
| Loomis                                 | 5,705  | 100.0%     | 6,260  | 100.0%     | 9.79      |
| White                                  | 4,999  | 87.6%      | 5,318  | 85.0%      | 6.4       |
| Black                                  | 23     | 0.4%       | 12     | 0.2%       | -47.8     |
| Hispanic or Latino                     | 414    | 7.3%       | 430    | 6.9%       | 3.9       |
| Asian or Pacific Islander              | 195    | 3.4%       | 208    | 3.3%       | 6.7       |
| American Indian, Alaska Native & Other | 74     | 1.3%       | 63     | 1.0%       | -14.9     |
| Two or more races (non-Hispanic)       | n/a    | n/a        | 229    | 3.7%       | n         |
| Rocklin                                | 19,033 | 100.0%     | 36,330 | 100.0%     | 90.9      |
| White                                  | 16,903 | 88.8%      | 30,315 | 83.4%      | 79.3      |
| Black                                  | 138    | 0.7%       | 317    | 0.9%       | 129.7     |
| Hispanic or Latino                     | 1,333  | 7.0%       | 2,874  | 7.9%       | 115.6     |
| Asian or Pacific Islander              | 480    | 2.5%       | 1,528  | 4.2%       | 218.3     |
| American Indian, Alaska Native & Other | 179    | 0.9%       | 279    | 0.8%       | 55.9      |
| Two or more races (non-Hispanic)       | n/a    | n/a        | 1,017  | 2.8%       | n         |
| Roseville                              | 44,685 | 100.0%     | 79,921 | 100.0%     | 78.9      |
| White                                  | 37,665 | 84.3%      | 63,737 | 79.8%      | 69.2      |
| Black                                  | 388    | 0.9%       | 992    | 1.2%       | 155.7     |
| Hispanic or Latino                     | 4,825  | 10.8%      | 9,225  | 11.5%      | 91.2      |
| Asian or Pacific Islander              | 1,405  | 3.1%       | 3,505  | 4.4%       | 149.5     |
| American Indian, Alaska Native & Other | 402    | 0.9%       | 511    | 0.6%       | 27.1      |
| Two or more races (non-Hispanic)       | n/a    | n/a        | 1,951  | 2.4%       | n         |

Sacramento Regional Research Institute, December 2003

Data Source: U.S. Census Bureau, 1990 & 2000 Census

\*Note: Due to changes in Census definitions, 1990 and 2000 data are imperfectly comparable Note: Hispanic population includes Hispanics and mixed Hispanic races.

# **Housing Units**

Figure 9 displays the total number of housing units for 1990 and 1999 through 2003 in California, the Greater Sacramento Area, Placer County, and selected cities in Placer County. Compared to the state and the Greater Sacramento Area, Placer County experienced the largest housing unit growth rate (nearly 21 percent). This rate is double the percent increase in the Greater Sacramento Area and five times the increase in the state, and supports the population trends in county over the same time period. Lincoln also experienced a very large increase in housing units with approximately 144 percent growth.

FIGURE 9 HOUSING UNITS

|                         |            |            |            |            |            |            | Percent   |
|-------------------------|------------|------------|------------|------------|------------|------------|-----------|
|                         | 1990       | 1999       | 2000       | 2001       | 2002       | 2003       | Change    |
| Area                    | (Actual)   | (Estimate) | (Actual)   | (Estimate) | (Estimate) | (Estimate) | 1999-2003 |
|                         |            |            |            |            |            |            |           |
| California              | 11,182,882 | 12,116,825 | 12,214,549 | 12,311,060 | 12,453,210 | 12,600,651 | 4.0%      |
| Greater Sacramento Area | 655,312    | 748,012    | 765,936    | 777,756    | 797,284    | 818,862    | 9.5%      |
| Placer County           | 77,879     | 102,344    | 107,302    | 111,075    | 116,928    | 123,302    | 20.5%     |
| Cities in Placer County |            |            |            |            |            |            |           |
| Auburn                  | 4,771      | 5,650      | 5,440      | 5,489      | 5,532      | 5,592      | -1.0%     |
| Colfax                  | 621        | 718        | 654        | 658        | 720        | 760        | 5.8%      |
| Lincoln                 | 2,602      | 3,359      | 4,131      | 5,184      | 6,766      | 8,189      | 143.8%    |
| Loomis                  | 2,030      | 2,220      | 2,257      | 2,286      | 2,297      | 2,336      | 5.2%      |
| Rocklin                 | 7,559      | 12,521     | 14,444     | 15,344     | 16,788     | 18,048     | 44.1%     |
| Roseville               | 17,789     | 29,097     | 31,980     | 33,139     | 35,113     | 37,844     | 30.1%     |

Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census

California Department of Finance

Figure 10 shows the projected numbers of housing units in the Greater Sacramento Area, Placer County, and selected cities in Placer County for 2005, 2010, 2015, and 2020. Placer County is projected to have an increase in housing units of approximately 56 percent between 2000 and 2020. Lincoln is projected to have a substantial housing unit increase of 450 percent. Colfax and Loomis are also projected to experience relatively large housing unit growth rates between 2000 and 2020.

FIGURE 10 HOUSING UNIT PROJECTIONS

| Area                    | 2000<br>(Actual) | 2005<br>(Projected) | 2010<br>(Projected) | 2015<br>(Projected) | 2020<br>(Projected) | Percent<br>Change<br>2000-2020 |
|-------------------------|------------------|---------------------|---------------------|---------------------|---------------------|--------------------------------|
|                         |                  |                     |                     |                     |                     |                                |
| Greater Sacramento Area | 765,936          | 829,406             | 918,076             | 1,000,692           | 1,059,026           | 38.3%                          |
| Placer County           | 107,302          | 123,587             | 142,505             | 158,521             | 167,106             | 55.7%                          |
| Cities in Placer County |                  |                     |                     |                     |                     |                                |
| Auburn                  | 5,440            | 5,989               | 6,493               | 6,995               | 7,496               | 37.8%                          |
| Colfax                  | 654              | 831                 | 940                 | 1,074               | 1,211               | 85.2%                          |
| Lincoln                 | 4,131            | 11,362              | 16,071              | 22,000              | 22,724              | 450.1%                         |
| Loomis                  | 2,257            | 2,502               | 3,109               | 3,458               | 3,654               | 61.9%                          |
| Rocklin                 | 14,444           | 16,345              | 18,851              | 21,984              | 24,598              | 70.3%                          |
| Roseville               | 31,980           | 42,695              | 47,188              | 47,281              | 47,281              | 47.8%                          |

Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census Sacramento Area Council of Governments (SACOG)

# **Household Composition**

Figure 11 shows that between 1990 and 2000 in Placer County, there was a 44 percent increase in household population and a small decrease in persons per households. The change in household population is much larger than the change in the Greater Sacramento Area and the Bay Area over the same time period. However, the San Francisco Bay Area did experience a greater change in persons per households—an increase from 2.61 in 1990 to 2.69 in 2000.

Figure 11 also gives the projected household compositions for 2010, 2015, and 2020. Projections illustrate that between 2000 and 2020, in Placer County there will be about a 60 percent increase in household population and an increase in persons per household of 2.3 percent. Compared to the Greater Sacramento Area and the Bay Area, Placer County projections demonstrate that Placer County is expected to see greater growth rates in household population and persons per household, but will see lesser growth in terms of households.

FIGURE 11 HOUSEHOLD COMPOSITION

| Area                    | 1990<br>(Actual) | 2000<br>(Actual) | 2010<br>(Projected) | 2015<br>(Projected) | 2020<br>(Projected) | Percent<br>Change<br>1990-2000 | Percent<br>Change<br>2000-2020 |
|-------------------------|------------------|------------------|---------------------|---------------------|---------------------|--------------------------------|--------------------------------|
| Placer County           |                  |                  |                     |                     |                     |                                |                                |
| Household Population    | 170,452          | 245,511          | 333,647             | 372,807             | 393,124             | 44.0%                          | 60.1%                          |
| Households              | 64,101           | 93,382           | 87,234              | 96,872              | 100,785             | 45.7%                          | 7.9%                           |
| Persons Per Household   | 2.66             | 2.63             | 2.69                | 2.69                | 2.69                | -1.1%                          | 2.3%                           |
| Greater Sacramento Area |                  |                  |                     |                     |                     |                                |                                |
| Household Population    | 1,628,461        | 1,896,339        | 2,292,435           | 2,499,723           | 2,648,244           | 16.4%                          | 39.7%                          |
| Households              | 599,335          | 712,866          | 827,621             | 900,590             | 951,542             | 18.9%                          | 33.5%                          |
| Persons Per Household   | 2.69             | 2.73             | 2.77                | 2.78                | 2.78                | 1.5%                           | 1.9%                           |
| San Francisco Bay Area  |                  |                  |                     |                     |                     |                                |                                |
| Household Population    | 5,868,736        | 6,640,972        | 7,364,200           | 7,620,000           | 7,859,600           | 13.2%                          | 18.4%                          |
| Households              | 2,245,865        | 2,466,019        | 2,697,080           | 2,799,030           | 2,894,370           | 9.8%                           | 17.4%                          |
| Persons Per Household   | 2.61             | 2.69             | 2.73                | 2.72                | 2.72                | 3.1%                           | 1.1%                           |

Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census; Sacramento Area Council of Governments (SACOG) Association of Bay Area Governments (ABAG)

#### Income

Figure 12 compares Placer County's per capita income and median household income to selected cities in the county, the Greater Sacramento Area, the Bay Area, and California. Placer County's increase in per capita income between 1990 and 2000 was approximately 62 percent, which was significantly higher than California and larger than the Greater Sacramento Area and Bay Area. Loomis experienced a large increase in per capita income of approximately 111 percent reaching over \$30,000 per capita in 2000. Lincoln had the second largest increase of 66.2 percent. Placer County experienced also large increase in median household income between 1990 and 2000 (53 percent). The county's median income also saw a larger growth rate than the Greater Sacramento Area, Bay Area, and the state. The cities of Colfax and Rocklin had large increases in median income between 1990 and 2000 with growth rates of 65 and 60 percents, respectively. Placer County's 2000 per capita and median incomes were both larger than the state and the Greater Sacramento Area, and were close to those of the Bay Area. The City of Rocklin's median income exceeded that of the Bay Area in 2000, and the City of Loomis had a per capita income level comparable to the Bay Area.

FIGURE 12 **INCOME** 

|                          | Per Capita Income |          |                     | Media    | Median Household Income |                     |  |
|--------------------------|-------------------|----------|---------------------|----------|-------------------------|---------------------|--|
|                          |                   |          | Percent             |          |                         | Percent             |  |
| Area                     | 1990              | 2000     | Change<br>1990-2000 | 1990     | 2000                    | Change<br>1990-2000 |  |
|                          |                   |          |                     |          |                         |                     |  |
| California               | \$16,409          | \$22,711 | 38.4%               | \$35,798 | \$47,493                | 32.7%               |  |
| Bay Area                 | \$19,716          | \$30,934 | 56.9%               | \$41,595 | \$62,024                | 49.1%               |  |
| Greater Sacramento Area* | \$14,130          | \$20,930 | 48.1%               | \$30,407 | \$43,740                | 43.8%               |  |
| Placer County            | \$17,311          | \$27,963 | 61.5%               | \$37,601 | \$57,535                | 53.0%               |  |
| Cities in Placer County  |                   |          |                     |          |                         |                     |  |
| Auburn                   | \$18,111          | \$26,258 | 45.0%               | \$32,708 | \$48,999                | 49.8%               |  |
| Colfax                   | \$12,615          | \$16,440 | 30.3%               | \$22,604 | \$37,391                | 65.4%               |  |
| Lincoln                  | \$11,702          | \$19,447 | 66.2%               | \$29,517 | \$45,547                | 54.3%               |  |
| Loomis                   | \$14,413          | \$30,384 | 110.8%              | \$38,042 | \$60,444                | 58.9%               |  |
| Rocklin                  | \$17,729          | \$26,910 | 51.8%               | \$40,417 | \$64,737                | 60.2%               |  |
| Roseville                | \$17,430          | \$27,021 | 55.0%               | \$39,975 | \$57,367                | 43.5%               |  |
|                          |                   |          |                     |          |                         |                     |  |

Sacramento Regional Research Institute, December 2003
Data Source: U.S. Census Bureau, 1990 & 2000 Census
Association of Bay Area Governments (ABAG)
\*Note: Average of six counties.



Sacramento Regional Research Institute

# Quality of Life

Placer County's climate, geography and historical richness contribute to its high quality of life. The geography of the county encompasses the grasslands of the Gold Country, the snow-capped Sierra Nevada mountain range, and numerous rivers, lakes, state, national parks, and ski resorts. The solitude of country living and the magnificent mountains provides a perfect retreat from urban life. For those who desire a respite from urban life, Placer County offers hiking, biking, camping, snow skiing, snow boarding, horseback riding, fishing, water sports, ice-skating, and hunting. For the more cosmopolitan resident, Placer County also offers superb shopping, education, and cultural opportunities.

This section discusses climate, ground stability, sports and recreation, community activities, local services, culture and entertainment, and health services.

# Climate

Moderate, dry days and cool nights characterize the summer months in Placer County. The temperature during the summer varies between the Valley and High Country areas. Typically, the Valley reaches higher temperatures, while mountain temperatures are lower. The rainy season in Placer County occurs between November and April, but excessive rainfall and damaging windstorms are rare. The Sierra Nevada snowfields are a major source of water during the dry summer months. Figure 13 shows average temperatures and precipitation for the selected areas in Placer County.

FIGURE 13 TEMPERATURE AND PRECIPITATION IN PLACER COUNTY PERIOD OF RECORD 1914-2003\*

|             | Temperati | ure (Degrees Fa | ahrenheit) | Average<br>Annual |
|-------------|-----------|-----------------|------------|-------------------|
| Area        | Average   | Maximum         | Minimum    | Precipitation     |
|             |           |                 |            |                   |
| Auburn      | 60.3      | 72.3            | 48.2       | 34.5              |
| Colfax      | 58.7      | 71.0            | 46.4       | 47.8              |
| Tahoe City  | 43.3      | 56.1            | 30.5       | 31.7              |
| Blue Canyon | 50.6      | 58.5            | 42.7       | 67.3              |
|             |           |                 |            |                   |

Sacramento Regional Research Institute, December 2003

Data Source: Western Region Climate Center

\*Note: The period of record covers 1914 through March 2003.

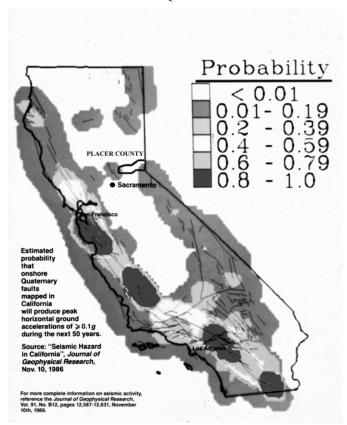
# **Ground Stability**

The Greater Sacramento Area is noted for its ground stability. Unlike high level seismic activity areas such as the San Francisco Bay and the Los Angeles Areas, the Greater Sacramento Area ranks among the lowest in the state for the probability of a major earthquake.

Placer County and the Greater Sacramento Area are expected to experience minimal earthquake effects. For example, the 1989 Loma Prieta Earthquake devastated parts of the San Francisco Bay Area, but left the Greater Sacramento Area unaffected. Ground stability is an important factor in the relocation of firms such as Hewlett-Packard, NEC and Oracle Corporation, because a high degree of precision is necessary for computer development and manufacturing. These companies considered Placer County highly desirable because of its lower potential for earthquake damage.

Figure 14 shows the probability of an earthquake in all areas of the state. As illustrated, Placer County is within one of the lowest earthquake probability areas of the state. Additionally, the County suffered no significant earthquake damage between 1800 and 1984. Furthermore, there are no recently-active volcanoes in the region.

FIGURE 14 CALIFORNIA EARTHQUAKE PROBABILITY



Sacramento Regional Research Institute, December 2003 Source: Journal of Geophysical Research, 1986

# **Sports and Recreation**

Placer County offers a wide variety of recreational activities that satisfy the diverse tastes and interests of its numerous visitors. The diversity of the County's elevation and landscape characteristics provides ample opportunity for sports and recreational activities for every season and every region within the county. This explains the continuing and growing popularity of Placer County among tourists and visitors seeking active leisure. According to the former Executive Director of the Placer Visitors Center in Auburn, approximately 6,000 tourists visit the center every month. Seven million non-resident vehicles entered the County at the Foresthill location in 2001, according to CalTrans records. Although not all of those visitors were in Placer for recreational purposes, the figure still provides an idea of the large volume of visitor traffic that passes through the County. The following sections describe in more detail the broad diversity of recreational choices offered by Placer County.

# The Valley

Rich agricultural lands, recreational amenities, and cultural activities characterize the Valley area of Placer County. Folsom Lake and recreation area, one of the largest in California, offers opportunities for activities such as boating, water skiing, fishing, swimming, horseback riding, and camping.

# **The Gold Country**

Well-stocked lakes with tree-lined shores characterize the world-famous Gold Country. The search for gold brought many young men and women to the hills of Placer County. Hiking along old wagon trails through the Tahoe National Forest is a hike through the area's history. Off the beaten path, adventure seekers can experience gold panning, nature photography, or river rafting.

Fans of water activities will find a large number of opportunities for fun and adventure. Numerous commercial companies offer canoeing, kayaking, and rafting trips for different skill levels along the picturesque routes on the American River.

#### The High Country

Those seeking adventure or rest and relaxation can enjoy the splendor of the High Country. Abundant opportunities for hiking, camping, mountain bicycling, and horseback riding are available during the summer and fall seasons. Snowmobiling, ice-skating, downhill and cross-country skiing, and sledding are popular in the winter and spring.

Figures 15, 16, and 17 contain a listing of the recreational opportunities, including the amenities of ski resorts located in Placer County. The figure contains information on summer and winter activities, as well as enhancements such as childcare, ski schools, shops, and accommodations.

The Squaw Valley Ski Corporation and Intrawest, a Canadian real estate development company, began the construction of a pedestrian village at the base of Squaw Valley USA in June 2000. The village is scheduled to be completed sometime in 2006 or 2007. It will consist of approximately 600 mountain homes and more than 80 boutique shops, restaurants and galleries. The 2002-2003 ski season featured 300 new homes and five new restaurants along with 17 new shops. Sugar Bowl recently completed a \$24 million overhaul, including a new lift, day lodge, and a parking lot that reopened for the 2001-2002 season.

FIGURE 15 SKI RESORTS IN PLACER COUNTY FACILITIES AND AMENITIES

|                                    |                     |   | Facilities   | Facilities and Amenities |                          |                    |               |  |  |  |
|------------------------------------|---------------------|---|--|--------------------------|--------------------------|--------------------|---------------|--|--|--|
| Resort                             | Year<br>Established | Accommod<br>-ations for<br>Visitors<br>(Number of<br>Rooms) | Number of<br>Visitors<br>Serviced<br>per<br>Season | Ski Rental/<br>Repair    | Number of<br>Restaurants | Number<br>of Shops | Child<br>Care |  |  |  |
|                                    |                     |   |  |                          |                          |                    |               |  |  |  |
| Squaw Valley USA                   | 1949                | 2,500   | 800,000  | Yes                      | 21                       | 11                 | Yes           |  |  |  |
| The Resort at Squaw Creek          | 1992                | 403   | n/a  | Yes                      | 5                        | 7                  | Yes           |  |  |  |
| The Village at Squaw Valley (1)    | 2000                | 472   | n/a  | Yes                      | 5                        | 14                 | Yes           |  |  |  |
| Alpine Meadows                     | 1961                | None  | 350,000  | Yes                      | 7                        | 1                  | No            |  |  |  |
| Northstar-at-Tahoe                 | 1972                | 5,500   | 500,000  | Yes                      | 6                        | 7                  | Yes           |  |  |  |
| Sugar Bowl                         | 1939                | 100   | 300,000  | Yes                      | 4                        | 2                  | Yes           |  |  |  |
| Ski Homewood                       | 1960                | None  | 100,000  | Yes                      | 4                        | 1                  | No            |  |  |  |
| Royal Gorge Cross Country Ski Area | 1971                | 60  | n/a  | Yes/ No                  | 3                        | 1                  | No            |  |  |  |

Sacramento Regional Research Institute, December 2003

Data Source: Listed Resorts

Note:

<sup>(1)</sup> The Village at Squaw Valley is an expansion of accommodation facilities and shopping area for the Squaw Valley USA resort.

# FIGURE 16 SKI RESORTS IN PLACER COUNTY WINTER SPORTS

|                                    | Winter Sports          |                                     |  |                                  |                        |                  |       |
|------------------------------------|------------------------|-------------------------------------|--|----------------------------------|------------------------|------------------|-------|
| Resort                             | Number<br>of Ski Lifts | Number<br>of Ski<br>School<br>Staff | Miles of<br>Cross<br>Country<br>Trails | Miles of<br>Snowmobile<br>Trails | lce<br>Skating<br>Rink | Snow<br>Boarding | Other |
| Squaw Valley USA                   | 33                     | 200                                 | 11                                     | None                             | Yes                    | Yes              | (1)   |
| The Resort at Squaw Creek (7)      | 1                      | None                                | 11                                     | None                             | Yes                    | Yes              | (2)   |
| The Village at Squaw Valley (7)    | 33                     | 200                                 | 11                                     | Yes                              | Yes                    | Yes              |       |
| Alpine Meadows                     | 14                     | 100                                 | None                                   | None                             | No                     | Yes              | (3)   |
| Northstar-at-Tahoe                 | 17                     | 180                                 | 31                                     | Yes                              | None                   | Yes              | (4)   |
| Sugar Bowl                         | 13                     | 105                                 | None                                   | None                             | No                     | Yes              |       |
| Ski Homewood                       | 8                      | 80                                  | None                                   | None                             | No                     | Yes              | (5)   |
| Royal Gorge Cross Country Ski Area | 4                      | 50                                  | 200                                    | None                             | No                     | No               | (6)   |

Sacramento Regional Research Institute, December 2003

Data Source: Listed Resorts

Note:

(1) Snow tubing

- (2) Snowshoeing, snow tubing, dog sledding, and sleigh rides
- (3) Snowshoeing, snowboarding, and snowblading, and telemark skiing
- (4) Snowtubing, snowshoeing, dog sledding, snow toys, and snowskates
- (5) Terrain parks and competitive skiing
- (6) Snowshoeing
- (7) Facilities for The Village at Squaw Valley and The Resort at Squaw Creek are provided by the Squaw Valley USA Resort

FIGURE 17 SKI RESORTS IN PLACER COUNTY SUMMER SPORTS

|                                    | Summer Sports      |                                     |                                |       |  |
|------------------------------------|--------------------|-------------------------------------|--------------------------------|-------|--|
| Resort                             | Lifts<br>Operating | Miles of<br>Mountain<br>Bike Trails | Number of<br>Swimming<br>Pools | Other |  |
|                                    |                    |                                     |                                |       |  |
| Squaw Valley USA                   | 1                  | 25+                                 | 1                              |       |  |
| Alpine Meadows                     | None               | None                                | None                           | (1)   |  |
| Northstar-at-Tahoe                 | 2                  | 100                                 | 3                              | (2)   |  |
| Sugar Bowl                         | None               | None                                | None                           |       |  |
| Ski Homewood                       | None               | None                                | None                           | (3)   |  |
| Royal Gorge Cross Country Ski Area | None               | None                                | None                           |       |  |
| The Resort at Squaw Creek          | None               | Yes                                 | 3                              | (4)   |  |

Sacramento Regional Research Institute, December 2003

Data Source: Listed Resorts

Note:

(1) Wedding ceremonies and concerts

(2) Adventure Park with climbing wall, rope course; Action Zone with bungee trampoline,

basketball shootout; ATV tours, horseback riding, racquet club, and golf

- (3) Wedding ceremonies and paintball
- (4) Indoor and outdoor pool and Jacuzzi

#### **Golf Courses**

Placer County is a perfect place for golfers. The number of newly founded golf courses reflects the popularity of the sport among Placer natives and visitors. There are over twenty beautiful golf courses ranging from short, par-three to world-class courses. The major public and private golf courses in Placer County's Valley Area include:

- Auburn Valley Country Club, Auburn
- Black Oak Golf Course, Auburn
- Diamond Oaks Golf Course, Roseville
- Granite Bay Golf Club, Granite Bay
- Indian Creek Country Club, Loomis
- Lahontan Golf Club, Truckee
- Morgan Creek Golf and Country Club, Roseville
- Northstar Golf and Country Club, Truckee
- Old Brockway Golf Course, Kings Beach
- Raspberry Hill Public Golf Course, Auburn
- Resort at Squaw Creek, Olympic Valley
- The Ridge Golf Course, Auburn
- Rolling Greens Golf Course, Granite Bay
- Sierra Pines Golf Course, Roseville
- Sierra View County Club, Roseville
- Sun City Lincoln Hills Golf Course, Lincoln
- Sun City Roseville Golf Course, Roseville
- Sunset Whitney Golf and Country Club, Rocklin
- Tahoe City Golf Course, Tahoe City
- Turkey Creek Golf Club, Lincoln
- Twelve Bridges Golf Club, Lincoln
- Whitney Oaks Golf Club, Rocklin
- Winchester Country Club, Auburn
- Wood Creek Golf Club, Roseville

# Camping

Placer County provides many opportunities for activities outdoors, including hiking, nature photography and camping. Approximately half of Placer County's territory belongs to the California State Department of Parks and Recreation and the United States Forest Service, which explains a large number of campgrounds available to tourists throughout the county. Placer is known for providing many picturesque camping locations with access to numerous other recreational activities like fishing, boating, hiking, horse back riding and other opportunities to discover and enjoy the county's beautiful nature.

Below is a list of Placer County's major camping sites:

- Ahart Campground
- Auburn State Recreation Area (Mineral Bar, Lake Clementine Boat-in Camp, Ruck-a-Chucky Bar, and Cherokee Bar)
- Baxter RV Campground
- Bear River Park
- Big Meadows Campground
- Big Reservoir Campground/Morning Star Resort
- Camp Far West
- Coyote Group Campground
- Folsom Lake Recreation Area
- French Meadows Campground
- Gates Group Camp
- Greenhorn Park Campground
- KOA Campgrounds of America
- Lewis Campground
- Long Ravine Campground
- Orchard Springs Campground
- Peninsula Campground
- Poppy Campground
- Robinson Flat Campground
- Secret House Campground
- Sugar Pine Reservoir Recreation Complex (Forbes Creek Group, Giant Gap, and Shirttail Creek Campgrounds)
- Talbot Campground
- Upper Hell Hole Campground

#### **Casinos**

The United Auburn Indian Community opened Thunder Valley Casino in June 2003 in the City of Lincoln. The Las Vegas style casino has 1,900 slot machines and 100 gaming tables, and offers activities such as blackjack, video poker, and bingo as well as a choice of restaurants including Austin's Steakhouse, Thunder Café, Shanghai Fat's, Gordito Burrito, Fatburger, and Feast Around the World.

Placer County is also in close proximity to a multitude of casinos located on the Nevada side of Lake Tahoe. Some of the largest casinos have operations in the area offering gaming, accommodations, and food services.

# **Community Activities**

Community activities and events in Placer County are scheduled year-round. In January, the County begins the year's activities with the Gem Faire in Roseville, the Snowboard Races at Northstar-at-Tahoe, and the Sled Dog Races to Foresthill. February brings the Model Train Show to Roseville and Auburn hosts the Chinese New Year Parade and the Foothill Quilters Guild Show. Snowfest, one of the biggest events of the year, is held at North Lake Tahoe in February and March. Also in March, a St. Patrick's Day Celebration is held in Auburn, and the Tahoe International Film Festival in Squaw Valley USA.

Spring ushers in a variety of events. In the past, Lincoln has hosted the LPGA Golf Classic and the Longs Drugs Challenge at the Twelve Bridges Golf Club as well as Sun City Lincoln Hills Golf and Country Club. Currently the LPGA is reviewing three other quality golf courses in Placer County for the 2004 event. Also in April, Auburn is the site of a Wild West Stampede and a Kids Fishing Derby. The month of April is also the time for the American River Equestrian Endurance Ride, held at Folsom Lake State Recreation Area and the Rocklin Preview and Business Fair, held at the Rocklin Community Center. Placer County's Earth Day celebration is held at Maidu Park in the City of Roseville, and the Placer County Strawberry Festival is held at the Placer County Fairgrounds in Roseville.

During May, Auburn hosts Gold Rush Days, the Antiques and Collectibles Street Fair and the Home and Garden Show. Colfax hosts the Spring Festival and Record Run. Also during this month, the popular national Feats of Clay exhibition is held at the Gladding McBean Pottery Company in Lincoln.

June brings about a continuing series of events, beginning with Pioneer Days, held in Meadow Vista. The Bass Fishing Tournament is held at Folsom Lake and Recreation Area. Auburn hosts the Auburn Art Walk; and Roseville hosts the Summerfest, Microbrew Tasting event. The All American Speedway at the Placer County Fairgrounds is open for racing all summer.

Additionally, during the month of June, the Western States 100 Mile Endurance Run is routed through Squaw Valley, Foresthill, and Auburn. Other summer activities include Fourth of July Celebrations held throughout Placer County. Locations for these celebrations include the Placer County Fair Grounds in Roseville, Foresthill, McBean Park, and downtown Lincoln and Colfax. Rocklin hosts the Jubilee, and the Placer County Fairgrounds is also the site of the Placer County Fair.

The Truckee Air Show is held at the Truckee-Tahoe Airport during July. The Tevis Cup 100 Mile Horse Race, a grueling course that stretches between Tahoe and Auburn is run during this month. August showcases many events, including the Lake Tahoe Music Festival and the Concours d' Elegance Boat Show at North Lake Tahoe, the Pinecone Festival in Meadow Vista, the Lake Tahoe Shakespeare Festival, and summer music series in Auburn, Roseville, and Lincoln.

Harvest festivals are the major events of the fall. During September, Auburn hosts two events, the Gold Country Fair and the Black and White Ball. Colfax hosts the Founders Day Celebration, Loomis is home of the Eggplant Festival, and Penryn is host to the Placer Buddhist Festival and Food Bazaar and the largest bonsai show in northern California the third weekend in September. During October, North Lake Tahoe and Lincoln host Oktoberfests and Rocklin hosts the Placer Farm and Barn Festival featuring Agro Art Events. An Air Faire Fly In and an Antiques and Collectibles Street Fair are held in Auburn during this month, as is the Del Oro Band Spectacular in Loomis. Rocklin ends the month with a Haunted Theatre.

November is the time of year when some of the most festive celebrations are held in Placer County. North Lake Tahoe hosts the Autumn Food and Wine Jubilee. Other events include an Autumn Art Studio Tours, an International Rail Fair in Roseville, a Mountain Mandarin Festival in Auburn, and a Santa's Sing-A-Long in Rocklin. The month's activities conclude with a Christmas Craft Fair in Auburn. Holiday tree lighting events and parades are held in Lincoln, Roseville, and Auburn.

December rounds out the year's activities and celebrations associated with the holiday season. North Lake Tahoe hosts the Alpenlight Festival, the Christmas Eve Torchlight Parade, and the New Year's Eve Fireworks Festivities. During this month, Auburn hosts the Festival of Lights Parade and the Old Town Country Christmas. A Christmas Craft Fair is held in Loomis while Colfax hosts the Colfax Hometown Holiday and Light Parade.

# **Culture and Entertainment**

The history and culture of Placer County comes alive in its many museums and theaters. The Placer County Museum, located inside the historic Placer County Courthouse, gives an overview of the history of Placer County life. Native American habitat, a holographic image of an early miner and a video presentation of the history of the transcontinental railroad are a few of the highlights of the museum.

One of the oldest wooden structures in Placer County is the Bernhard Residence, built in 1851 as the Traveler's Rest Hotel. The Bernhard Museum Complex depicts the typical life of a 19<sup>th</sup> century farm family.

The Griffith Quarry Museum, originally the Office of the Penryn Granite Works, houses exhibits on the Griffith family, the granite industry, and the Penryn-Loomis Basin region. Exhibits on geology, prehistory, the Gold Rush, transportation, early business, recreation, and early firefighting are on display at the Foresthill Divide Museum. Exhibits exploring Placer County's rich heritage include the boom days of hydraulic mining, the rise of the county's timber industry, and the birth of the transcontinental railroad. The growth of the region can be experienced at the Golden Drift Museum in Dutch Flat.

The region's other numerous historical sites and museums include:

- Pioneer Express Trail, Folsom
- First Transcontinental Railroad, Roseville, Rocklin, Newcastle, Auburn, and Colfax
- Roseville Telephone Company Museum, Roseville
- Maidu Interpretive Center, Roseville
- Carnegie Library and Museum, Roseville
- Town of Dutch Flat
- Town of Foresthill
- Virginia Town
- Iowa Hill
- Town of Michigan Bluff
- Town of Gold Run
- Overland Emigrant Trail, Wolf Creek Bridge
- Gold Country Museum, Auburn
- Joss House Museum and Chinese History Center, Auburn
- Gatekeepers Cabin Museum, Tahoe City
- Watson Cabin Museum, Tahoe City

Placer County's major theatres and art galleries include:

- The Art Council of Placer County
- The Roseville Art Center
- The Magic Circle Repertory Theater
- Dewitt Theater—Music and More
- Old Coloma Theater
- Community Asian Theater of the Sierra
- The Arts Building Gallery
- Colfax Fine Art
- Rainbow Gallery
- Gold Rush Gallery Number 1

#### **Local Services**

Placer County offers lodging, conference and banquet facilities as well as accommodations for smaller groups. Figure 18 lists the largest facilities.

FIGURE 18 LARGEST ACCOMODATIONS IN PLACER COUNTY

| Rank by<br>No. of |                                       | No. of<br>Rooms/No. of | No. of<br>Meeting | Maximum<br>Banquet/Meeting |
|-------------------|---------------------------------------|------------------------|-------------------|----------------------------|
| Rooms             | Name and City                         | Suites                 | Rooms             | Capacity                   |
| 1                 | Resort at Squaw Creek, Squaw Valley   | 403/186                | 24                | 600                        |
| 2                 | Northstar-at-Tahoe (1)                | 283/15                 | 13                | 250                        |
| 3                 | Oxford Suites, Roseville              | 0/179                  | 3                 | 65                         |
| 4                 | Hilton Garden Inn, Roseville          | 131/0                  | 2                 | 100                        |
| 5                 | Best Western Roseville Inn, Roseville | 131/0                  | 2                 | 30                         |
| 6                 | First Choice Inn, Rocklin             | 124/15                 | 4                 | 125                        |
| 7                 | Heritage Inn, Roseville               | 96/0                   | 2                 | 0                          |
| 8                 | Holiday Inn, Auburn                   | 96/6                   | 3                 | 144                        |
| 9                 | Marriott Residence Inn, Roseville     | 0/90                   | 1                 | 0                          |
| 10                | Best Inn & Suites, Auburn             | 79/4                   | 1                 | 75                         |

Sacramento Regional Research Institute, December 2003

Data Source: Listed Hotels

Note:

(1) Northstar-at-Tahoe number of rooms includes individually owned lodging units available

within a 2,500 acre village. Includes lodge rooms, condos, and homes.

# **Health Services**

Placer County is served by three area hospitals. High-quality, comprehensive medical services are another aspect of the quality of life enjoyed by Placer County residents and visitors.

Kaiser Permanente opened a 116-bed hospital in October of 1998, located on Eureka Road, adjacent to the medical offices. The hospital increased the number of beds to 166. In addition to the hospital, comprehensive outpatient, primary and specialty care services are offered, as well as education, pharmacy, laboratory, radiology, optical, EKG, and physical therapy services at three sites in Roseville. Over 130 physicians and 640 employees provide care to over 142,600 Kaiser Permanente members in the area.

Sutter Roseville Medical Center is a 315,000 square-foot, \$108 million hospital set on a 57-acre campus that provides the residents of southern Placer and northeastern Sacramento counties with comprehensive community health care. In addition to providing complete inpatient, outpatient, medical and surgical services on its new campus, Sutter Roseville operates the only trauma center between Sacramento and Reno and a 24-hour emergency department. It also provides critical care services, cancer treatment, cardiology services, a modern Family Birth Center, and a 15-bed skilled

nursing facility. The hospital has 172 licensed beds and more than 400 staff physicians. It is located at East Roseville Parkway adjacent to Interstate 80.

While Sutter Roseville Medical Center is relatively new, the facility is in the process of expanding services in Roseville and to the surrounding communities. In 2002, Sutter Medical Plaza in Lincoln was built in addition to a new medical office building in Roseville. New construction projects include expanding the Center's Intensive Care Unit and the Emergency Department and Trauma Center. When completed in spring of 2004, the capacity of the emergency department will be increased from 19 treatment bays to 30 including expanded critical care and trauma treatment stations. Additionally, Sutter Roseville Medical Center recently opened a new out-patient surgery center, the Sutter Roseville Surgery Center, to provide more operating time and space for patients needing surgery. Over the next 10 years, Sutter the Medical Center will continue to expand its medical facilities at a projected \$100 million.

Sutter Auburn Faith Hospital is located off Highway 49 in Auburn. The services offered at this facility include obstetrics, hospice, acute rehabilitation, outpatient cardiac rehabilitation, occupational therapy, and a home health services operated by the Sutter Visiting Nurses Association. There is also a 24-hour Emergency Department, complete inpatient/outpatient medical and surgical services and critical care services. Sutter Auburn Faith provides comprehensive health care to residents in the Gold and High Country areas. The hospital has 102 licensed beds and 136 active staff physicians.

The Tahoe Forest Hospital in Nevada County is a 72-bed hospital providing the North Lake Tahoe region with 24-hour emergency, inpatient, outpatient, and in-home care services. Tahoe Forest was established as a hospital district in 1949. The district is over 500 square miles and serves 30,000 people in the area, and receives over one million visitors annually. The hospital's main campus is located in Truckee. Tahoe Forest Hospital operates a 24-hour acute care hospital and emergency room at the Incline Village Health Center in Incline Village, Nevada.

Figure 19 provides a listing of the acute care hospitals in Placer County and the Greater Sacramento Area along with the total beds in each hospital.

FIGURE 19 ACUTE CARE HOSPITALS

| Area/Hospital  | City             | Total Beds |
|--|------------------|------------|
|  |                  |            |
| Placer County  |                  |            |
| Sutter Roseville Medical Center                      | Roseville        | 172        |
| Kaiser Foundation Hospital - Valley Medical Center   | Roseville        | 166        |
| Sutter Auburn Faith Hospital                         | Auburn           | 102        |
| Greater Sacramento Area                              |                  |            |
| UC Davis Medical Center                              | Sacramento       | 576        |
| Sutter General Hospital                              | Sacramento       | 406        |
| Mercy General Hospital                               | Sacramento       | 399        |
| Kaiser Foundation Hospital                           | Sacramento       | 361        |
| Sutter Memorial Hospital                             | Sacramento       | 348        |
| Methodist Hospital of Sacramento                     | Sacramento       | 333        |
| Mercy San Juan Hospital                              | Sacramento       | 254        |
| Kaiser Foundation Hospital - South Sacramento        | Sacramento       | 162        |
| Rideout Memorial Hospital                            | Marysville       | 149        |
| Fremont Medical Center                               | Yuba City        | 132        |
| Barton Memorial Hospital                             | South Lake Tahoe | 123        |
| Woodland Memorial Hospital Marshall                  | Woodland         | 115        |
| Marshall Medical Center                              | Placerville      | 105        |
| Mercy Hospital - Folsom                              | Folsom           | 85         |
| Shriners Hospital for Children - Northern California | Sacramento       | 80         |
| Sutter Davis Hospital                                | Davis            | 48         |
| Kindred Hospital - Sacramento                        | Folsom           | 39         |

Sacramento Regional Research Institute, December 2003
Data Source: California Health and Human Services Agency

# **Personal Safety**

Figure 20 shows the number of crimes per 100,000 population in California, the Greater Sacramento Area, Placer County, and selected cities in Placer County. The data reflects the FBI Crime Index which encompasses a group of crimes including homicide, forcible rape, robbery, aggravated assault, burglary, larceny-theft, and motor vehicle theft. All of the areas experienced large decreases in the crime rate between 1990 and 2000. While smaller than the state, Placer County saw a decrease in the crime rate of 38 percent. The City of Lincoln had the largest decrease (52.6 percent) in the crime rate between 1990 and 2000.

#### QUALITY OF LIFE

FIGURE 20 FBI CRIME INDEX

|                         |       | Cri   | mes per 100, | 000 Populatio | on    |       | Percent             |
|-------------------------|-------|-------|--------------|---------------|-------|-------|---------------------|
| Area                    | 1990  | 1997  | 1998         | 1999          | 2000  | 2001  | Change<br>1990-2000 |
|                         |       |       |              |               |       |       |                     |
| California              | 6,741 | 4,850 | 4,310        | 3,780         | 3,742 | 3,915 | -44.5%              |
| Greater Sacramento Area | 5,548 | 4,989 | 4,166        | 3,683         | 3,704 | 3,788 | -33.3%              |
| Placer County           | 4,714 | 3,995 | 3,233        | 2,907         | 2,923 | 2,955 | -38.0%              |
| Cities in Placer County |       |       |              |               |       |       |                     |
| Auburn                  | 5,086 | 4,442 | 3,270        | 3,692         | 3,024 | 2,984 | -40.5%              |
| Lincoln                 | 7,312 | 4,720 | 4,205        | 4,034         | 3,467 | 3,232 | -52.6%              |
| Rocklin                 | 3,385 | 3,107 | 2,638        | 2,031         | 1,981 | 1,924 | -41.5%              |
| Roseville               | 6,508 | 4,912 | 4,027        | 3,756         | 3,861 | 4,252 | -40.7%              |

Sacramento Regional Research Institute, December 2003

Data Source: RAND California \*Note: Average of six counties.

# **Population Density**

Figure 21 displays population density per square mile for California, the Greater Sacramento Area, Placer County, and selected cities in Placer County. The population density for Placer County increased approximately 46 percent between 1990 and 2000 due to the influx of population into the area. This is more than double the increase in population density in the Greater Sacramento Area and the state as a whole. Rocklin and Roseville had major increases in population density with increases of 98 and 83 percents, respectively.

FIGURE 21 POPULATION DENSITY

| -                        | Population Density per Square Mile |       |       |       |       |       | Percent             |
|--------------------------|------------------------------------|-------|-------|-------|-------|-------|---------------------|
| Area                     | 1990                               | 1999  | 2000  | 2001  | 2002  | 2003  | Change<br>1990-2000 |
| California               | 190                                | 216   | 219   | 220   | 224   | 228   | 15.3%               |
| Greater Sacramento Area* | 270                                | 310   | 323   | 328   | 336   | 344   | 19.8%               |
| Placer County            | 121                                | 162   | 177   | 182   | 189   | 196   | 46.3%               |
| Cities in Placer County  |                                    |       |       |       |       |       |                     |
| Auburn                   | 1,721                              | 1,918 | 2,066 | 2,033 | 2,016 | 2,008 | 20.0%               |
| Colfax                   | 1,008                              | 1,162 | 1,162 | 1,177 | 1,269 | 1,315 | 15.3%               |
| Lincoln                  | 1,096                              | 1,358 | 1,646 | 2,123 | 2,731 | 3,162 | 50.2%               |
| Loomis                   | 777                                | 829   | 866   | 853   | 846   | 846   | 11.5%               |
| Rocklin                  | 1,444                              | 2,536 | 2,857 | 3,032 | 3,274 | 3,460 | 97.9%               |
| Roseville                | 1,462                              | 2,411 | 2,679 | 2,746 | 2,870 | 3,033 | 83.2%               |

Sacramento Regional Research Institute, December 2003

Data Source: RAND California

#### QUALITY OF LIFE

# **Commute Time to Work**

Placer County residents benefit from convenient and relatively short commutes from home to work. Figure 38 compares the commute time for Placer County residents and residents of the Greater Sacramento Area and California. On average, the majority of Placer residents spend between 5 and 25 minutes commuting to work, while in the Greater Sacramento Area and California commute times are typically 10 to 15 minutes longer.

# **QUALITY OF LIFE**

FIGURE 22 COMMUTE TIME TO WORK

|                         |           |            |           |            | Percent       |
|-------------------------|-----------|------------|-----------|------------|---------------|
|                         |           | Percent of |           | Percent of | Change        |
| Area/Commute Time       | 1990      | Total      | 2000      | Total      | 1990-2000     |
| <b>5</b> 1              |           |            |           |            |               |
| Placer County           |           | 2.22/      |           | 2 22/      |               |
| Less than 5 minutes     | 3,076     | 3.8%       | 3,761     | 3.2%       | 22.3%         |
| 5 to 9                  | 10,067    | 12.3%      | 12,476    | 10.7%      | 23.9%         |
| 10 to 14                | 11,354    | 13.9%      | 15,873    | 13.6%      | 39.8%         |
| 15 to 19                | 10,815    | 13.3%      | 15,389    | 13.2%      | 42.3%         |
| 20 to 24                | 10,213    | 12.5%      | 13,294    | 11.4%      | 30.2%         |
| 25 to 29                | 4,989     | 6.1%       | 5,958     | 5.1%       | 19.4%         |
| 30 to 34                | 10,586    | 13.0%      | 14,768    | 12.7%      | 39.5%         |
| 35 to 39                | 2,609     | 3.2%       | 4,205     | 3.6%       | 61.2%         |
| 40 to 44                | 3,352     | 4.1%       | 5,028     | 4.3%       | 50.0%         |
| 45 to 59                | 6,552     | 8.0%       | 10,448    | 9.0%       | 59.5%         |
| 60 to 89                | 3,305     | 4.1%       | 4,945     | 4.2%       | 49.6%         |
| 90 or more              | 1,175     | 1.4%       | 3,373     | 2.9%       | 187.1%        |
| Worked at home          | 3,429     | 4.2%       | 6,891     | 5.9%       | 101.0%        |
| Greater Sacramento Area |           |            |           |            |               |
| Less than 5 minutes     | 22,400    | 3.1%       | 21,214    | 2.5%       | -5.3%         |
| 5 to 9                  | 81,491    | 11.1%      | 82,272    | 9.7%       | 1.0%          |
| 10 to 14                | 114,619   | 15.6%      | 121,234   | 14.2%      | 5.8%          |
| 15 to 19                | 127,143   | 17.4%      | 130,321   | 15.3%      | 2.5%          |
| 20 to 24                | 117,562   | 16.0%      | 128,693   | 15.1%      | 9.5%          |
| 25 to 29                | 47,443    | 6.5%       | 53,843    | 6.3%       | 13.5%         |
| 30 to 34                | 93,328    | 12.7%      | 118,845   | 13.9%      | 27.3%         |
| 35 to 39                | 16,489    | 2.3%       | 22,869    | 2.7%       | 38.7%         |
| 40 to 44                | 19,195    | 2.6%       | 27,149    | 3.2%       | 41.4%         |
| 45 to 59                | 38,204    | 5.2%       | 55,683    | 6.5%       | 45.8%         |
| 60 to 89                | 21,252    | 2.9%       | 32,562    | 3.8%       | 53.2%         |
| 90 or more              | 10,465    | 1.4%       | 23,594    | 2.8%       | 125.5%        |
| Worked at home          | 23,180    | 3.2%       | 34,083    | 4.0%       | 47.0%         |
| California              |           |            | - 1,      | ,.         |               |
| Less than 5 minutes     | 369,388   | 2.6%       | 324,703   | 2.2%       | -12.1%        |
| 5 to 9                  | 1,401,052 | 10.1%      | •         | 8.8%       | -8.6%         |
| 10 to 14                | 2,003,503 | 14.4%      | 1,930,263 | 13.3%      | -3.7%         |
| 15 to 19                | 2,218,038 | 15.9%      | 2,157,970 | 14.9%      | -2.7%         |
| 20 to 24                | 1,949,409 | 14.0%      | 2,004,060 | 13.8%      | 2.8%          |
| 25 to 29                | 745,319   | 5.3%       | 782,241   | 5.4%       | 5.0%          |
| 30 to 34                | 1,928,534 | 13.8%      | 2,025,657 | 13.9%      | 5.0%          |
| 35 to 39                | 341,649   | 2.5%       | 366,487   | 2.5%       |               |
|                         | 460,952   | 3.3%       |           |            | 7.3%<br>14.6% |
| 40 to 44                | •         |            | 528,043   | 3.6%       |               |
| 45 to 59                | 1,010,271 | 7.2%       | 1,151,598 | 7.9%       | 14.0%         |
| 60 to 89                | 769,029   | 5.5%       | 933,123   | 6.4%       | 21.3%         |
| 90 or more              | 290,239   | 2.1%       | 483,698   | 3.3%       | 66.7%         |
| Worked at home          | 452,867   | 3.2%       | 557,036   | 3.8%       | 23.0%         |

Sacramento Regional Research Institute, December 2003 Data Source: US Census Bureau, 1990 & 2000 Census



Sacramento Regional Research Institute

# **Business Vitality**

The economy of Placer County encourages a range of profitable investment opportunities. Comparatively inexpensive business costs, plentiful skilled labor, abundant resources, and excellent transportation facilities create an outstanding commercial climate.

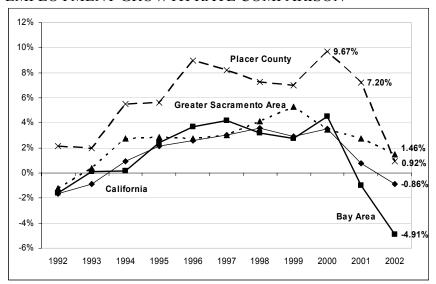
This section covers the market potential of Placer County and the Greater Sacramento Area, as well as the major influences and contributors to the region's economy.

#### Market Potential

Placer County's economy provides a desirable mix of jobs for those migrating to the area. The County's diverse economy and geography encompasses North Lake Tahoe, where tourism is the primary economic activity, and South Placer in the Sacramento metropolitan area, where high technology sectors are the leading employers. Employment continues to increase in both of these sectors. Electronics, led by Hewlett-Packard and NEC, employs a large number of workers, while employment in Squaw Valley, Northstar, and Alpine Meadows grows to meet the demand of visitors who enjoy year-round activities.

Figure 23 shows that Placer County has generally experienced greater year-over-year employment growth rates compared to California, the Bay Area, and the Greater Sacramento Area since 1992. In 2002, Placer County's employment growth rate fell below the Greater Sacramento's rate, but still demonstrated positive employment growth while the Bay Area and the state both experienced negative job growth. This trend demonstrates the strength of the Placer County's economy with continued job growth over the past decade. The strength of the county's economy has also carried forward into 2003 where Placer County led the nation with the greatest year-over-year job growth in March

FIGURE 23 EMPLOYMENT GROWTH RATE COMPARISON

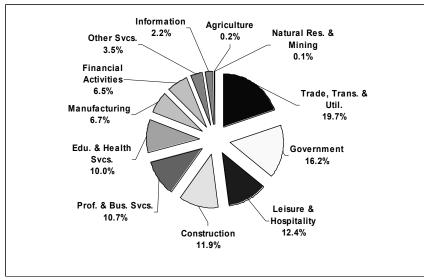


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Figure 24 illustrates that employment structure in Placer County and shows that the Trade, Transportation, & Utilities, Government, and Leisure & Hospitality sectors made up close to 50 percent of the county's total employment in 2002. Other significant contributors to the economic diversity of the area include Construction, Professional & Business Services, and Educational & Health Services.

FIGURE 24 PLACER COUNTY EMPLOYMENT STRUCTURE IN 2002



Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Note: The new Thunder Valley Casino employment will be reflected in the Government (Local) sector.

Figure 25 shows that since 1997, the Construction, Financial Activities, and Information sectors have gained larger proportions of total employment in Placer County. Leisure & Hospitality and Manufacturing made up a lesser amount of total employment in 2002 compared to 1997. This shift in the employment structure demonstrates the diversification that has helped Placer County become a mature economy with a mixture of goods producing and service providing employment.

FIGURE 25 SHIFT IN MAJOR SECTOR EMPLOYMENT STRUCTURE BETWEEN 1997 AND 2002

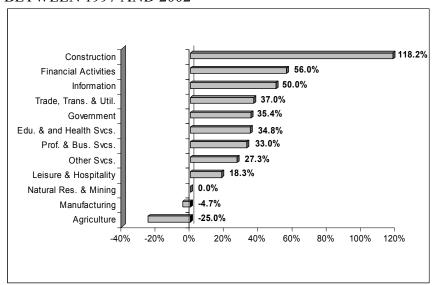
| Major Sectors                       | 1997  | 2002  | Shift |
|-------------------------------------|-------|-------|-------|
|                                     |       |       |       |
| Construction                        | 7.4%  | 11.9% | 4.5%  |
| Financial Activities                | 5.6%  | 6.5%  | 0.8%  |
| Information                         | 2.0%  | 2.2%  | 0.2%  |
| Trade, Transportation and Utilities | 19.5% | 19.7% | 0.1%  |
| Natural Resources and Mining        | 0.1%  | 0.1%  | 0.0%  |
| Government                          | 16.3% | 16.2% | -0.1% |
| Educational and Health Services     | 10.0% | 10.0% | -0.1% |
| Agriculture                         | 0.5%  | 0.2%  | -0.2% |
| Other Services                      | 3.7%  | 3.5%  | -0.2% |
| Professional and Business Services  | 10.9% | 10.7% | -0.3% |
| Leisure and Hospitality             | 14.2% | 12.4% | -1.9% |
| Manufacturing                       | 9.6%  | 6.7%  | -2.9% |

Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Figure 26 shows that most of the major industry sectors have experienced positive employment growth between 1997 and 2002. The Construction sector experienced the largest employment growth rate over this time period supported by the large amounts of residential and non-residential construction activities in Placer County. The Financial Activities and Information sectors have also seen strong growth rates supported by population and business growth in the county.

FIGURE 26 MAJOR SECTOR EMPLOYMENT GROWTH RATES BETWEEN 1997 AND 2002



Sacramento Regional Research Institute, December 2003

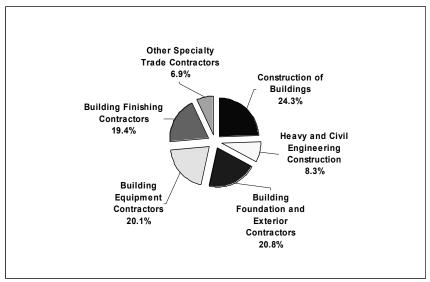
Data Source: Employment Development Department, Labor Market Information

#### Construction

The Construction sector is one of the largest contributors to the rapid growth of the economy in Placer County with nearly 12 percent of the total employment and over 118 percent employment growth between 1997 and 2002.

The composition of the Construction sector is illustrated in Figure 27. The majority of Construction employment is encompassed in four specialty trade contractor areas as well as Construction of Buildings and Heavy & Civil Engineering Construction.

FIGURE 27 COMPONENTS OF CONSTRUCTION EMPLOYMENT IN PLACER COUNTY IN 2002

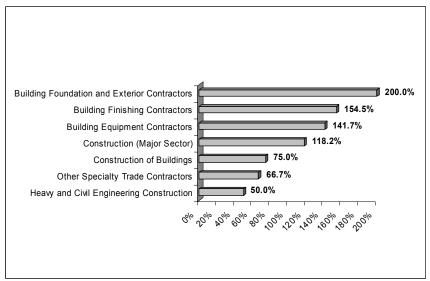


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Figure 28 provides the employment growth rates for the sub-sectors of the Construction industry and demonstrates that the specialty trade contractor sectors have experienced the largest growth rates between 1997 and 2002 led by Building Foundation & Exterior and Building Finishing Contractors. Growth in the overall sector can be attributed to population and business growth in Placer County creating demands for residential and non-residential construction activities.

FIGURE 28 EMPLOYMENT GROWTH IN COMPONENTS OF THE CONSTRUCTION SECTOR BETWEEN 1997 AND 2002



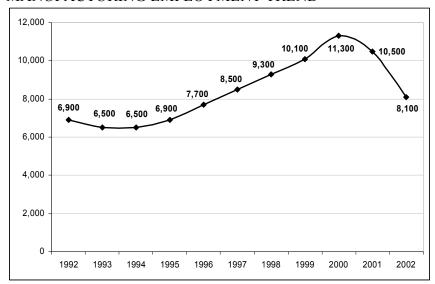
Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

# Manufacturing

The region's increase in Manufacturing employment since the early 1990s has been a source of pride for the county. In 2002, Manufacturing provided close to seven percent of total employment in Placer County. Figure 29 shows that Manufacturing employment in has increased from 6,900 in 1992 to over 11,000 in 2000 and nearly 8,000 in 2002. Much of the growth in the late 1990s and the beginning of the 2000s was due to expansions in manufacturing of electronic equipment, while recent drops reflect a restructuring of many electronic manufacturing establishment with movements of manufacturing jobs and an evolution of service providing activities.

FIGURE 29 MANUFACTURING EMPLOYMENT TREND

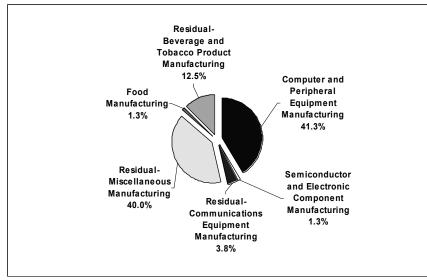


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Figure 30 shows the components of Manufacturing by employment sub-sector. The data indicates that the largest category, Computer & Peripheral Equipment, employs 41 percent of the overall Manufacturing sector. The size of this particular sub-sector is partially due to the presence of Hewlett-Packard and NEC.

FIGURE 30 COMPONENTS OF MANUFACTURING EMPLOYMENT IN PLACER COUNTY IN 2002

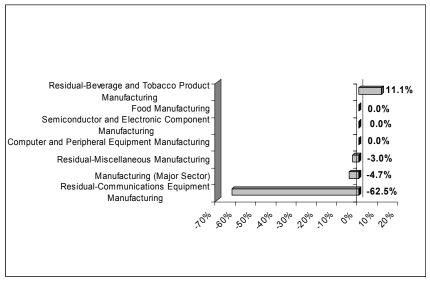


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Most of the Manufacturing sub-sectors have seen limited job growth since 1997, as shown in Figure 31. Many sectors have seen significant negative growth, following the trend experienced throughout the state and the nation. The growth rates seen in Placer County's Manufacturing sub-sectors are not as severe as other areas in the state especially for the electronics-related sectors which have maintained similar employment levels in Placer County but have seen considerable decreases in other areas of the state.

FIGURE 31 EMPLOYMENT GROWTH IN COMPONENTS OF THE MANUFACTURING SECTOR BETWEEN 1997 AND 2002

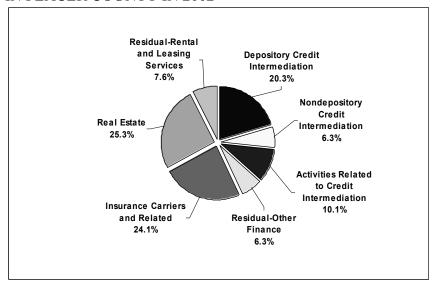


Sacramento Regional Research Institute, December 2003
Data Source: Employment Development Department, Labor Market Information

#### **Financial Activities**

The Financial Activities sector supports the increased real estate activities seen in Placer County over the past decade and also strengthens the credit, deposit, and insurance activities demanded by residents and businesses in the region. Figure 32 shows that depository credit, insurance, and real estate activities make up close to 70 percent of employment in the Financial Activities industry.

FIGURE 32 COMPONENTS OF FINANCIAL ACTIVITIES EMPLOYMENT IN PLACER COUNTY IN 2002

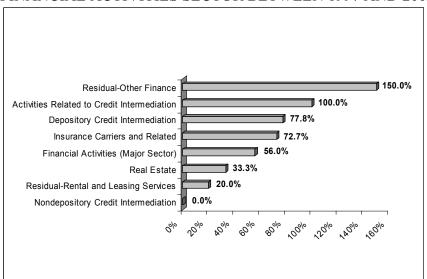


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

The strong growth seen in most of the Financial Activities sub-sectors in Placer County points to the maturity of the county's economy which is increasingly providing more high-end business services, including financial activities, demanded by large businesses and substantial population increases. Figure 33 demonstrates that four sub-sector have seen strong growth rates between 1997 and 2002 including Insurance Carriers and Depository Credit Intermediation.

FIGURE 33 EMPLOYMENT GROWTH IN COMPONENTS OF THE FINANCIAL ACTIVITIES SECTOR BETWEEN 1997 AND 2002



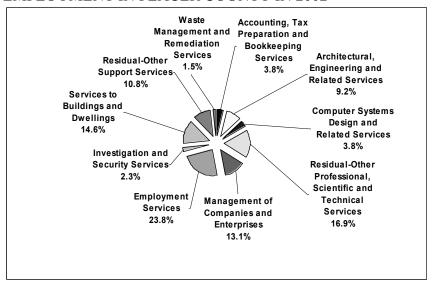
Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

#### **Professional and Business Services**

Similar to Financial Activities, the presence and growth of Professional & Business Services indicates a maturing economy able to provide support services to businesses and professional services to residents. The Professional & Business Services industry is split among many activities, but as Figure 34 illustrates, Services to Buildings & Dwelling as well as Professional, Scientific, & Technical Services make up a relatively large proportion of the overall industry's employment.

FIGURE 34 COMPONENTS OF PROFESSIONAL & BUSINESS SERVICES EMPLOYMENT IN PLACER COUNTY IN 2002

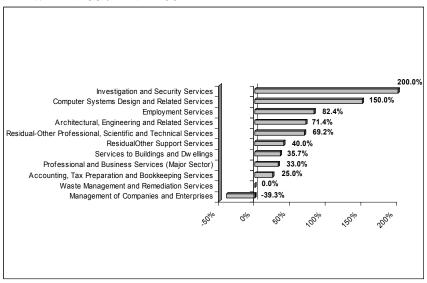


Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

Figure 35 demonstrates that besides Management of Companies & Enterprises and Waste Management & Remediation Services, all sub-sectors of the Professional & Business Services industry have experienced healthy employment growth rates between 1997 and 2002 reflecting the growing need for support and specialized services. Many of the sub-sectors in this industry are indicators of overall employment growth due to their linked and support roles for the majority of industries and businesses.

FIGURE 35 EMPLOYMENT GROWTH IN COMPONENTS OF THE PROFESSIONAL & BUSINESS SERVICES SECTOR BETWEEN 1997 AND 2002



Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

#### Wholesale and Retail Trade

Retail and Wholesale Trade in Placer County are also fast growing segments of the economy, providing 17 percent of the regional employment. Figure 36 shows total taxable sales in Placer County. In Placer County, the majority of taxable sales revenue is obtained from retail outlets.

FIGURE 36 TAXABLE SALES (IN THOUSANDS OF DOLLARS)

|               | Taxable S                                    | Sales - Total Outlets                        |                   | Retail Sales 1st Q 2002 | 2 - 4th Q 2002    |
|---------------|--|--|-------------------|-------------------------|-------------------|
| Area          | 1st Quarter 2001<br>thru<br>4th Quarter 2001 | 1st Quarter 2002<br>thru<br>4th Quarter 2002 | Percent<br>Change | Total Retail Sales      | Percent<br>Retail |
|               |  |  |                   |                         |                   |
| Placer County | 5,201,929                                    | 5,549,881                                    | 6.7%              | 4,161,204               | 75.0%             |
| Auburn        | 235,134                                      | 249,529                                      | 6.1%              | 170,696                 | 68.4%             |
| Colfax        | 49,822                                       | 51,201                                       | 2.8%              | 36,931                  | 72.1%             |
| Lincoln       | 90,846                                       | 92,995                                       | 2.4%              | 52,363                  | 56.3%             |
| Loomis        | 79,450                                       | 82,930                                       | 4.4%              | 40,229                  | 48.5%             |
| Rocklin       | 407,145                                      | 458,325                                      | 12.6%             | 360,732                 | 78.7%             |
| Roseville     | 2,756,587                                    | 2,988,257                                    | 8.4%              | 2.614,068               | 87.5%             |

Sacramento Regional Research Institute, December 2003

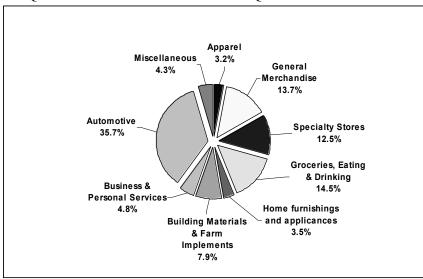
Data Source: California State Board of Equalization, Taxable Sales in California

Retail establishments in Placer County reported over \$5.5 billion annually in taxable sales through the fourth quarter in 2002, an increase of nearly seven percent since the year before. The city with the greatest amount of annual taxable sales through the fourth quarter 2002 was Roseville. Rocklin experienced the largest increase in taxable sales at close to 13 percent, followed by Roseville and Auburn with eight and six percents, respectively. Much of the increased revenue during this period can be attributed to the entry of larger retail outlets into the marketplace.

Figure 37 shows the composition of retail sales in Placer County. Retail sales are dominated by Automotive (36 percent) and Grocery Stores and Eating and Drinking Establishments (15 percent). These components account for over 50 percent of the retail sales volume. Other sizeable sectors are General Merchandise (14 percent) and Specialty Stores (13 percent).

Between 1997 and 2002, Wholesale Trade employment in the Placer increased by 600 employees with a 24 percent growth rate. The growth in Wholesale Trade in both the Greater Sacramento Area and Placer County provides a major influence on the high rate of new warehouse construction in the region. A number of factors contributed to the increase in wholesale distribution activities. Among others, high levels of retail sales in Placer County encouraged many national retail chains to establish distribution points in the region.

FIGURE 37 COMPOSITION OF RETAIL SALES IN PLACER COUNTY  $4^{TH}$  QUARTER 2001 THROUGH  $3^{RD}$  QUARTER 2002



Sacramento Regional Research Institute, December 2003

Data Source: California Board of Equalization, Taxable Sales in California

## Banking and Finance

A complete network of banks and savings and credit union institutions serves the business community in Placer County. Several of these institutions are locally based and are shown in Figure 38.

FIGURE 38 LOCALLY BASED BANKING AND SAVINGS INSTITUTIONS (IN THOUSANDS; SORTED BY DEPOSITS)

| City Deposits   | Assets   |
|-----------------|--|
|                 |  |
| burn \$820,13   | 1 \$967,661  |
| cklin \$59,44   | 0 \$75,050   |
| ite Bay \$37,61 | 9 \$43,906   |
|                 | Deposits           burn         \$820,13           cklin         \$59,44           ite Bay         \$37,61 |

Sacramento Regional Research Institute, December 2003

Data Source: Federal Deposit Insurance Corporation, Financial Data as of June 2003

Most major financial institutions have branch offices in Placer County, and the headquarters of several financial institutions are based in the region. Figure 39 ranks the top ten banks, local and national/state, by market share in Placer County.

FIGURE 39 MARKET SHARE: TOP TEN BANKING AND SAVINGS INSTITUTIONS

(IN THOUSANDS; SORTED BY MARKET SHARE)

| Rank | Institution                  | Deposits  | Market Share |
|------|------------------------------|-----------|--------------|
|      |                              |           |              |
| 1    | Bank of America              | \$748,972 | 19.7%        |
| 2    | Wells Fargo Bank             | \$581,610 | 15.3%        |
| 3    | Placer Sierra Bank           | \$416,256 | 10.9%        |
| 4    | World Savings Bank           | \$390,141 | 10.2%        |
| 5    | Washington Mutual            | \$325,312 | 8.5%         |
| 6    | U.S. Bank                    | \$274,041 | 7.2%         |
| 7    | Western Sierra National Bank | \$108,824 | 2.9%         |
| 8    | Citibank West                | \$105,608 | 2.8%         |
| 9    | First Bank and Trust         | \$97,665  | 2.6%         |
| 10   | Bank of the West             | \$92,027  | 2.4%         |

Sacramento Regional Research Institute, December 2003

Data Source: Federal Deposit Insurance Corporation, Financial Data as of June 2003



Sacramento Regional Research Institute

## **Labor Force**

A diverse and abundant supply of skilled labor has been a major consideration for companies locating and expanding in Placer County. This section covers labor force participation, employment growth and growth by sector, wages, major employers, employee recruiting and training programs.

# **Labor Force Participation**

Figure 40 contains information related to labor force participation for California, the Bay Area, the Greater Sacramento Area, Placer County, and selected cities within Placer County in 1997 and 2002. As shown, the civilian labor force in Placer County increased by over 25 percent between 1997 and 2002. This is a significantly higher growth in labor force participation than in the state, which grew by approximately nine percent, and is much higher than in the Greater Sacramento Area, where labor force participation grew by 15 percent. The labor force participation growth rates for the selected cities within Placer County were very similar ranging around 25 percent.

FIGURE 40 LABOR FORCE PARTICIPATION

|            |   | Percent  |
|------------|---|--|
| 1997       | 2002  | Change   |
|            |   |  |
| 15,947,200 | 17,404,600  | 9.1%   |
| 3,518,300  | 3,736,400   | 6.2%   |
| 884,700    | 1,018,600   | 15.1%  |
| 110,700    | 138,800   | 25.4%  |
|            |   |  |
| 6,360      | 7,990   | 25.6%  |
| 740        | 930   | 25.7%  |
| 4,210      | 5,280   | 25.4%  |
| 3,540      | 4,450   | 25.7%  |
| 12,890     | 16,180  | 25.5%  |
| 29,110     | 36,550  | 25.6%  |
|            | 3,518,300<br>884,700<br>110,700<br>6,360<br>740<br>4,210<br>3,540<br>12,890 | 15,947,200 17,404,600 3,518,300 3,736,400 884,700 1,018,600 110,700 138,800  6,360 7,990 740 930 4,210 5,280 3,540 4,450 12,890 16,180 |

Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

## **Employment Growth**

Figure 41 presents the civilian labor force, employment, unemployment, and the unemployment rate for California, the Bay Area, the Greater Sacramento Area, Placer County, and selected cities within Placer County for the years 1997 through 2002. Over the past five years, unemployment rates have been much lower for Placer County than for the state and the Greater Sacramento Area, which is indicative of the increasing employment opportunities in the area. The unemployment rates in the Bay Area were similar to those of Placer County and the selected cities within Placer County. However, Placer County was able to maintain a fairly low unemployment during the most recent slow down in the economy. In 2002, Placer County had the lowest unemployment rate (4.5 percent) of all the regions.

FIGURE 41 LABOR FORCE AND EMPLOYMENT

|                         | 1997       |            | 1999               | 2000       | 2001       | 2002       |
|-------------------------|------------|------------|--------------------|------------|------------|------------|
| Area/Factor             | 1997       | 1998       | 1999               | 2000       | 2001       | 2002       |
| California              |            |            |                    |            |            |            |
| Labor Force             | 15,947,200 | 16,336,500 | 16,596,500         | 16,884,200 | 17,182,900 | 17,404,600 |
| Employment              | 14,942,500 | 15,367,500 | 15,731,700         | 16,048,900 | 16,260,100 | 16,241,800 |
| Unemployment            | 1,004,700  | 969,000    | 864,800            | 835,300    | 922,800    | 1,162,800  |
| Unemployment Rate       | 6.3%       | 5.9%       | 5.2%               | 4.9%       | 5.4%       | 6.7%       |
| Bay Area                |            |            |                    |            |            |            |
| Labor Force             | 3,518,300  | 3,582,600  | 3,633,600          | 3,732,600  | 3,779,700  | 3,736,400  |
| Employment              | 3,385,200  | 3,456,300  | 3,524,000          | 3,639,200  | 3,626,300  | 3,494,500  |
| Unemployment            | 133,100    | 126,300    | 109,600            | 93,400     | 153,400    | 241,900    |
| Unemployment Rate       | 3.8%       | 3.5%       | 3.0%               | 2.5%       | 4.1%       | 6.5%       |
| Greater Sacramento Area | 0.070      | 0.070      | 0.070              | 2.070      | ,          | 0.070      |
| Labor Force             | 884,700    | 903,900    | 934,900            | 956,600    | 984,900    | 1,018,600  |
| Employment              | 831,800    | 853,900    | 892,200            | 912,700    | 939,700    | 960,500    |
| Unemployment            | 52,900     | 50,000     | 42,700             | 43,900     | 45,200     | 58,100     |
| Unemployment Rate       | 6.0%       | 5.5%       | 4.6%               | 4.6%       | 4.6%       | 5.7%       |
| Placer County           | 0.070      | 3.570      | 4.070              | 4.070      | 4.070      | 3.7 /0     |
| Labor Force             | 110,700    | 114,000    | 120,900            | 125,600    | 134,000    | 138,800    |
|                         | ,          |            |                    | •          | -          |            |
| Employment              | 105,600    | 109,300    | 117,000            | 121,600    | 129,300    | 132,500    |
| Unemployment            | 5,100      | 4,700      | 3,900              | 4,000      | 4,700      | 6,300      |
| Unemployment Rate       | 4.6%       | 4.1%       | 3.2%               | 3.1%       | 3.5%       | 4.5%       |
| Cities in Placer County |            |            |                    |            |            |            |
| Auburn                  |            |            |                    |            |            |            |
| Labor Force             | 6,360      | 6,560      | 6,960              | 7,240      | 7,710      | 7,990      |
| Employment              | 6,110      | 6,330      | 6,770              | 7,040      | 7,480      | 7,670      |
| Unemployment            | 250        | 230        | 190                | 200        | 230        | 320        |
| Unemployment Rate       | 4.0%       | 3.6%       | 2.8%               | 2.7%       | 3.0%       | 4.0%       |
| Colfax                  |            |            |                    |            |            |            |
| Labor Force             | 740        | 760        | 800                | 830        | 890        | 930        |
| Employment              | 710        | 730        | 780                | 810        | 860        | 890        |
| Unemployment            | 30         | 30         | 20                 | 20         | 30         | 40         |
| Unemployment Rate       | 4.3%       | 3.9%       | 3.0%               | 3.0%       | 3.3%       | 4.3%       |
| Lincoln                 |            |            |                    |            |            |            |
| Labor Force             | 4,210      | 4,330      | 4,580              | 4,760      | 5,080      | 5,280      |
| Employment              | 3,980      | 4,120      | 4,410              | 4,580      | 4,870      | 5,000      |
| Unemployment            | 230        | 210        | 170                | 180        | 210        | 280        |
| Unemployment Rate       | 5.4%       | 4.8%       | 3.8%               | 3.7%       | 4.1%       | 5.3%       |
| Loomis                  |            |            |                    |            |            |            |
| Labor Force             | 3,540      | 3,650      | 3,870              | 4,010      | 4,290      | 4,450      |
| Employment              | 3,380      | 3,500      | 3,750              | 3,890      | 4,140      | 4,250      |
| Unemployment            | 160        | 150        | 120                | 120        | 150        | 200        |
| Unemployment Rate       | 4.5%       | 4.0%       | 3.1%               | 3.1%       | 3.4%       | 4.4%       |
| Rocklin                 |            |            |                    |            |            |            |
| Labor Force             | 12,890     | 13,280     | 14,090             | 14,630     | 15,610     | 16,180     |
| Employment              | 12,330     | 12,770     | 13,660             | 14,200     | 15,100     | 15,490     |
| Unemployment            | 560        | 510        | 430                | 430        | 510        | 690        |
| Unemployment Rate       | 4.3%       | 3.8%       | 3.0%               | 3.0%       | 3.3%       | 4.3%       |
| Roseville               |            | 3.370      | 2.270              | 2.270      | 2.270      |            |
| Labor Force             | 29,110     | 29,990     | 31,700             | 33,010     | 35,230     | 36,550     |
| Employment              | 27,700     | 28,700     | 30,690             | 31,910     | 33,930     | 34,800     |
| Unemployment            | 1,410      | 1,290      | 1,080              | 1,100      | 1,300      | 1,750      |
| Unemployment Rate       | 4.8%       | 4.3%       | 3.4%               | 3.3%       | 3.7%       | 4.8%       |
| onomproyment reate      | 7.0 /0     | 7.5 /0     | J. <del>4</del> /0 | J.J /0     | J.1 /0     | 7.0 /0     |
|                         |            |            |                    |            |            |            |

Sacramento Regional Research Institute, December 2003
Data Source: Employment Development Department, Labor Market Information

# **Employment Growth Sectors**

Figure 42 contains information about wage & salary employment by sector in Placer County for the years 1997 and 2002. During that time, total non-farm employment increased by approximately 36 percent. The largest increase from 1997 to 2002 was in Building Foundation & Exterior Contractors (200 percent) and Clothing & Clothing Accessories Stores (200 percent), followed by Specialty Trade Contractors (155 percent), Building Finishing Contractors (155 percent), Computer Systems Design & Related Services (150 percent), and Other Financial Activities (150 percent).

FIGURE 42 EMPLOYMENT BY INDUSTRY IN PLACER COUNTY

|  |        |         | Growth |
|--|--------|---------|--------|
| Sector   | 1997   | 2002    | Rate   |
| Tatal Alliadustrias                                  | 00.700 | 100 500 | 25.00/ |
| Total, All Industries                                | 88,700 | 120,500 | 35.9%  |
| Total Farm   | 400    | 300     | -25.0% |
| Total Nonfarm  | 88,300 | 120,200 | 36.1%  |
| Total Private  | 73,900 | 100,700 | 36.3%  |
| Goods Producing                                      | 15,300 | 22,500  | 47.1%  |
| Natural Resources and Mining                         | 100    | 100     | 0.0%   |
| Construction   | 6,600  | 14,400  | 118.2% |
| Construction of Buildings                            | 2,000  | 3,500   | 75.0%  |
| Heavy and Civil Engineering Construction             | 800    | 1,200   | 50.0%  |
| Specialty Trade Contractors                          | 3,800  | 9,700   | 155.3% |
| Building Foundation and Exterior Contractors         | 1,000  | 3,000   | 200.0% |
| Building Equipment Contractors                       | 1,200  | 2,900   | 141.7% |
| Building Finishing Contractors                       | 1,100  | 2,800   | 154.5% |
| Other Specialty Trade Contract                       | 600    | 1,000   | 66.7%  |
| Manufacturing  | 8,500  | 8,100   | -4.7%  |
| Durable Goods  | 7,500  | 7,000   | -6.7%  |
| Computer and Electronic Product Manufacturing        | 4,200  | 3,800   | -9.5%  |
| Computer and Peripheral Equipment Manufacturing      | 3,300  | 3,300   | 0.0%   |
| Semiconductor and Electronic Component Manufacturing | 100    | 100     | 0.0%   |
| Residual-Communications Equipment Manufacturing      | 800    | 300     | -62.5% |
| Residual-Miscellaneous Manufacturing                 | 3,300  | 3,200   | -3.0%  |
| Nondurable Goods                                     | 1,000  | 1,100   | 10.0%  |
| Food Manufacturing                                   | 100    | 100     | 0.0%   |
| Residual-Beverage and Tobacco Product Manufacturing  | 900    | 1,000   | 11.1%  |

Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

# FIGURE 42 (CONTINUED) EMPLOYMENT BY INDUSTRY IN PLACER COUNTY

| Service Providing Trade, Transportation and Utilities Wholesale Trade Merchant Wholesalers, Durable Goods Merchant Wholesalers, Nondurable Goods Wholesale Electronic Markets and Agents and Brokers Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Residual-Other Finance Insurance Carriers and Related Real Estate and Rental and Leasing | 73,000 17,300 2,500 1,400 900 200 12,800 2,600 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600 300  | 97,700 23,700 3,100 1,900 1,000 200 17,600 3,400 1,700 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900 300                   | 33.8<br>37.0<br>24.0<br>35.7<br>11.1<br>0.0<br>37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0 |
|--|---|--|--|
| Wholesale Trade Merchant Wholesalers, Durable Goods Merchant Wholesalers, Nondurable Goods Wholesale Electronic Markets and Agents and Brokers Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 2,500 1,400 900 200 12,800 2,600 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600  | 3,100 1,900 1,000 200 17,600 3,400 1,700 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900                                     | 24.0<br>35.7<br>11.1<br>0.0<br>37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0                 |
| Merchant Wholesalers, Durable Goods Merchant Wholesalers, Nondurable Goods Wholesale Electronic Markets and Agents and Brokers Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 1,400<br>900<br>200<br>12,800<br>2,600<br>1,100<br>3,000<br>2,700<br>300<br>600<br>500<br>700<br>1,500<br>2,700<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600 | 1,900 1,000 200 17,600 3,400 1,700 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900   | 35.7<br>11.1<br>0.0<br>37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>50.0<br>50.0                                 |
| Merchant Wholesalers, Nondurable Goods Wholesale Electronic Markets and Agents and Brokers Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 900<br>200<br>12,800<br>2,600<br>1,100<br>3,000<br>2,700<br>300<br>600<br>500<br>700<br>1,500<br>2,700<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600          | 1,000<br>200<br>17,600<br>3,400<br>1,700<br>3,500<br>3,100<br>400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900 | 11.1<br>0.0<br>37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0                                 |
| Wholesale Electronic Markets and Agents and Brokers Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 200 12,800 2,600 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,700 2,000 1,800 600 900 600  | 200<br>17,600<br>3,400<br>1,700<br>3,500<br>3,100<br>400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900          | 0.0<br>37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0   |
| Retail Trade Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 12,800<br>2,600<br>1,100<br>3,000<br>2,700<br>300<br>600<br>500<br>700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600                                 | 17,600 3,400 1,700 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900   | 37.5<br>30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Motor Vehicle and Parts Dealer Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 2,600 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600   | 3,400<br>1,700<br>3,500<br>3,100<br>400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900                           | 30.8<br>54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Building Material and Garden Equipment Stores Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 2,600 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600   | 3,400<br>1,700<br>3,500<br>3,100<br>400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900                           | 54.5<br>16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 1,100 3,000 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600   | 1,700 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900  | 16.7<br>14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Food and Beverage Stores Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 3,000<br>2,700<br>300<br>600<br>500<br>700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900  | 3,500 3,100 400 900 1,500 1,000 2,400 3,100 3,000 2,700 1,300 900  | 14.8<br>33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Grocery Stores Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 2,700 300 600 500 700 1,500 2,700 2,000 1,800 600 900 600   | 3,100<br>400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900  | 33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>116.7   |
| Residual-Specialty Food Stores Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 300<br>600<br>500<br>700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600   | 400<br>900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900   | 33.3<br>50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>116.7   |
| Health and Personal Care Stores Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 600<br>500<br>700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600  | 900<br>1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900  | 50.0<br>200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>116.7   |
| Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 500<br>700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600   | 1,500<br>1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900   | 200.0<br>42.9<br>60.0<br>14.8<br>50.0<br>50.0  |
| Sporting Goods, Hobby, Book and Music Stores General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 700<br>1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600  | 1,000<br>2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900  | 42.9<br>60.0<br>14.8<br>50.0<br>50.0   |
| General Merchandise Stores Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 1,500<br>2,700<br>2,000<br>1,800<br>600<br>900<br>600   | 2,400<br>3,100<br>3,000<br>2,700<br>1,300<br>900   | 60.0<br>14.8<br>50.0<br>50.0<br>116.7  |
| Residual-Miscellaneous Store Retailers Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 2,700<br>2,000<br>1,800<br>600<br>900<br>600  | 3,100<br>3,000<br>2,700<br>1,300<br>900  | 14.8<br>50.0<br>50.0<br>116.7  |
| Transportation, Warehousing and Utilities Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 2,000<br>1,800<br>600<br>900<br>600   | 3,000<br>2,700<br>1,300<br>900   | 50.0<br>50.0<br>116.7  |
| Information Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 1,800<br>600<br>900<br>600  | 2,700<br>1,300<br>900  | 50.0<br>116.7  |
| Publishing Industries (except Internet) Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 600<br>900<br>600   | 1,300<br>900   | 116.7  |
| Telecommunications Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 900<br>600  | 900  |  |
| Telecommunications Resellers Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 600   |  | 0.0  |
| Residual-Other Telecommunications Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   |   |  | -50.0  |
| Residual-Other Information Services Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   |   | 600  | 100.0  |
| Financial Activities Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 300   | 600  | 100.0  |
| Finance and Insurance Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 5,000   | 7,800  | 56.0   |
| Credit Intermediation and Related Activities Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 3,100   | 5,200  | 67.7   |
| Depository Credit Intermediation Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related   | 1,800   | 2,800  | 55.6   |
| Nondepository Credit Intermediation Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 900   | 1,600  | 77.8   |
| Activities Related to Credit Intermediation Residual-Other Finance Insurance Carriers and Related  | 500   | 500  | 0.0  |
| Residual-Other Finance Insurance Carriers and Related  | 400   | 800  | 100.0  |
| Insurance Carriers and Related   | 200   | 500  | 150.0  |
|  | 1,100   | 1,900  | 72.7   |
|  | 2,000   | 2,600  | 30.0   |
| Real Estate  | 1,500   | 2,000  | 33.3   |
| Residual-Rental and Leasing Services   | 500   | 600  | 20.0   |
| Professional and Business Services   | 9,700   | 12,900   | 33.0   |
| Professional, Scientific and Technical Services  |   | 4,400  | 63.0   |
| Accounting, Tax Preparation and Bookkeeping Services   | 2,700<br>400  | 500  | 25.0   |
| Architectural, Engineering and Related Services  | 700   | 1,200  | 71.4   |
| Computer Systems Design and Related Services   | 200   | 500  | 150.0  |
| Residual-Other Professional, Scientific and Technical Services   | 1,300   | 2,200  | 69.2   |
| Management of Companies and Enterprises  | 2,800   | 1,700  | -39.3  |
| Administrative and Support and Waste Services  | 4,300   | 6,800  | -59.¢  |
| ••   | *   | •  | 61.0   |
| Administrative and Support Services  | 4,100<br>1,700  | 6,600<br>3 100   | 82.4   |
| Employment Services  | 1,700   | 3,100  |  |
| Investigation and Security Services  | 100   | 300  | 200.0  |
| Services to Buildings and Dwellings  | 1,400   | 1,900  | 35.7   |
| Residual-Other Support Services Waste Management and Remediation Services  | 1,000   | 1,400<br>200   | 40.0<br>0.0  |

Sacramento Regional Research Institute, December 2003 Data Source: Employment Development Department, Labor Market Information

FIGURE 42 (CONTINUED) EMPLOYMENT BY INDUSTRY IN PLACER COUNTY

|   |        |        | Growth |
|---|--------|--------|--------|
| ctor                                    | 1997   | 2002   | Rate   |
| Educational and Health Services         | 8,900  | 12,000 | 34.89  |
| Educational Services                    | 1,000  | 1,800  | 80.08  |
| Health Care and Social Assistance       | 8,000  | 10,200 | 27.5   |
| Ambulatory Health Care Services         | 3,200  | 4,400  | 37.5°  |
| Hospitals                               | 1,200  | 2,100  | 75.0   |
| Nursing and Residential Care Facilities | 2,100  | 1,500  | -28.6  |
| Social Assistance                       | 1,500  | 2,100  | 40.0   |
| Leisure and Hospitality                 | 12,600 | 14,900 | 18.3   |
| Arts, Entertainment, and Recreation     | 2,700  | 2,700  | 0.0    |
| Accommodation and Food Service          | 9,900  | 12,200 | 23.2   |
| Accommodation                           | 1,900  | 2,300  | 21.1   |
| Food Services and Drinking Places       | 7,900  | 9,900  | 25.3   |
| Full-Service Restaurants                | 3,500  | 4,900  | 40.0   |
| Limited-Service Eating Places           | 4,100  | 4,400  | 7.3    |
| Residual-Special Food Services          | 400    | 500    | 25.0   |
| Other Services                          | 3,300  | 4,200  | 27.3   |
| Repair and Maintenance                  | 1,600  | 2,100  | 31.3   |
| Personal and Laundry Services           | 1,700  | 2,100  | 23.5   |
| Government                              | 14,400 | 19,500 | 35.4   |
| Federal Government                      | 600    | 700    | 16.7   |
| Other Federal Government                | 600    | 700    | 16.7   |
| State and Local Government              | 13,800 | 18,800 | 36.2   |
| State Government                        | 500    | 600    | 20.0   |
| Other State Government                  | 500    | 600    | 20.0   |
| Local Government                        | 13,300 | 18,300 | 37.6   |
| Local Government Education              | 8,700  | 12,500 | 43.7   |
| County                                  | 2,500  | 3,100  | 24.0   |
| City                                    | 1,400  | 1,900  | 35.7   |
| Other Local Government                  | 700    | 700    | 0.0    |

Sacramento Regional Research Institute, December 2003

Data Source: Employment Development Department, Labor Market Information

# Wages

Figure 43 shows wages for employees in selected occupations. Since this data is not available by county, the wages shown are for the entire Sacramento Primary Metropolitan Statistical Area (PMSA) that includes El Dorado, Placer, and Sacramento Counties.

FIGURE 43 PRIVATE SECTOR WAGES IN 2002

|   | Mean     |
|---|----------|
|   | Annual   |
| Occupational Title                            | Wage     |
|   |          |
| Computer Software Engineers, Systems Software | \$85,016 |
| Pharmacists                                   | \$82,385 |
| General and Operations Managers               | \$81,823 |
| Real Estate Brokers                           | \$80,812 |
| Electrical Engineers                          | \$77,115 |
| Advertising and Promotions Managers           | \$70,527 |
| Industrial Engineers                          | \$68,029 |
| Civil Engineers                               | \$66,584 |
| Computer Programmers                          | \$66,429 |
| Financial Analysts                            | \$61,674 |
| Computer Systems Analysts                     | \$61,532 |
| Operations Research Analysts                  | \$59,928 |
| Registered Nurses                             | \$59,570 |
| Database Administrators                       | \$57,423 |
| Police and Sheriff's Patrol Officers          | \$56,648 |
| Multi-Media Artists and Animators             | \$47,953 |
| Legal Secretaries                             | \$41,748 |
| Child, Family, and School Social Workers      | \$35,190 |
| Emergency Medical Technicians and Paramedics  | \$32,810 |
| Construction Laborers                         | \$31,289 |
| Data Entry Keyers                             | \$25,292 |
| Retail Salespersons                           | \$21,808 |
| Packers and Packagers, Hand                   | \$17,817 |
|   |          |

Sacramento Regional Research Institute, December 2003
Data Source: Employment Development Department, OES Employment and Wages by Occupation

Note: Data is for the Sacramento PMSA.

# **Major Employers**

Figure 44 lists the largest private sector employers in Placer County. The employers primarily represent the manufacturing, computer, health and tourism sectors.

FIGURE 44 LARGEST PRIVATE SECTOR EMPLOYERS IN PLACER COUNTY

| Name – City                                 | Industry                                  | Number of<br>Employees |
|---|---|------------------------|
|   |   |                        |
| Hewlett-Packard - Roseville, Rocklin        | Computer & Office Equipment-Manufacturing | 4,500                  |
| Kaiser Medical Center & Offices - Roseville | Hospitals                                 | 2,347                  |
| Squaw Valley Ski Corp - Olympic Valley      | Misc. Amusement, Recreation Services      | 1,600                  |
| Sutter Roseville Medical Center - Roseville | Hospitals                                 | 1,460                  |
| Union Pacific                               | Transportation, Railroad                  | 1,093                  |
| Pride Industries - Auburn, Roseville        | Individual & Family Services              | 1,050                  |
| SureWest - Roseville                        | Telecommunication Services                | 1,000                  |
| Sutter Auburn Faith Hospital - Auburn       | Hospitals                                 | 750                    |
| NEC Electronics USA Inc - Roseville         | Electronic Components & Accessories       | 670                    |
| Resort at Squaw Creek - Olympic Valley      | Misc. Amusement, Recreation Services      | 650                    |
| Alpine Meadows Ski Resort - Olympic Valley  | Misc. Amusement, Recreation Services      | 500                    |
| Earthlink Inc Roseville                     | Telecommunication Services                | 490                    |
| Nordstrom's - Roseville                     | Retail, Department Store                  | 450                    |
| Agilent Technologies - Roseville            | Manufacturing                             | 450                    |
| Coherent Auburn Group - Auburn              | Electronic Components & Accessories       | 329                    |
| Sierra Pacific Industries - Lincoln         | Sawmills & Planing Mills                  | 300                    |
| Oracle Corp - Rocklin                       | Computer & Data Processing Services       | 200                    |

Sacramento Regional Research Institute, December 2003

Data Source: Above listed companies. Current as of December 2003.

Figure 45 lists the number of establishments by industry in Placer County as well as the average monthly employees in each industry. The Construction, Retail Trade, and Other Services industries have the largest number of establishments in the county. In terms of average monthly employment, the Construction, Retail Trade, and Accommodation & Food Services sectors have the largest employment.

FIGURE 45 NUMBER OF ESTABLISHMENTS BY INDUSTRY IN PLACER COUNTY (1st QUARTER 2003)

| Industry                                   | Number of<br>Establishments | Average Monthly<br>Employment |
|--|-----------------------------|-------------------------------|
| muusuy                                     | Litabilistifferits          | Linployment                   |
| Total All Private Industries               | 8,855                       | 107,589                       |
| Agriculture, Forestry, Fishing and Hunting | 71                          | 409                           |
| Mining                                     | 8                           | 95                            |
| Utilities                                  | 18                          | 459                           |
| Construction                               | 1,429                       | 15,713                        |
| Manufacturing                              | 322                         | 9,979                         |
| Wholesale Trade                            | 330                         | 2,448                         |
| Retail Trade                               | 1,043                       | 18,795                        |
| Transportation and Warehousing             | 157                         | 1,682                         |
| Information                                | 141                         | 2,713                         |
| Finance and Insurance                      | 533                         | 5,972                         |
| Real Estate and Rental and Leasing         | 449                         | 2,948                         |
| Professional and Technical Services        | 890                         | 4,841                         |
| Management of Companies and Enterprises    | 48                          | 1,875                         |
| Administrative and Waste Services          | 465                         | 6,743                         |
| Educational Services                       | 104                         | 1,711                         |
| Health Care and Social Assistance          | 764                         | 10,225                        |
| Arts, Entertainment, and Recreation        | 124                         | 3,922                         |
| Accommodation and Food Services            | 609                         | 13,678                        |
| Other Services                             | 1,329                       | 3,330                         |
| Unclassified                               | 21                          | 43                            |
| Total Government                           |                             |                               |
| Federal Government                         | 36                          | 666                           |
| State Government                           | 14                          | 355                           |
| Local Government                           | 207                         | 14,183                        |

Sacramento Regional Research Institute, December 2003

Data Source: California Employment Development Department, Labor Market Information

Note: Average monthly employment is an average for the entire year and includes full and part-time employees.

Figure 46 names some the companies that expanded or relocated to Placer County between 1999 through 2003.

FIGURE 46 COMPANY FACILITIES EXPANDED OR RELOCATED TO PLACER COUNTY BETWEEN 1999 AND 2003

|                                  |               |                                       | Projected  |
|----------------------------------|---------------|---------------------------------------|------------|
| Company                          | City/County   | Industry                              | Employment |
|                                  |               |                                       |            |
| The Gap                          | Placer County | Call Center                           | 1,000      |
| Earthlink, Inc.                  | Roseville     | Telecommunications                    | 540        |
| Agilent Technologies             | Roseville     | Manufacturing                         | 450        |
| Ace Hardware Corporation         | Rocklin       | Retail Support Center                 | 300        |
| Greenheck Fan Corporation        | Placer County | Manufacturing                         | 200        |
| NextLink                         | Roseville     | Internet Service Provider             | 200        |
| Oracle                           | Rocklin       | Software Developer                    | 200        |
| Esurance                         | Rocklin       | Online Auto Insurance                 | 90         |
| Performance Polymer Technologies | Roseville     | Headquarters                          | 50         |
| Schott Applied Power Corp.       | Rocklin       | Solar Energy Systems                  | 34         |
| Galil Motion Control             | Rocklin       | Robotic Controls                      | 30         |
| Dovebid Test & Measurement Group | Roseville     | Electronic Test & Measurement Devices | 20         |

Sacramento Regional Research Institute, December 2003

Data Source: Sacramento Area Commerce and Trade Organization, "Located Companies List," August 2003

Placer County Office of Economic Development

# Employee Recruitment and Training Programs

#### Golden Sierra One-Stop Career Center

The On-the-Job Training program sponsored by the Golden Sierra Job Training Agency meets specific employment needs through employee recruitment and training programs and employee placement assistance. On-the-Job Training agreements are individually negotiated and usually average three months. An applicant's experience and job complexity determines the amount of time needed for training. An employer may be reimbursed up to 50 percent of the gross wages paid to the employee during this training period.

Golden Sierra also operates a One-Stop Career Center, providing a comprehensive array of information and services integrating local labor market, vocational schools/community colleges, job match data, resume assistance, internet access to job announcements, and an on-site representative from the local Employment Development Department.

#### **Employment Training Panel**

The Employment Training Panel is a California State agency created in 1982 as a cooperative business-labor program to retrain workers. The Panel was designed to fund training that meets the needs of employers for skilled workers and the need of workers

for good, long-term jobs. This employer-supported training is used to improve the economic climate by training new workers and retraining workers in danger of being laid off as a result of technological advancements in the workplace, and because of foreign and domestic competition.

The Employment Training Panel provides funding for training programs in private industry that can be used to train new hires (unemployment insurance recipients), welfare recipients, small business owners (entrepreneurs), and to retain current employees. The Panel also contracts with employers, training agencies (schools) and employer groups to reimburse training costs through performance-based agreements.

#### **CalWORKS Program**

CalWORKS is an employment and training program for people who have been receiving temporary assistance for needy families and are ready to re-enter the workforce. The CalWORKS program provides a number of services to prepare a potential employee to be competitive in the local labor market. It also provides a variety of services to prospective employers. Applicants are screened to meet specific qualifications and referrals, and are scheduled at the convenience of the employer.

The benefits of the CalWORKS program include the following:

- Quality employees of your choice
- No fee employment service
- Potential qualification for tax credits
- Potential reimbursement for on-the-job training
- Recognition for community involvement

#### Sierra College

Placer County offers small business assistance programs through the Sierra College Small Business Development Center (SBDC) and the Sierra Economic Development District (SEDD). SBDC offers counseling, training, and support for businesses. SBDC covers topics such as business startup and acquisition, sources of capital, marketing, government procurement, accounting, financial analysis, inventory, research, personnel, and many more programs. Information regarding SBDC can be found on their web site at www.sbdcsierra.org.

SEDD's primary goal is to alleviate unemployment and underemployment by expanding industrial, resource, and small business development by preserving the quality of life in the Sierra Nevada Foothills. SEDD provides Small Business Administration micro-loans to help support business initiation or expansion. SEDD also helps cities start their own business loan program. In addition, they assist jurisdictions in obtaining funding for infrastructure required for economic expansion.



Sacramento Regional Research Institute

## Education

One of Placer County's most important resources is its education system. Through a network of public and private schools, the region benefits from a well-educated community and labor force. Local institutions offer programs for most undergraduate and graduate degrees, and several institutions specialize in services to assist the business community.

This section covers primary and secondary education, higher education, community colleges, public universities, private schools, technical schools, vocational training, and briefly outlines data related to educational attainment in Placer County.

## Primary and Secondary Education

Figure 47 shows public school enrollment in school years 2001–2002 and 2002-2003 for Placer County's largest school districts, the Greater Sacramento Area, and California. Dry Creek Joint Elementary, followed by the Rocklin Unified, Roseville City Elementary, and Roseville Joint Union High school districts are the fastest growing school districts in Placer County. Only Tahoe-Truckee Joint Unified lost student enrollment within that same time period.

FIGURE 47
PUBLIC SCHOOL ENROLLMENT GRADES K THROUGH 12

|                             | 2001-02   | 2002-03   | Percent   |
|-----------------------------|-----------|-----------|-----------|
|                             | School    | School    | Change    |
| Area/School District        | Year      | Year      | 2002-2003 |
|                             |           |           |           |
| Greater Sacramento Area     | 374,927   | 382,981   | 2.15%     |
| California                  | 6,147,375 | 6,244,403 | 1.58%     |
| Placer County               | 58,228    | 60,716    | 4.27%     |
| Largest School Districts    |           |           |           |
| Dry Creek Joint Elementary  | 5,629     | 6,386     | 13.45%    |
| Eureka Union Elementary     | 4,169     | 4,243     | 1.78%     |
| Placer Union High           | 4,673     | 4,706     | 0.71%     |
| Rocklin Unified             | 7,899     | 8,615     | 9.06%     |
| Roseville City Elementary   | 6,625     | 7,114     | 7.38%     |
| Roseville Joint Union High  | 7,360     | 7,724     | 4.95%     |
| Tahoe-Truckee Joint Unified | 5,570     | 5,342     | -4.09%    |
| Western Placer Unified      | 7,040     | 7,280     | 3.41%     |

Sacramento Regional Research Institute, December 2003
Data Source: California Department of Education, Data Quest

Figure 48 illustrates Kindergarten through 12<sup>th</sup> grade enrollment in Placer County by type of school in the 2002-2003 school year. Elementary schools have the highest enrollment followed by high and middle schools. The county's charter schools' enrollments are also fairly large at close to 10 percent.

FIGURE 48
TYPES OF SCHOOLS IN PLACER COUNTY
2002-03 SCHOOL YEAR

|                   | Number of |            |  |
|-------------------|-----------|------------|--|
| School Type       | Schools   | Enrollment |  |
|                   |           |            |  |
| Elementary        | 62        | 27,853     |  |
| Middle            | 15        | 10,487     |  |
| High              | 11        | 15,905     |  |
| K-12              | 1         | 3,463      |  |
| Alternative       | 5         | 1,630      |  |
| Special Education | 2         | 545        |  |
| Continuation      | 7         | 644        |  |
| Juvenile Court    | 1         | 82         |  |
| Charter           | 7         | 6,732      |  |
|                   |           |            |  |
| Total             | 111       | 67,341     |  |
|                   |           |            |  |

Sacramento Regional Research Institute, December 2003 Data Source: California Department of Education, Ed-Data

Figure 49 shows 2001 Scholastic Aptitude Test (SAT) scores for Placer County, school districts within Placer County, the Greater Sacramento Area, and California. Placer County's commitment to quality education results in consistently high levels of accomplishment for area students. The region's students have regularly outscored or performed similar to California students as a whole on the SAT. The average math score for public school students in Placer County was 536 for the 2001-2002 school year. The average verbal score for Placer County students was 518—24 points above the California average and 14 points above the Greater Sacramento Area average. The highest overall scores on the SAT were in the Placer Union High and Roseville Joint Union High districts.

FIGURE 49 AVERAGE SAT SCORES FOR PUBLIC SCHOOL STUDENTS 2002-03 SCHOOL YEAR

|                             |         |         | Average | Average | Average  |
|-----------------------------|---------|---------|---------|---------|----------|
|                             | Number  | Percent | Verbal  | Math    | Combined |
| Area/School District        | Tested  | Tested  | Score   | Score   | Score    |
|                             |         |         |         |         |          |
| California                  | 141,468 | 36.7%   | 494     | 518     | 1012     |
| Greater Sacramento Area*    | 8,154   | 30.8%   | 504     | 523     | 1027     |
| Placer County               | 1,604   | 34.3%   | 518     | 536     | 1054     |
| Largest School Districts    |         |         |         |         |          |
| Placer Union High           | 405     | 36.7%   | 527     | 535     | 1062     |
| Rocklin Unified             | 231     | 42.9%   | 511     | 541     | 1052     |
| Roseville Joint Union High  | 729     | 38.7%   | 518     | 540     | 1058     |
| Tahoe-Truckee Joint Unified | 179     | 36.0%   | 505     | 527     | 1032     |
| Western Placer Unified      | 60      | 34.7%   | 525     | 518     | 1043     |

Sacramento Regional Research Institute, December 2003

Data Source: California Department of Education, Data Quest

Figure 50 shows the American College Test (ACT) average composite scores for Placer County, school districts within Placer County, the Greater Sacramento Area, and the state for the 2002-2003 school year. ACT scores range from 1 as a low to 36 as the high. In Placer County, the average composite score was 23.2. This score is almost between one to two points higher than the Greater Sacramento Area (21.8) and the state (21.3). Further, Placer County's average composite score was above the national average of 20.8 in 2003. The highest average composite scores were in the Rocklin Unified and Placer Union high districts.

<sup>\*</sup>Note: The average verbal, math, and combined scores are an average of the six counties.

FIGURE 50 AVERAGE ACT SCORES FOR PUBLIC SCHOOL STUDENTS 2002-03 SCHOOL YEAR

|                             |        |         | Average** |
|-----------------------------|--------|---------|-----------|
|                             | Number | Percent | Composite |
| Area/School District        | Tested | Tested  | Score     |
|                             |        |         |           |
| California                  | 37,324 | 9.7%    | 21.3      |
| Greater Sacramento Area*    | 2,794  | 10.6%   | 21.8      |
| Placer County               | 527    | 11.3%   | 23.2      |
| Largest School Districts    |        |         |           |
| Placer Union High           | 119    | 10.1%   | 23.5      |
| Rocklin Unified             | 106    | 19.7%   | 23.8      |
| Roseville Joint Union High  | 200    | 10.6%   | 23.0      |
| Tahoe-Truckee Joint Unified | 90     | 18.1%   | 22.2      |
| Western Placer Unified      | 12     | 2.3%    | 23.0      |

Sacramento Regional Research Institute, December 2003

Data Source: California Department of Education, Data Quest

Figure 51 illustrates the number of public high school graduates that met the course requirements to qualify for entrance into the University of California (UC) and California State University (CSU) systems. These schools require some courses beyond the California graduation requirements including four years of English, three years of mathematics, three years of social science, two years of science, one year of visual and performing arts, two years of a foreign language, and one additional elective. In the 2001-2002 academic year, about 38 percent of the graduating seniors in Placer County met these course requirements. This is about three percent higher than the Greater Sacramento Area and the state. The greatest proportion of students with these qualifications was in the Tahoe-Truckee Joint Unified district. The rate of growth between 2001 and 2002 in graduates with entrance requirements in Placer County is higher than the state. The Roseville Joint Union district experienced relatively large growth in graduates with UC and CSU requirements with a nearly 26 percent growth rate between 2001 and 2002.

<sup>\*</sup>The average composite score is the average of the six counties.

FIGURE 51 PUBLIC HIGH SCHOOL GRADUATES WITH UC AND CSU ENTRANCE COURSES

|                             | Graduates<br>with Req. | Percent of<br>Graduates | Graduates<br>with Req. | Percent of<br>Graduates | Percent<br>Change |
|-----------------------------|------------------------|-------------------------|------------------------|-------------------------|-------------------|
| Area/School District        | 2000-01                | 2000-01                 | 2001-02                | 2001-02                 | 2001-2002         |
| California                  | 112,469                | 35.6%                   | 112,934                | 34.6%                   | 0.4%              |
| Greater Sacramento Area     | 6,318                  | 30.6%                   | 7,430                  | 34.9%                   | 17.6%             |
| Placer County               | 1,367                  | 35.4%                   | 1,490                  | 37.8%                   | 9.0%              |
| Largest School Districts    |                        |                         |                        |                         |                   |
| Placer Union High           | 383                    | 39.6%                   | 392                    | 41.9%                   | 2.3%              |
| Rocklin Unified             | 198                    | 48.3%                   | 195                    | 43.7%                   | -1.5%             |
| Roseville Joint Union High  | 541                    | 32.4%                   | 679                    | 42.8%                   | 25.5%             |
| Tahoe-Truckee Joint Unified | 195                    | 52.8%                   | 173                    | 45.6%                   | -11.3%            |
| Western Placer Unified      | 45                     | 10.3%                   | 50                     | 8.6%                    | 11.1%             |

Sacramento Regional Research Institute, December 2003 Data Source: California Department of Education, Data Quest

Figure 52 illustrates student performance in Placer County's eight largest schools districts compared to the California Statewide Academic Performance Index (API) performance target. The statewide target score of 800 has been adopted by the State Board of Education and reflects a high level of performance that schools should strive to meet. As the following table demonstrates, several school districts in Placer scored well above or close to the stated API target. The school districts that scored below the performance target have all improved their API sores between 2002 and 2003.

FIGURE 52 PLACER COUNTY API PERFORMANCE LARGEST SCHOOL DISTRICTS

|                               | Weighted<br>Average | Weighted<br>Average |
|-------------------------------|---------------------|---------------------|
| School District               | API 2002            | API 2003            |
| California Performance Target | 800                 | 800                 |
| Eureka Union Elementary       | 846                 | 859                 |
| Rocklin Unified               | 795                 | 806                 |
| Dry Creek Joint Elementary    | 799                 | 811                 |
| Roseville City Elementary     | 770                 | 805                 |
| Placer Union High             | 709                 | 716                 |
| Tahoe-Truckee Joint Unified   | 715                 | 730                 |
| Roseville Joint Union High    | 702                 | 724                 |
| Western Placer Unified        | 680                 | 693                 |

Sacramento Regional Research Institute, December 2003

Data Source: California Department of Education, 2002-2003 API Growth Report

## **Higher Education**

Higher education is available from a variety of institutions throughout the area. In addition to the University of California, Davis (UCD) and California State Universities, Sacramento and Chico (CSUS and CSUC), five community colleges, numerous vocational schools, professional schools, and local campuses of colleges headquartered elsewhere in the state provide services to meet the educational needs of local business and the community. Additionally, within a three-hour distance from Placer County, the University of California, Berkeley and Stanford University provide an accessible supply of well-educated graduates. Figure 53 presents selected academic institutions in the immediate Sacramento area.

FIGURE 53 UNIVERSITIES AND COLLEGES IN THE IMMEDIATE SACRAMENTO AREA



Sacramento Regional Research Institute, December 2003

Source: Sacramento Area Commerce and Trade Organization, Sacramento Vicinity Map

This variety of higher education has been a strong attraction of the region, especially for knowledge and information intensive industries like electronics and biotechnology. With a local education network to tap, firms such as NEC and Hewlett-Packard have been able to recruit employees within the area and, in conjunction with local colleges, design specific courses to the companies' requirements.

Figure 54 lists the enrollment of some higher educational institutions in northern California as well as the enrollment growth rates between 2002 and 2003.

FIGURE 54 HIGHER EDUCATION ENROLLMENT

|                             | 2001-2002 | 2002-2003 | Percent   |
|-----------------------------|-----------|-----------|-----------|
|                             | Academic  | Academic  | Change    |
| School                      | Year      | Year      | 2002-2003 |
|                             |           |           |           |
| Community College Districts |           |           |           |
| Sierra                      | 18,771    | 20,073    | 6.9%      |
| Los Rios                    | 69,390    | 72,191    | 4.0%      |
| Yuba                        | 10,793    | 10,695    | -0.9%     |
| Public Universities         |           |           |           |
| CSU, Sacramento             | 26,923    | 28,558    | 6.1%      |
| CSU, Chico                  | 16,704    | 16,246    | -2.7%     |
| UC, Davis                   | 27,292    | 29,087    | 6.6%      |
| Private Schools             |           |           |           |
| Chapman                     | 9,370     | 13,227    | 41.2%     |
| Golden Gate University      | 4,843     | 4,415     | -8.8%     |
| Lincoln Law School          | 250       | 250       | 0.0%      |
| McGeorge School of Law      | 950       | 1,045     | 10.0%     |
| National University         | 18,267    | 17,865    | -2.2%     |
| University of San Francisco | 8,063     | 8,194     | 1.6%      |
| USC-Sacramento Center       | 143       | 149       | 4.2%      |
|                             |           |           |           |

Sacramento Regional Research Institute, December 2003 Data Source: California Postsecondary Education Commission

Los Rios Community College District

Lincoln Law School
McGeorge School of Law
USC-Sacramento Center

## Community Colleges

## **Sierra Community College District**

For over half a century, the 240-acre Sierra College campus has offered general education and technical courses. The main campus is located off Interstate 80 in Rocklin. Other facilities include a 105-acre Sierra Nevada County Campus in Grass Valley and a center in Roseville. These campuses offer day, evening, and weekend classes and are administered by the Sierra Community College District. Sierra has a national reputation based on excellence in such academic areas as computer science, mathematics, computer integrated electronics, nursing, and early childhood education. Sierra offers Associate of Arts and Associate in Science degrees, along with technical training and certificates in over 70 areas and career fields. In addition, Sierra College offers the first two years of

pre-professional programs including Medicine, Law, Engineering, Computer Science, Education, and Business Administration.

Sierra College was one of 76 schools in the nation chosen to participate in IBM's Higher Education Alliance Program. The program assists students in learning computer-aided design, electronics and manufacturing.

To benefit area firms, Sierra College offers assistance through their Small Business Assistance Center and the Center for Applied Competitive Technologies (CACT). CACT specializes in combining computer-aided design and manufacturing to supply training and instruction to businesses in this particular industry. The college also provides on-site training and retraining to industry through its Contract Education Program.

## **Los Rios Community College District**

The Los Rios Community College District has over 70,000 students enrolled at American River College, Cosumnes River College, Sacramento City College, Cosumnes River Education Center in Placerville, Folsom Lake Center in Folsom and El Dorado Center in Placerville. Los Rios is one of the fastest growing community college districts in the state and is ranked near the top in the state for transferring students to the UC and CSU systems. The Los Rios colleges also offer more than 76 career education programs including such high growth career fields as nursing and health, computer information science, hazardous materials management, biotechnology, electronics, and business. The district also operates The Training Source, a division that provides custom-designed training in such areas as electronics, computer science, supervision, management, and total quality management, as well as the Greater Sacramento Small Business Development Center and the Center for International Trade Development.

## **Yuba Community College District**

The Yuba Community College District has been providing residents of Yuba and Sutter Counties with high-quality education for almost 75 years. Yuba College's main campus is located in Marysville, with other campuses located in Woodland (Woodland Community College) and Lake County as well as centers in Colusa and on Beale Air Force Base. Yuba College is geographically the second largest community college district in the state. Its enrollment has grown to over 10,000 students throughout the sprawling 4,192 square mile district. Yuba College students who transfer to the UC system and the CSU system have a higher grade point average (GPA) than the average transfer student. The facility is among the finest in the state for lower division college course work.

## **Public Universities**

The Greater Sacramento Area has three major public universities—California State University, Sacramento (CSUS), California State University, Chico (CSUC), and University of California, Davis (UCD).

## California State University, Sacramento

California State University, Sacramento—which was the site of the U.S. Olympic track and field trials in July 2000 and is located only five miles from California's capitol—is a major university in the state and the nation. Founded in 1947, the University has completed over one-half century of service. Approximately 28,000 students are enrolled at CSUS, and more than 70 nations are represented. CSUS's academic programs are organized into eight schools: Arts & Letters, Business Administration, Continuing Education, Engineering & Computer Sciences, Health & Human Services, Education, Natural Sciences and Mathematics, Social Sciences and Interdisciplinary Studies. CSUS students earn degrees in more than 60 undergraduate degree programs and 40 graduate programs. The university is continuing an ambitious expansion and remodeling of facilities, which has brought more than one million square feet of new classroom and laboratory space. A carefully structured Strategic Plan is in place to help the campus enter the 21<sup>st</sup> century as a regional leader in higher education and economic development.

The Business Administration major is the largest undergraduate and Teacher Education is the largest graduate program at CSUS. Computer Science, Engineering, Economics, Biological Sciences, and Communication Studies also draw large numbers of students. Programs which specialize in graduate education include Business, Education, and Public Policy and Administration.

More than 30 research and service centers are associated with the university. In addition, CSUS has focused on extension and continuing education programs to accommodate the business community's changing needs. The continuing education curriculum includes Computer Science, Business Management, Marketing, and Accounting courses.

## California State University, Chico

Located 86 miles north-west of Auburn, California State University, Chico is another major public university that provides educational services for Placer County residents. Founded in 1887, the university is the second oldest California State University campus, known for its picturesque views, beautiful architecture, and a cozy, college town atmosphere. CSUC provides excellent educational opportunities and is committed to developing a high quality learning environment. The university's graduation rate continuously ranks as one of the highest in the CSU system and its graduates are among the most heavily recruited by major corporations on the West Coast. Its success is partly

explained by its relatively low student-to-faculty ratio of 20 to 1, which allows a more personalized style of instruction.

The university total enrollment is approximately 16,000 students who come from 43 different states and 63 nations. CSU, Chico comprises nine colleges, which include Agriculture, Behavioral and Social Sciences, Business, Communication and Education, Engineering, Computer Science and Technology, Humanities and Fine Arts, Natural Sciences, the School of Graduate, International, and Sponsored Programs and Regional and Continuing Education. The university offers 70 undergraduate degree programs with 188 options for major and concentration combinations. Business, Liberal Studies and Undecided, represent the largest programs. The university's Psychology program is the following largest enrollment category. CSUC is considered to be one of the leaders in distance education, having offered over 880 courses in 40 disciplines to students in the United States and abroad.

CSUC is also proud of its commitment to community service through organizations like Community Action Volunteers in Education and Students in Free Enterprise that promote and oversee student involvement in community activities and projects.

## University of California, Davis

When the University Farm opened its gates in the early 20<sup>th</sup> century, it consisted of 778 acres of rich agricultural land. Today, nearly a century later, the University of California, Davis campus has grown to more than 5,000 acres, dozens of buildings, house laboratories, performance spaces, classrooms and libraries. The 29,087 students study under the guidance of scores of faculty whose expertise ranges from molecular biology to An acknowledged international leader in Agricultural, Biological, Biotechnological and Environmental Sciences, UCD is gaining similar recognition for excellence in the Arts, Humanities, Social Sciences, Health Sciences, Law, and Management. In 2003, University of California, Davis ranked number 11 among the top public universities nationally by U.S. News & World Report. The campus is one of only 63 members of the prestigious Association of American Universities, whose members are selected by invitation only. UCD offers 110 undergraduate majors and 70 graduate programs in the College of Agricultural and Environmental Sciences, Letters and Science, and Engineering and four professional schools: Medicine, Veterinary Medicine, Law and Management. Over the next ten years, the campus will grow both in enrollment and in new facilities totaling about one billion dollars, including laboratories, classrooms, and student facilities. The UCD Center for the Arts (Mondavi Center), opened in the fall of 2002, and houses a 1,800-seat state-of-the-art performance hall and a 250-seat studio theater and provides performance space unrivalled outside the San Francisco Bay Area.

UC Davis Extension offers over 3,500 courses for more than 80,000 students each year. Course offerings include traditional classroom courses open to the public—many of them are offered in Sacramento—as well as online courses and customized on-site training for employers.

The UC Davis Health System includes a 528-bed teaching hospital in Sacramento, a medical school and a network of primary care physician practices and affiliated community hospitals in Northern California communities. The system operates the region's only Level 1 trauma center, a comprehensive cancer center, a children's hospital, transplant services, an Alzheimer's center, an institute for neurodevelopment disorders, and a burn center.

## **Private Schools**

Numerous branches of private colleges headquartered outside the Greater Sacramento Area support the region. National University primarily serves working adults with its intensive one course per month evening format in Management, Technology, Psychology, and Education. The university has approximately 1,200 students in Sacramento.

Smaller institutions include the University of San Francisco, which offers programs in Organizational Studies, Public Administration, Health Services Administration, and Counseling.

The University of Southern California's Sacramento Center for the School of Policy, Planning and Development has been offering nationally accredited Master's Degrees for over 25 years. It offers degrees in Public Administration, Health Administration and Planning and Development Studies. Classes are taught in small seminars with 10-20 students.

Golden Gate University, founded in 1853, is the fourth largest private university in California. The Sacramento campus offers undergraduate and graduate programs in Business, Technology, Taxation, Public Administration and Healthcare Management. The 1,500 working adult student population enjoys convenient, skill-building classes.

Chapman University offers Bachelor's and Master's Degrees, as well as teaching credentials and extended education. This liberal arts university has an approximately 770 student enrollment per term in the Sacramento Valley.

The University of the Pacific's McGeorge School of Law is a recognized leader in the field of legal education. McGeorge seeks to educate practice-ready graduates through its required curriculum and opportunities for practical experience in clinical and internship settings. A specialized curriculum at the school leads to a Certificate in Governmental Affairs awarded concurrently with the Juris Doctorate Degree.

Also located nearby is the Lincoln Law School of Sacramento. Lincoln Law School is fully accredited by the Committee of Bar Examiners of the State Bar of California and serves about 250 students.

William Jessup University, formerly San Jose Christian College, will officially relocate its main campus from San Jose to Rocklin in 2004. The university will prepare its Christian students for leadership and service in church and society by focusing on theological higher education.

Bachelor's and Master's Degrees, and other programs of higher education are offered through several private schools, some of which are mentioned above. A partial list of these institutions also appears below:

- Chapman University
- Golden Gate University
- Lincoln Law School
- McGeorge School of Law
- National University
- University of Phoenix
- University of San Francisco
- University of Southern California

## **Technical Schools and Vocational Training**

In addition to the comprehensive instruction given at area community colleges, specific technical training is available at more than 100 trade and vocational schools in the Greater Sacramento Area. The Sacramento County Office of Education operates Regional Occupational Programs that regularly train high school students and adults for careers as electronic technicians, computer programmers, woodworkers, welders, automotive technicians, metal workers and graphic arts personnel. Traditional vocational school programs include Computer Operations and Programming, Accounting, Secretarial, Medical Office, Legal Office and Electronics. Also, many vocational schools are approved to offer both diplomas and degree programs.

The best known schools offering vocational education are the Heald Business Colleges, ITT Technical Institute (which offers Associate of Science and Bachelor of Science Degrees), MTI College of Business Technology, Western Career College, and the National Education Center (Sawyer Campus).

## **Educational Attainment**

Figure 55 demonstrates changes that have occurred in the educational attainment patterns in Placer County between 1990 and 2000. The table illustrates a dramatic, almost 94 percent, increase in the attainment of Bachelor's and higher level degrees, and a significant growth of 55 percent in the number of Associate Degrees and other college level instruction received by Placer County residents (these numbers do not account for a 45 percent population growth in the county). At the same time, the number of lesser-educated people has significantly fallen from 26 percent to 21 percent in the high school

level education category and from 15 to 9.5 percent in the less than high school level category. Overall, Placer County represents a more educated community compared to the Greater Sacramento Area and the state of California in general. Sixty-nine percent of Placer County's population has received instruction beyond high school level, compared to 61 and 57 percent in the Greater Sacramento Area and California, respectively. The number of Placer residents with Bachelor's and higher level degrees is also significantly higher at over 30 percent, compared to 25.6 percent in the Greater Sacramento Area and 26.6 percent in California.

FIGURE 55 EDUCATIONAL ATTAINMENT

|  |               |        |            |         | Percent   |
|--|---------------|--------|------------|---------|-----------|
|  | 1990          |        | 2000       |         | Change    |
| Educational Attainment Categories        | Total Percent |        | Total      | Percent | 1990-2000 |
|  |               |        |            |         |           |
| California                               |               |        |            |         |           |
| Population 25 years and over             | 18,695,499    | 100.0% | 21,298,900 | 100.0%  | 13.9%     |
| Less than high school graduate           | 4,450,528     | 23.8%  | 4,942,743  | 23.2%   | 11.1%     |
| High school graduate (incl. equivalency) | 4,167,897     | 22.3%  | 4,288,452  | 20.1%   | 2.9%      |
| Some college or associate degree         | 5,710,400     | 30.5%  | 6,397,739  | 30.0%   | 12.0%     |
| Bachelor's degree or higher              | 4,366,674     | 23.4%  | 5,669,966  | 26.6%   | 29.8%     |
| Greater Sacramento Area                  |               |        |            |         |           |
| Population 25 years and over             | 1,015,288     | 100.0% | 1,223,128  | 100.0%  | 20.5%     |
| Less than high school graduate           | 185,082       | 18.2%  | 199,068    | 16.3%   | 7.6%      |
| High school graduate (incl. equivalency) | 248,743       | 24.5%  | 275,227    | 22.5%   | 10.6%     |
| Some college or associate degree         | 352,236       | 34.7%  | 435,384    | 35.6%   | 23.6%     |
| Bachelor's degree or higher              | 229,227       | 22.6%  | 313,449    | 25.6%   | 36.7%     |
| Placer County                            |               |        |            |         |           |
| Population 25 years and over             | 114,422       | 100.0% | 165,894    | 100.0%  | 45.0%     |
| Less than high school graduate           | 17,006        | 14.9%  | 15,835     | 9.5%    | -6.9%     |
| High school graduate (incl. equivalency) | 29,751        | 26.0%  | 35,327     | 21.3%   | 18.7%     |
| Some college or associate degree         | 41,725        | 36.5%  | 64,506     | 38.9%   | 54.6%     |
| Bachelor's degree or higher              | 25,940        | 22.7%  | 50,226     | 30.3%   | 93.6%     |
|  |               |        |            |         |           |

Sacramento Regional Research Institute, December 2003 Data Source: U.S. Census Bureau, 1990 & 2000 Census



Sacramento Regional Research Institute

## Real Estate

Over the past decade Placer County has experienced extensive growth in construction and real estate activity. This section outlines non-residential and residential real estate factors in Placer County.

## General Real Estate

Several factors make a significant contribution to the real estate activity in the Placer County regional marketplace. As shown in Figure 56, commercial lease rates are generally lower than those in the Bay Area and slightly above those in the Greater Sacramento Area. The combination of lower labor costs and relatively lower commercial rents are an incentive to companies relocating to the area.

FIGURE 56 COMPARISON OF CURRENT LEASE RATES (PER SQUARE FOOT, 3<sup>rd</sup> QUARTER 2003)

| Area                       | Office | Industrial | R&D    |
|----------------------------|--------|------------|--------|
|                            |        |            |        |
| Placer County              |        |            |        |
| Roseville/Rocklin/Lincoln  | \$1.94 | \$0.36     | \$1.07 |
| Greater Sacramento Area    |        |            |        |
| Downtown                   | \$2.16 | \$0.25     | \$0.65 |
| Northgate/Natomas          | \$1.76 | \$0.32     | \$0.71 |
| South Sacramento/Elk Grove | \$1.72 | \$0.29     | \$0.68 |
| Highway 50/Sunrise         | \$1.57 | \$0.35     | \$0.70 |
| I-80/McClellan             | \$1.74 | \$0.27     | \$0.65 |
| Bay Area                   |        |            |        |
| Downtown San Jose          | \$2.28 | \$0.56     | \$1.10 |
| Santa Clara                | \$1.75 | \$0.60     | \$1.10 |
| Sunnyvale                  | \$1.90 | \$0.60     | \$1.05 |
| Palo Alto                  | \$2.75 | \$0.65     | \$1.50 |
| Mountain View/Los Altos    | \$2.33 | \$0.75     | \$1.15 |
| Fremont                    | \$1.88 | \$0.57     | \$0.90 |
| Oakland                    | \$1.81 | \$0.39     | \$1.40 |
| Alameda                    | \$1.64 | \$0.40     | -      |
|                            |        |            |        |

Sacramento Regional Research Institute, December 2003

Data Source: Grubb & Ellis, CB Richard Ellis

Local government's favorable attitude toward economic development is another factor contributing to the active real estate market in Placer County. Another factor is the proximity of the region to both the Bay Area and the Sierra Nevada mountains.

Computer and technology support firms are among the most rapidly expanding businesses in the area. Information technology, accounting, law, and engineering firms,

as well as state associations, have been able to service Bay Area and Southern California clients from Placer County. Consequently, the mix of companies in Placer County has become more regional and national in character. Local companies remain important to Placer County as they expand to keep pace with the region's growth. However, it is the regional and national companies that have generated the impetus to the area's commercial expansion.

Construction valuation is an indicator of a healthy real estate market for Placer County. Figures 57 and 58 list and chart the historic trend in the valuation of non-residential, residential and total construction in Placer County between 1993 and 2003. As the information demonstrates construction valuation has seen significant increases since the end of the 1990s, reaching the highest point over the past decade in 2002.

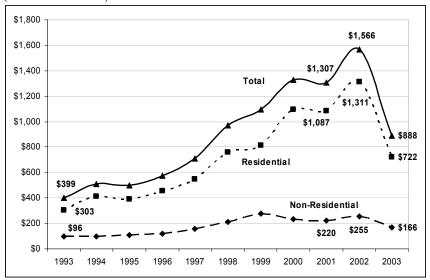
FIGURE 57 HISTORICAL NON-RESIDENTIAL AND RESIDENTIAL CONSTRUCTION VALUATION IN PLACER COUNTY (IN MILLIONS)

| Year  | Non-Residential | Residential | Total   |
|-------|-----------------|-------------|---------|
|       |                 |             |         |
| 1993  | \$96            | \$303       | \$399   |
| 1994  | \$98            | \$410       | \$508   |
| 1995  | \$106           | \$391       | \$497   |
| 1996  | \$118           | \$458       | \$576   |
| 1997  | \$159           | \$550       | \$709   |
| 1998  | \$214           | \$757       | \$971   |
| 1999  | \$279           | \$815       | \$1,094 |
| 2000  | \$235           | \$1,095     | \$1,330 |
| 2001  | \$220           | \$1,087     | \$1,307 |
| 2002  | \$255           | \$1,311     | \$1,566 |
| 2003* | \$166           | \$722       | \$888   |

Sacramento Regional Research Institute, December 2003

Data Source: RAND California \*Note: 2003 data is through October.

FIGURE 58 NON-RESIDENTIAL AND RESIDENTIAL CONSTRUCTION VALUATION TRENDS IN PLACER COUNTY (IN MILLIONS)



Sacramento Regional Research Institute, December 2003

Data Source: RAND California Note: 2003 data is through October.

## Land Costs and Availability

Placer County has abundant undeveloped land available for commercial and industrial development. Public sector policies are pro-business and promote a planned-growth approach to land use. Equally important, many jurisdictions in Placer County use urban reserve and agricultural zoning designations to land bank acreage for future use or to save as open space. These policies stimulate economic growth while preserving the quality of life in Placer County.

Figure 59 shows that, depending upon location, size, accessibility, and topography, the cost of land in Placer County as of October 2003 ranges from 3.98 per square foot for retail strip centers to \$20.50 for land zoned for office space.

## FIGURE 59 IMPROVED LAND COSTS IN PLACER COUNTY

|                                  | Average Cost per Square Foot |                |  |  |
|----------------------------------|------------------------------|----------------|--|--|
| Land Use                         | 2002                         | 2003*          |  |  |
|                                  |                              |                |  |  |
| Office                           | \$5.89-\$45.62               | \$4.00-\$20.50 |  |  |
| Strip Center                     | \$15.61                      | \$3.98-\$9.22  |  |  |
| Neighborhood Center (8-12 acres) | -                            | \$7.00         |  |  |
|                                  |                              |                |  |  |

Sacramento Regional Research Institute, December 2003

Data Source: Colliers International \*Note: Data is from September 2003.

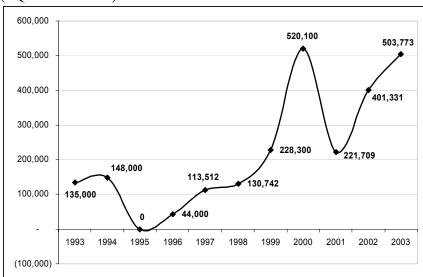
Undeveloped land requires infrastructure to service its intended use. In Placer County, several funding mechanisms are available to finance these improvements. They include, but are not limited to, the formation of an assessment district; Mello-Roos financing; the establishment of a buy-in fee program as property is zoned or developed for urban use; and the use of development impact fees. The details of each infrastructure financing package depend upon the size of the proposed project. As of the first quarter in 2003, the average price for a square foot of commercially zoned land was \$6.32 and the average price for an acre was \$275,146.

The Highway 65 Corridor lies 20 miles east of Sacramento on Interstate 80, only 90 minutes or less from the ski resorts, casinos, and alpine recreation areas of Lake Tahoe and two hours from the Pacific Ocean. Retail opportunities along Highway 65 Corridor include the Galleria Roseville and Creekside development, professional office space (such as space occupied by Agilent Technologies), transportation corridors such as East Roseville parkway, Blue Oaks Boulevard, Pleasant Grove Road, and finally access from Highway 65 to Interstate 80. California businesses considering expansion or relocation to other states can achieve similar benefits along the Highway 65 Corridor and retain access to California's major markets, advanced communications, and proximity to Pacific Rim markets.

## Office Space

Figures 60 and 61 show the construction and absorption of the office space in Placer County over the past decade. Office space construction was at it highest point in 2000, but data for the first three quarters of 2003 show that office construction activity was close to the levels seen in 2000. Net absorption for the first three quarters of 2003 has been at lower level than those seen in 2002, and on par with 2001.

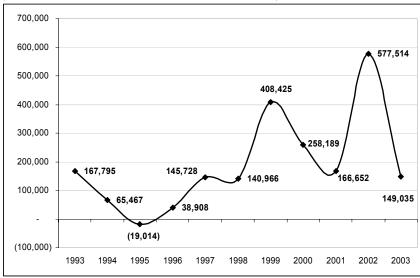
FIGURE 60 OFFICE SPACE CONSTRUCTION IN PLACER COUNTY (SQUARE FEET)



Sacramento Regional Research Institute, December 2003

Data Source: Colliers International Note: 2003 includes data for Quarters 1-3.

FIGURE 61 OFFICE SPACE ABSORPTION IN PLACER COUNTY (NET ABSORPTION IN SQUARE. FEET)



Sacramento Regional Research Institute, December 2003

Data Source: Colliers International Note: 2003 includes data for Quarters 1-3.

Service-oriented tenants responding to the expanding population in Placer County created the greatest demand for office space. The demand for space is expected to continue to

grow as Placer County becomes a competitor for regional corporate relocations. Because of its proximity to executive housing, as well as affordable housing, good school systems and excellent infrastructure, the Roseville/Rocklin area continues to attract corporate and professional services tenants. With available land, Roseville/Rocklin should continue to expand and develop as a professional and corporate location and experience low vacancy rates.

Figure 62 shows that increases in office lease rates have been modest over the last eight years. The substantial amount of office space added to the market in a relatively short period of time has helped to maintain stable rents.

FIGURE 62 HISTORICAL OFFICE LEASE RATES IN PLACER COUNTY (COST PER SQUARE FOOT PER MONTH ON A FULL SERVICE BASIS)

| Structure            | 1995   | 1996   | 1997   | 1998   | 1999   | 2000   | 2001   | 2002   | 2003*  |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                      |        |        |        |        |        |        |        |        |        |
| Class A Buildings    | \$1.70 | \$1.75 | \$1.80 | \$1.90 | \$1.95 | \$2.00 | \$2.03 | \$2.03 | \$2.05 |
| Class B Buildings    | \$1.45 | \$1.50 | \$1.60 | \$1.70 | \$1.75 | \$1.80 | \$1.80 | \$1.80 | \$1.80 |
| Class C Buildings    | \$1.00 | \$1.05 | \$1.15 | \$1.20 | \$1.25 | \$1.35 | \$1.45 | \$1.50 | \$1.50 |
| Overall Office Rates | \$1.60 | \$1.70 | \$1.70 | \$1.75 | \$1.80 | \$1.90 | \$1.95 | \$1.95 | \$1.90 |

Sacramento Regional Research Institute, December 2003

Data Source: Colliers International \*Note: 3<sup>rd</sup> Quarter data for 2003.

## Industrial/Warehouse Space

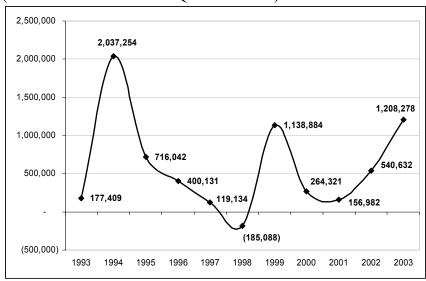
Figure 63 shows the absorption of the industrial space in Placer County between 1993 and 2003. The absorption of the industrial/warehouse space in Placer County peaked in 1994 to over 2.0 million square feet. In 1999, approximately 1.1 million of industrial/warehouse square feet were absorbed. Up to the third quarter, 2003 experienced a higher absorption rate, after the decrease in 2000 and 2001.

The record growth seen in Placer County since late 1980s is due in part to the construction and occupation of several large distribution and manufacturing facilities. Buildings were constructed for companies such as Albertsons, NEC, Hewlett-Packard, SureWest Communications, and Wesco Manufacturing.

In the third quarter of 2003, warehouse facilities rented for about \$0.36 per square foot on a triple net basis. Research and development space rented for about \$1.07 per square foot. Total industrial vacancy was approximately 15.2 percent.

Several industrial parks have recently moved into Placer County. Figure 53 shows some of the major existing and approved industrial parks (sized over 100,000 square feet) with a brief description of the types of industry and size of the park.

FIGURE 63 INDUSTRIAL SPACE ABSORPTION IN PLACER COUNTY (NET ABSORPTION IN SQUARE FEET)



Sacramento Regional Research Institute, December 2003

Data Source: Colliers International Note: 2003 includes data for Quarters 1-3

FIGURE 64 MAJOR INDUSTRIAL PARKS IN PLACER COUNTY

| Size                                |               |             |  |  |  |  |
|-------------------------------------|---------------|-------------|--|--|--|--|
| Project Name                        | Location      | Square Feet | Industry/Major Business                                      |  |  |  |
| Deducide la destrial Contac         | December      | 074 400     | Indicated the site and a set                                 |  |  |  |
| Parkside Industrial Center          | Roseville     | 374,400     | Industrial, business park                                    |  |  |  |
| Roseville Parkway Industrial Center | Roseville     | 444,000     | U.S. Bancorp   |  |  |  |
| Hewlett Packard                     | Roseville     | 769,698     | Hewlett Packard  |  |  |  |
| Vineyard Pointe Bus. Park           | Roseville     | 126,347     | Industrial, business park, office                            |  |  |  |
| Foothills Commerce Center II        | Roseville     | 108,467     | Industrial and tech-oriented companies                       |  |  |  |
| Pride Industries                    | Roseville     | 189,288     | Headquarters site  |  |  |  |
| Cemo Business Park                  | Roseville     | 149,700     | Office, technology, business                                 |  |  |  |
| Lincoln Air Center                  | Lincoln       | 1,919,000   | Distribution, warehouse, production                          |  |  |  |
| Auburn Industrial Park              | Auburn        | 3,702,600   | Manufacturing, distribution, electronics, lighting, printing |  |  |  |
| Deans Industrial Park               | Loomis        | 191,664     | Storage, manufacturing, office                               |  |  |  |
| Granite Creek Business Park         | Rocklin       | 200,000     | Industrial and commercial                                    |  |  |  |
| Oracle Campus                       | Rocklin       | 450,000     | Oracle   |  |  |  |
| Sierra Placer Business Park         | Placer County | 702,000     | Warehousing and manufacturing                                |  |  |  |
| Placer Corporate Center             | Placer County | 4,617,360   | Office, light industrial                                     |  |  |  |
| Atherton Tech Center                | Placer County | 100,000     | Office   |  |  |  |
| Doupnik Manufacturing               | Loomis        | 740,520     | Modular construction   |  |  |  |

Sacramento Regional Research Institute, December 2003

Data Source: Placer County

Note: Some of the industrial parks are not completely built out. The size listed reflects the total estimate at build out.

## Retail Space

Figure 65 compares current retail lease rents, vacancy, space inventory, and absorption in two main regions of Placer County—Auburn/Loomis and Roseville/Rocklin.

FIGURE 65 2003 RETAIL LEASE RATES, VACANCY, AND ABSORPTION IN PLACER COUNTY

|                   | Lease Rates*    | Total Vacancy | Total Inventory | Absorption (YTD)** |
|-------------------|-----------------|---------------|-----------------|--------------------|
| Area              | Per Square Foot | Square Feet   | Square Feet     | Square Feet        |
|                   |                 |               |                 |                    |
| Auburn/Loomis     | \$1.72          | 1,427         | 1,030,788       | 8,373              |
| Roseville/Rocklin | \$2.25          | 158,488       | 5,100,391       | 93,156             |
|                   |                 |               |                 |                    |

Sacramento Regional Research Institute, December 2003

Data Source: CB Richard Ellis

\*Note: 2003 includes data for Quarters 1-3

In August 2000, The Galleria shopping mall opened in Roseville. The shopping center comprises 1.1 million square feet. Adjacent to the Galleria is the Creekside Center with approximately 694,000 square feet of retail and 435,000 square feet of office space.

## Residential—Single Family Housing

The comparatively low cost of housing in Placer County attracts many new residents to the region. Many Californians migrate to Placer County from the more expensive areas of the state, such as the Bay Area.

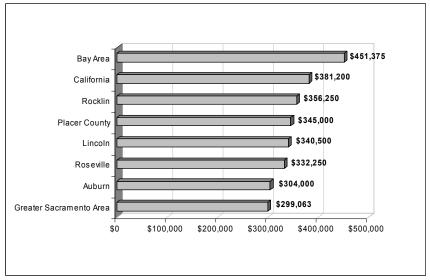
Figure 66 shows that the median home sale price in Placer County remains below the median prices seen on an overall basis for the state and the Bay Area.

Figure 67 illustrates the historic trend in median single-family home sale price (new and resale homes) in Placer County for October 2002 and 2003. Placer County experienced approximately 16 percent growth, slightly less than the state and above the Greater Sacramento Area. The growth rates in Placer County and many of the cities are above the Bay Area, but the Bay Area median sale prices remain well above those in the county.

All types of housing are available in Placer County—urban, suburban, and rural. In addition to commonly found housing subdivisions and planned developments, Placer County offers the opportunity to live by rivers, lakes, streams, the foothills and the Sierra Nevada Mountains. It is possible to find homes with significant acreage within an easy commute to major employment centers. For those living in more urbanized areas of the county, parks provide excellent recreation near most neighborhoods and there is easy access to rural areas.

<sup>\*\*</sup>Note: Retail Lease Rates are for in-line space in Community Centers. Lease rates can vary based on the location, age, and type of the property.

FIGURE 66 OCTOBER 2003 MEDIAN HOME SALE PRICES



Sacramento Regional Research Institute, December 2003

Data Source: California Association of Realtors

Note: Data reflects single family unit, new and resale homes.

Greater Sacramento Area data does not include Sutter or Yuba Counties.

FIGURE 67 CHANGE IN MEDIAN HOME SALE PRICES

|                         | Median Single Family Home Sales Price |           |         |  |  |
|-------------------------|---------------------------------------|-----------|---------|--|--|
|                         | October October                       |           | Percent |  |  |
| Area                    | 2002                                  | 2003      | Change  |  |  |
|                         |                                       |           |         |  |  |
| California              | \$324,670                             | \$381,200 | 17.4%   |  |  |
| Bay Area                | \$422,667                             | \$451,375 | 6.8%    |  |  |
| Greater Sacramento Area | \$264,563                             | \$299,063 | 13.0%   |  |  |
| Placer County           | \$297,000                             | \$345,000 | 16.2%   |  |  |
| Cities in Placer County |                                       |           |         |  |  |
| Auburn                  | \$294,000                             | \$304,000 | 3.4%    |  |  |
| Lincoln                 | \$281,500                             | \$340,500 | 21.0%   |  |  |
| Rocklin                 | \$292,000                             | \$356,250 | 22.0%   |  |  |
| Roseville               | \$290,000                             | \$332,250 | 14.6%   |  |  |
|                         |                                       |           |         |  |  |

Sacramento Regional Research Institute, December 2003

Data Source: California Association of Realtors

Note: Data reflects single family unit, new and resale homes.

Greater Sacramento Area data does not include Sutter or Yuba Counties.

Figure 68 illustrates the average number of transaction for single family homes in 2001 and 2002. The increase in transactions within Placer County between 2001 and 2002 exceeded that of the Greater Sacramento Area, the Bay Area, and California. The City of

Lincoln saw the highest transaction growth rate between 2001 and 2002 with an increase in of 65 percent, reflecting some of the population trends that the city has experienced.

FIGURE 68 AVERAGE SINGLE FAMILY HOME TRANSACTIONS

|                         |        |        | Percent |
|-------------------------|--------|--------|---------|
| Area                    | 2001   | 2002   | Change  |
|                         |        |        |         |
| California              | 21,333 | 23,702 | 11.1%   |
| Bay Area                | 4,135  | 5,198  | 25.7%   |
| Greater Sacramento Area | 2,302  | 2,551  | 10.8%   |
| Placer County           | 333    | 422    | 26.7%   |
| Cities in Placer County |        |        |         |
| Auburn                  | 42     | 44     | 4.8%    |
| Colfax                  | 9      | 12     | 33.3%   |
| Lincoln                 | 20     | 33     | 65.0%   |
| Loomis                  | 12     | 16     | 33.3%   |
| Rocklin                 | 60     | 76     | 26.7%   |
| Roseville               | 122    | 156    | 27.9%   |

Sacramento Regional Research Institute, December 2003

Data Source: RAND California

Note: Greater Sacramento Area does not include Sutter and Yuba Counties.



Sacramento Regional Research Institute

## Transportation

Interstate freeways, transcontinental railways, a deep-water shipping channel and two major airports give Placer County easy access to many major markets. Four major highways allow one-day freight delivery throughout California and parts of the West Coast, making Placer County an excellent location for warehouse and distribution facilities. Similarly, the Port of Sacramento provides access for deep-draft ships. The Greater Sacramento Area transportation advantages benefit the local economy and enhance Placer County's ability to reach and serve markets in the United States and abroad.

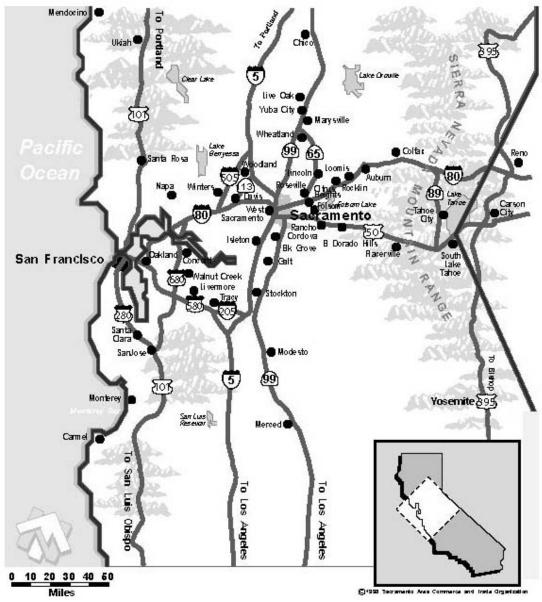
This section covers highways, airports, the Port of Sacramento, railroads, trucking and public transit.

## **Highways**

Access via Interstate 80 and more than 820 miles of connecting highways permits rapid commutes to surrounding regions, placing cities such as San Francisco, Reno, Nevada and Salt Lake City within one day's travel from Placer County. Highway 65 provides access from Interstate 80 north to Lincoln and Marysville. Interstate 5 links Placer County with Oregon and Washington in the north, and Los Angeles, Orange and San Diego Counties in the south. Highway 99 travels north and south through the agricultural regions of the San Joaquin and Sacramento Valleys and nearby Highway 50 provides a direct connection to South Lake Tahoe and convenient access to all connecting freeways in the Greater Sacramento Area.

Figure 69 provides a view of the major transportation infrastructure in the Greater Sacramento Area and beyond.

FIGURE 69 TRANSPORTATION MAP



Sacramento Regional Research Institute, December 2003

Source: Sacramento Area Commerce and Trade Organization, Sacramento Regional Map

## **Airports**

Three large airports serve the residents and businesses of Placer County: Sacramento International Airport, Reno/Tahoe International Airport, and Mather Airport. Figure 70 shows the traffic for each of these airports.

FIGURE 70 AIRPORT TRAFFIC

| Airport                  | 1997        | 1998        | 1999        | 2000        | 2001        | 2002        | 2003**     |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|
|                          |             |             |             |             |             |             |            |
| Sacramento Int'l Airport |             |             |             |             |             |             |            |
| Passengers               | 6,967,280   | 7,201,378   | 7,554,892   | 7,923,999   | 8,012,581   | 8,510,924   | 5,910,628  |
| Aircraft Operations      | 167,604     | 151,205     | 155,528     | 149,969     | 151,642     | 158,202     | 107,210    |
| Air Freight (pounds)     | 132,500,105 | 123,061,569 | 102,131,390 | 101,676,554 | 105,129,404 | 133,134,658 | 88,397,098 |
| Air Mail (pounds)        | 35,491,547  | 33,984,210  | 31,588,376  | 33,868,325  | 27,608,806  | 22,636,689  | 14,763,434 |
| Mather Airport           |             |             |             |             |             |             |            |
| Air Freight (pounds)     | 78,935,309  | 121,643,622 | 156,559,629 | 148,742,644 | 129,297,510 | 123,610,668 | 74,173,471 |
| Air Mail (pounds)        | 0           | 0           | 56,854,375  | 219,705,701 | 111,775,225 | -           | -          |
| Reno/Tahoe Int'l Airport |             |             |             |             |             |             |            |
| Passengers               | 6,865,965   | 6,663,125   | 6,104,086   | 5,626,034   | 4,932,648   | 4,510,992   | 379,620    |
| Aircraft Operations      | 162,381     | 153,473     | 152,103     | 149,873     | 139,660     | 145,036     | 118,177    |
| Air Freight (pounds)*    | 88,121,282  | 96,049,800  | 104,003,193 | 111,681,574 | 100,523,174 | 106,377,207 | 84,605,971 |

Sacramento Regional Research Institute, December 2003

Data Source: Sacramento Department of Airports, Airport Properties & Business Development, Operations Reports

Reno/Tahoe International Airport, Marketing Department

The newly remodeled Sacramento International Airport added 12 gates, doubling the terminal space. Sacramento International Airport is located 12 miles north of downtown Sacramento and 29 miles from Rocklin. The airport is served by thirteen airline carriers: Alaska, Aloha, America West, American, Continental, Delta, Frontier, Hawaiian, Horizon, Mexicana, Northwest, Southwest, and United. They provide travelers with nonstop or convenient connecting service to over 150 cities across the country and around the world. Commuter carrier United Express offers extensive service to smaller communities throughout California. In 2002, over 8.5 million travelers used Sacramento International Airport. During that period, over 133 million pounds of air freight and close to 23 million pounds of air mail were processed through the airport. Figure 71 shows many of the outgoing flights from Sacramento International Airport.

<sup>\*</sup>Note: Includes Air Mail

<sup>\*\*</sup>Note: Sacramento International YTD August, Mather Airport & Reno/Tahoe International YTD October

FIGURE 71 SACRAMENTO INTERNATIONAL AIRPORT FLIGHTS

| DITOTE INIBIATO IIA            | Outgoing Flights/Week |             |                            | Outgoing Flights/Week |             |
|--------------------------------|-----------------------|-------------|----------------------------|-----------------------|-------------|
|                                |                       | One Stop or |                            |                       | One Stop or |
| Destination                    | Nonstop               | Connection  | Destination                | Nonstop               | Connection  |
| Acapulco, Mexico               | 0                     | 1           | London, England (Heathrow) | 0                     | 21          |
| Albany, NY                     | 0                     |             | Los Angeles, CA            | 101                   | 0           |
| Albuquerque, NM                | 0                     |             | Louisville, KY             | 0                     | 40          |
| Amsterdam, Netherlands         | 0                     |             | Madison, WI                | 0                     | 14          |
| Anchorage, AK                  | 0                     |             | Manchester, NH             | 0                     | 21          |
| Atlanta, GA                    | 14                    |             | Maui, HI                   | 0                     | 7           |
| Austin, TX                     | 0                     |             | Mazatlan, Mexico           | 0                     | 6           |
| Bakersfield, CA                | 0                     |             | Memphis, TN                | 0                     | 15          |
| Baltimore, MD                  | 0                     |             | Mexico City, Mexico        | 0                     | 54          |
| Belize City, Belize            | 0                     |             | Miami, FL                  | 0                     | 60          |
| Billings, MT                   | 0                     | 2           | Milwaukee, WI              | 0                     | 23          |
| Birmingham, AL                 | 0                     | 14          | Minneapolis/ St. Paul, MN  | 21                    | 48          |
| Boise, ID                      | 13                    | 21          | Monterey, CA               | 0                     | 27          |
| Boston, MA                     | 0                     | 106         | Monterrey, Mexico          | 0                     | 26          |
| Bozeman, MT                    | 0                     | 1           | Montreal, QU, Canada       | 0                     | 7           |
| Buffalo, NY                    | 0                     | 28          | Nashville, TN              | 0                     | 29          |
| Burbank, CA                    | 73                    | 0           | New Orleans, LA            | 0                     | 53          |
| Calgary, AL, Canada            | 0                     | 1           | New York, NY (Kennedy)     | 0                     | 48          |
| Cancun, Mexico                 | 0                     | 30          | New York, NY (La Guardia)  | 0                     | 115         |
| Caracas, Venezuela             | 0                     | 7           | New York, NY (Newark)      | 0                     | 138         |
| Charlotte, NC                  | 0                     | 62          | Norfolk, VA                | 0                     | 27          |
| Chicago (Midway)               | 0                     | 49          | Oklahoma City, OK          | 0                     | 54          |
| Chicago (O'Hare)               | 35                    | 35          | Omaha, NE                  | 0                     | 68          |
| Cincinnati, OH                 | 0                     | 41          | Ontario, CA                | 76                    | 0           |
| Cleveland, OH                  | 0                     | 61          | Orange County, CA          | 48                    | 0           |
| Colorado Springs, CO           | 0                     | 22          | Orlando, FL                | 0                     | 90          |
| Columbus, OH                   | 0                     | 84          | Palm Springs, CA           | 0                     | 21          |
| Corpus Christi, TX             | 0                     | 6           | Paris, France (De Gaulle)  | 0                     | 12          |
| Cozumel, Mexico                | 0                     | 1           | Pensacola, FL              | 0                     | 6           |
| Crescent City, CA              | 0                     | 12          | Philadelphia, PA           | 0                     | 83          |
| Dallas/ Ft. Worth, TX          | 34                    | 42          | Phoenix, AZ                | 81                    | 27          |
| Dayton, OH                     | 0                     | 35          | Pittsburg, PA              | 0                     | 55          |
| Denver, CO                     | 47                    | 23          | Portland, OR               | 74                    | 0           |
| Des Moines, IA                 | 0                     | 21          | Providence, RI             | 0                     | 42          |
| Detroit, MI                    | 0                     | 83          | Piuerto Vallarta, Mexico   | 0                     | 8           |
| El Paso, TX                    | 0                     | 17          | Raleigh/ Durham, NC        | 0                     | 71          |
| Eureka/ Arcata, CA             | 12                    | 0           | Richmond, VA               | 0                     | 33          |
| Fort Myers, FL                 | 0                     | 8           | Rochester, NY              | 0                     | 14          |
| Frankfurt, Germany             | 0                     | 21          | Saginaq, MI                | 0                     | 7           |
| Fresno, CA                     | 0                     | 27          | Salt Lake City, UT         | 32                    | 0           |
| Ft. Lauderdale, FL             | 0                     | 20          | San Antonio, TX            | 0                     | 68          |
| Grand Rapids, MI               | 0                     | 28          | San Diego, CA              | 85                    | 0           |
| Great Falls, MT                | 0                     | 1           | San Francisco, CA          | 55                    | 0           |
| Green Bay, WI                  | 0                     | 7           | San Jose Cabo, Mexico      | 0                     | 8           |
| Greensboro, NC                 | 0                     | 7           | San Juan, Puerto Rico      | 0                     | 13          |
| Guadalajara, Mexico            | 6                     |             | San Luis Obispo, CA        | 0                     | 14          |
| Harrisburg, PA                 | 0                     |             | Santa Barbara, CA          | 0                     | 27          |
| Hartford, CT                   | 0                     | 40          | Seattle, WA                | 69                    | 0           |
| Honolulu, HI                   | 7                     | 0           | Spokane, WA                | 0                     | 47          |
| Houston, TX (Hobby)            | 0                     |             | St. Louis, MO              | 13                    | 52          |
| Houston, TX (Intercontinental) | 14                    |             | Tampa, FL                  | 0                     | 80          |
| Indianapolis, IN               | 0                     |             | Toronto, Canada            | 0                     | 28          |
| Jacksonville, FL               | 0                     |             | Tucson, AZ                 | 0                     | 37          |
| Kansas City, MO                | 7                     | 76          | Tulsa, OK                  | 0                     | 24          |
| Ketchikan, AK                  | 0                     | 7           | Washington DC (Dulles)     | 0                     | 94          |
| Las Vegas, NV                  | 60                    | 13          | Washington DC (National)   | 0                     | 92          |
| Lexington, KY                  | 0                     | 7           | West Palm Beach, FL        | 0                     | 17          |
| London, England (Gatwick)      | 0                     | 34          | Wichita, KS                | 0                     | 28          |
|                                |                       |             |                            |                       |             |

Sacramento Regional Research Institute, December 2003
Data Source: Sacramento International Airport Flight Schedule, September 2003
Note: For the most current flight information and additional flights go to http://www.innovata\_llc.com/smf/htmapsmf/asp?arrivecity

The Reno/Tahoe International Airport, located in Reno, Nevada, provides the services of 10 major airlines and non-stop service to more than 50 North American markets. In 2002, the Airport served over 4.5 million passengers. Recent improvements include parallel 9,000 foot and 11,000 foot concrete runways, an improved baggage claim area, and a 2,400 space parking structure. The largest regularly scheduled aircraft is the Boeing 757. The Airport, however, can accommodate aircraft as large as a Boeing 747.

Mather Airport began operations in May 1995 as an air cargo and general aviation facility. Mather includes two parallel runways, one of which is 11,300 feet long and capable of handling the largest, fully loaded aircraft. The majority of air cargo companies have shifted their operations from Sacramento International Airport to Mather Airport, a facility that can meet their requirements more efficiently.

The Lincoln Regional Airport is a publicly—owned airport situated on 775 acres, 35 miles north of Sacramento International Airport. This airport is a regional center for general and corporate aviation, with an industrial and business park expanding on and around the facility. The airport has a single asphalt runway capable of landing most corporate jet aircraft. Facilities include 260 tie-downs, 46 portable hangars, 70 T-hangars, nine corporate hangars, and conventional hangar space for 26 aircraft. An Instrument Landing System also makes Lincoln Airport more accessible during inclement weather to the 200 aircraft and corporate jets ported at Lincoln.

The Truckee Tahoe Airport is located midway between the historic town of Truckee and the beautiful north shores of Lake Tahoe. A full range of airport services are available for corporate and private aircraft. The centralized location of the Truckee Tahoe Airport provides excellent access to skiing, boating, tennis, golf, swimming, and lodgings nestled in the majestic mountains and green valleys of the Sierra. Two paved runways, one 4,650 feet and the other 100 feet by 7,000 feet, complete runway lighting, 210 paved tie-downs, and 24-hour aircraft fueling are available.

The 210-acre Auburn Municipal Airport site is located within the city limits of Auburn. The paved runway is 3,700 feet long and 75 feet wide with one 30-foot wide parallel paved taxiway. A 40 by 40 foot public helipad is available and adjacent to a helipad that served the California Highway Patrol throughout most of 2003. The Auburn Municipal Airport provides automatic runway lights, 176 tie-downs and aviation fuel.

## Port of Sacramento

In the Port of Sacramento's 2003 fiscal year, 878,000 short tons were handled. Figure 72 shows the historical tonnage for the Port of Sacramento.

FIGURE 72 PORT OF SACRAMENTO HISTORICAL TONNAGE (IN THOUSANDS)

| (11 / 1110 0 2111 /2 2) |              |         |  |
|-------------------------|--------------|---------|--|
|                         | Tonnage      | Percent |  |
| Fiscal Year             | (Short Tons) | Change  |  |
|                         |              |         |  |
| 1992                    | 1,224        |         |  |
| 1993                    | 1,126        | -8%     |  |
| 1994                    | 1,368        | 22%     |  |
| 1995                    | 1,009        | -26%    |  |
| 1996                    | 1,154        | 14%     |  |
| 1997                    | 1,091        | -5%     |  |
| 1998                    | 1,033        | -5%     |  |
| 1999                    | 872          | -16%    |  |
| 2000                    | 833          | -4%     |  |
| 2001                    | 922          | 11%     |  |
| 2002                    | 748          | -19%    |  |
| 2003                    | 878          | 17%     |  |
|                         |              |         |  |

Sacramento Regional Research Institute, December 2003

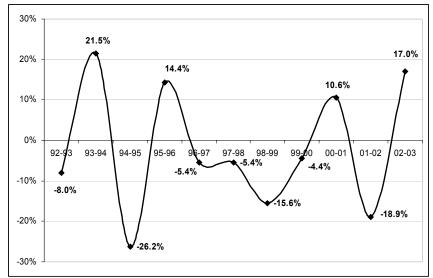
Data Source: Port of Sacramento

The Port of Sacramento is an operating port that offers a complete line of services to both shippers and receivers of cargo. A variety of bulk and break-bulk cargos move through the port's five berths. Major commodities are wood chips, rice, wheat, fertilizers, cement lumber, and animal feeds. Its location near Interstates 80 and 5 give trucks easy access. Major transcontinental railways also serve the Port, operating on the Port's own track system and 200-car marshalling yard.

Located 79 nautical miles northeast of the San Francisco Bay, the inland Port of Sacramento provides environmental protection, enabling it to handle many sensitive cargoes. Ship loaders, warehouses, and enclosed conveyor systems are equipped with dust collection equipment. A total of 309,960 square feet of covered storage is available for break-bulk cargo and general storage. The Port also has outside bulk paved storage for 650,000 tons. Inside, covered bulk storage areas provide space for almost 200,000 tons. In addition, the Port has approximately 3,000 acres of land on either side of the 47-mile long ship channel. Some of this land is suitable for development.

The annual shipping volume is highly volatile, as seen in Figure 73. The volatility is due to the sensitivity of the port operation to local, state, national and international economic events.

FIGURE 73 PORT OF SACRAMENTO TONNAGE GROWTH RATES



Sacramento Regional Research Institute, December 2003

Data Source: Port of Sacramento

## Railroads

Placer County is on the main east-west Union Pacific Railway lines. For over 80 years, a major switching yard has operated in Roseville. Union Pacific's 600-acre Roseville site is the largest rail yard on the west coast providing transcontinental "piggyback" services. The yard has handled an increasing volume of freight every year since it was designed as a piggyback hub in 1983. In addition, siding and tie-ins are provided at company facilities, affording direct access to railcars.

As a result of the 1996 merger of the Union Pacific with the Southern Pacific, Placer County has access to Burlington Northern Santa Fe Railway, giving the County service by both major Western railroads. Union Pacific's major freight classification facility for Northern California, Nevada and Oregon continues to remain in Roseville.

Amtrak provides daily passenger service from Placer County to locations in and out of California. In addition, an Amtrak train that travels the length of the Central Valley is linked by bus to Stockton, 50 miles to the south. The Capitol Corridor system provides high speed commuter rail service from Roseville to San Jose. The Capitol Corridor system is currently planning to expand the number of high speed trains serving Roseville to as many as ten during the next ten years.

## Trucking

The valley's reputation as a leading agricultural center is supported by a trucking service that moves the majority of produce from the fields to processing plants, and market destinations throughout the United States. The trucking industry also supports the Greater Sacramento Area's manufacturing base by transporting goods produced by industries in the region. Trucks serve other businesses that send and receive daily shipments, making it clear that trucking is a major component in the network of transportation services available to Placer County.

## Public Transit

Greyhound Bus Lines provides passenger and small freight services in Placer County. Roseville Dial-A-Ride (RADAR) offers local bus service to Roseville residences while Placer County transit supplies bus service to the South Placer area. The Roseville Commuter Service operates an express commuter bus service between Roseville and Sacramento.

The cities of Auburn and Lincoln operate local bus service within their respective communities. The Consolidated Transportation Services Agency (CTSA) runs specialized transit services for elderly and disabled persons in Placer County.

The Tahoe Area Regional Transit (TART) operates along 30 miles of Lake Tahoe shoreline and includes a shuttle between Tahoe City and Truckee via Highway 89, several times daily. TART bus service is operated by the County of Placer Department of Public Works and funded on the Nevada side by the Regional Transportation Commission of Washoe County. On the Truckee side, the service is partially funded by the Town of Truckee.

Figure 74 illustrates the annual ridership for the TART bus service. The ridership has had some fluctuations over the past ten years, however it has remained fairly constant for many years and began to show increases in 2000. The largest growth in ridership was seen between 1999 and 2002 with 13 percent growth in riders.

FIGURE 74 TART ANNUAL RIDERSHIP

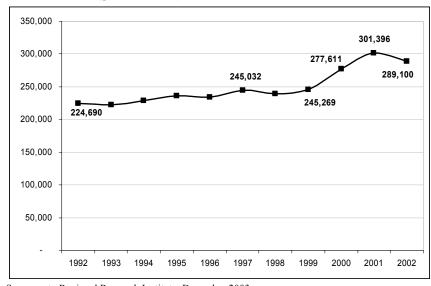
|             |           | Percent |  |
|-------------|-----------|---------|--|
| Fiscal Year | Ridership | Change  |  |
|             |           |         |  |
| 1992        | 224,690   |         |  |
| 1993        | 222,080   | -1.2%   |  |
| 1994        | 229,077   | 3.2%    |  |
| 1995        | 235,850   | 3.0%    |  |
| 1996        | 233,692   | -0.9%   |  |
| 1997        | 245,032   | 4.9%    |  |
| 1998        | 239,563   | -2.2%   |  |
| 1999        | 245,269   | 2.4%    |  |
| 2000        | 277,611   | 13.2%   |  |
| 2001        | 301,396   | 8.6%    |  |
| 2002        | 289,100   | -4.1%   |  |

Sacramento Regional Research Institute, December 2003

Data Source: Tahoe Area Regional Transit

Figure 75 provides a graphical depiction of the TART ridership since 1992. The graph demonstrates the fairly stable ridership over the past ten years. In 2001, the ridership was at its highest point at about 30,000 people, and has seen a slight decline after that point.

FIGURE 75 TART RIDERSHIP TREND



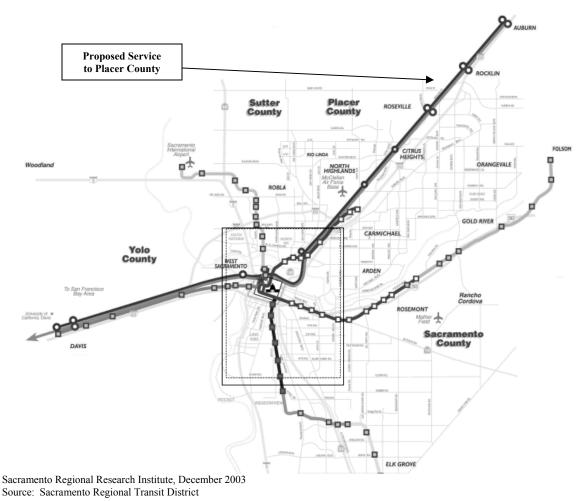
Sacramento Regional Research Institute, December 2003

Data Source: Tahoe Area Regional Transit

Figure 76 graphically shows the Sacramento Regional Transit District's ten-year expansion proposal. The planned South Sacramento Line will connect downtown Sacramento with Elk Grove. The first phase of this line was completed in September of

2003. Phase two of the South Sacramento Line is scheduled to be completed between 2004 and 2007. Additionally, Regional Transit is adding an extension from downtown Folsom to the downtown Sacramento Amtrak station. As shown in the map, there are also plans to extend the rail service to Roseville, Rocklin, and Auburn.

FIGURE 76 SACRAMENTO REGIONAL TRANSIT DISTRICT TEN-YEAR SYSTEM EXPANSION PROPOSAL MAP



89



Sacramento Regional Research Institute

## Resources and Utilities

This section provides a description of utility distribution companies, natural gas, water, and hazardous and waste water.

## **Utility Distribution Companies**

Electricity in the region is provided by the City of Roseville, Pacific Gas and Electric Company (PG&E) and Sierra Pacific Power Company. Hydroelectric stations generate a considerable quantity of the electricity in the region.

Pacific Gas and Electric Company (PG&E) is a subsidiary of PG&E Corporation and maintains its headquarters in San Francisco. PG&E provides natural gas and electric service to approximately 13 million people, or nearly one in every twenty Americans in its 70,000 square mile Northern and Central California service area. PG&E has a number of locally based economic development representatives to provide comprehensive services for new and expanding businesses facilities. PG&E economic development representatives partner with the local economic development corporations in its service territory to provide these services. Its representatives can discuss the energy efficiency program options available to help building owners and designers to make a new or retrofitted facility as energy efficient as possible.

Roseville Electric is a not-for-profit electric utility owned by the City of Roseville and regulated by the City Council. Roseville Electric has some of the lowest energy prices in the state, and provides the highest power reliability in Northern California. For over 90 years, Roseville Electric has assisted its customers in designing and constructing electric facilities, launching new businesses, and implementing energy efficiency projects.

Sierra Pacific Power Company is an investor-owned public utility company engaged primarily in the generation, purchase, transmission, distribution, and sale of electric energy. The company supplies power to approximately 308,000 customers residing in an area of 50,000 square miles in western, central, and northeastern parts of Nevada, and a portion of eastern California in Alpine, Placer, Nevada, Sierra and Plumas Counties. In mid-1996, Sierra Pacific Power Company completed development of the Pinon Pine Power Project, a state-of-the-art "clean coal technology" generator providing power to 60,000 homes.

## **Natural Gas**

Natural gas is available for commercial and residential uses in Placer County through PG&E. All large PG&E gas customers can now purchase their gas from the supplier of their choice and pay PG&E only for the gas transportation services they actually use. Other gas purchasing options for smaller customers assure that all PG&E customers have access to reliable, competitively priced sources of natural gas. Southwest Gas provides natural gas services in the North Lake Tahoe area. Rates for commercial/industrial users appear in Figure 77.

FIGURE 77 COMMERCIAL/INDUSTRIAL NATURAL GAS RATES

| Summer Per Therm Charge (1) |                            | Winter Per Therm Charge (2)                 |  |
|-----------------------------|----------------------------|---|--|
| 1st 4K Therms               | Excess                     | 1st 4K Therms                               | Excess   |
|                             |                            |   |  |
| \$0.81289                   | \$0.72119                  | \$0.87591                                   | \$0.76210  |
| \$0.79457                   | \$0.70287                  | \$0.85759                                   | \$0.74378  |
|                             | 1st 4K Therms<br>\$0.81289 | 1st 4K Therms Excess<br>\$0.81289 \$0.72119 | 1st 4K Therms         Excess         1st 4K Therms           \$0.81289         \$0.72119         \$0.87591 |

Sacramento Regional Research Institute, December 2003

Data Source: Pacific Gas and Electric Company, Schedules G-NR1 & G-NR2. Rates effective January 1, 2002.

Notes: The rates listed above include gas procurement and transportation charge. The gas procurement charges change monthly.

## Water

The Placer County Water Agency (PCWA) is a major provider of water to Placer County customers. PCWA is a public non-profit agency established in 1957 by a special Act of the California Legislature.

Two specialized water resource service divisions are managed by PCWA. The Power Division, headquartered in Foresthill, operates the Middle Fork Project. The main features of this project are large reservoirs and five diversion dams, five hydroelectric power plants, diversion and water transmission facilities and five tunnels. This division controls the waters of the American and Rubicon Rivers and other tributaries for irrigation, domestic and commercial purposes as well as for the generation of electric energy.

The Water Division, headquartered in Auburn, operates nine water treatment plants, eleven reservoirs, five dams, 22 storage tanks, three wells and a 385-mile network of pipelines and canals. This system provides water for commercial, domestic, irrigation, and other agricultural uses.

The main sources of water for the PCWA are the Yuba and Bear Rivers. This supply comes from Lake Spaulding and is purchased from the Pacific Gas and Electric Company. The American River provides a second source from appropriated water rights

<sup>(1)</sup> April 1 through October 31.

<sup>(2)</sup> November 1 through March 31.

<sup>(3)</sup> Customer charge is an additional \$0.34346 - \$0.44437/day.

<sup>(4)</sup> Customer charge is an additional \$4.95518/day

developed through construction of the Middle Fork Project. The United States Bureau of Reclamation Central Valley Project (CVP) provides a third source of water to the Agency. Area wells serve as the fourth water source for PCWA.

The City of Roseville's Water Treatment Plant (WTP) recently underwent a 12 million gallon per day expansion resulting in a total water treatment capacity of 60 million gallons per day. This plant expansion is the next step in meeting the needs of a growing population. Two more plant expansions are anticipated which would bring the total treatment capacity to 100 million gallons per day.

Additionally, several private and other mutual water companies serve parts of Placer County. A listing of some of these agencies is provided in the Directory.

Figure 78 shows the water usage cost comparison of different areas in Placer County and the Greater Sacramento Area.

FIGURE 78 COMMERCIAL/INDUSTRIAL WATER USAGE COSTS FOR SELECTED AREAS

|                 | Monthly Cost 30,000 cu. ft./2" Meter |       |       |  |
|-----------------|--------------------------------------|-------|-------|--|
|                 | Basic Svc.                           |       | Total |  |
| Area            | Charge                               | Water | Cost  |  |
|                 |                                      |       |       |  |
| Rocklin         | \$55                                 | \$252 | \$307 |  |
| Woodland        | \$7                                  | \$288 | \$295 |  |
| Yuba City       | \$83                                 | \$182 | \$265 |  |
| Marysville      | \$58                                 | \$189 | \$247 |  |
| El Dorado Hills | \$12                                 | \$212 | \$225 |  |
| Folsom          | \$40                                 | \$162 | \$202 |  |
| Sacramento      | \$10                                 | \$178 | \$188 |  |
| Roseville       | \$51                                 | \$132 | \$183 |  |

Sacramento Regional Research Institute, December 2003

Data Source: El Dorado Irrigation District

City of Folsom Finance Department

Placer County Water Agency

City of Roseville Environmental Utilities Department City of Sacramento Public Works: Utilities Department

City of Woodland Finance Department

City of Yuba City Public Works Department

California Water Service for Yuba County

Note: Monthly costs as of October 2003.

## Solid Waste and Waste Water

Solid waste collection for the unincorporated areas of Placer County is divided into six separate franchise areas. The Eastern Regional Landfill is the disposal site for solid waste collected from the three franchise areas located in eastern Placer County, the Town of Truckee, the City of Colfax, and portions of El Dorado and Nevada Counties. The landfill ceased burying solid waste in 1994. A materials recovery facility (MRF) and transfer station are currently in operation on the site. Recyclable material is diverted from the waste stream at the MRF. Non-recyclable waste is transported to the Lockwood Landfill near Reno, Nevada.

Three franchise areas in western Placer County, the cities of Roseville, Auburn, Loomis, Lincoln, and Rocklin are serviced by the Western Regional Sanitary Landfill and the Western Placer Materials Recovery Facility (WPMRF). The landfill, owned by the Western Placer Waste Management Authority, began operation in 1979. The WPMRF began operation in late 1995. This landfill is located between Lincoln and Roseville. The cities of Auburn and Colfax and the Town of Loomis purchased the services of this solid waste facility. This landfill is scheduled to close in 2025. Adjacent to the existing location a 400-acre expansion area was set aside, but the environmental document for the proposed expansion is currently being challenged in court.

The Dry Creek Wastewater Treatment Plant (WWTP), owned and operated by the City of Roseville, serves the southwest corner of Placer County. The Dry Creek facility has a capacity rating of 18 million gallons per day. A second plant is under construction on Pleasant Grove Creek. The Pleasant Grove facility will be rated at 12 million gallons per day and is expected to be completed and operational by spring of 2004. The total treatment capacity resulting from both facilities is 30 million gallons per day.

The Tahoe-Truckee Sanitation Agency was formed on May 1, 1972, to carry out the mandate of the Porter Cologne Water Quality Control Act to export all sewage out of the Tahoe Basin and to replace existing treatment facilities in the five member entities. These entities include the Tahoe City Public Utility District, the North Tahoe Public Utility District, the Squaw Valley County Water District, the Alpine Springs County Water District, and the Truckee Sanitary District. The Agency constructed a regional system that transports all sewage from the member districts to a regional plant. Transporting wastewater out of the Tahoe Basin is designed to protect potable water sources and to preserve the purity of Lake Tahoe.

The effluent is retained in the Truckee River Basin, so that the quantity of water available to users downstream would not be diminished by the project. The project required construction of an interceptor line from Tahoe City to the Martis Valley, construction of a 4.83 MGD regional sewage treatment plant, and installation of an underground disposal system that allows the effluent to percolate into the permeable glacial outwash soil near the plant site. Tertiary treatment is necessary to protect the quality of the Truckee River.



Sacramento Regional Research Institute

# **Directory**

### **Placer County**

Board of Supervisors 175 Fulweiler Avenue Auburn, CA 95603 (530) 889-4010 www.placer.ca.gov/bos/bos.htm

County Executive Office 175 Fulweiler Avenue Auburn, CA 95603 (530) 889-4030 www.placer.ca.gov/exec/exec.htm

Office of Economic Development 175 Fulweiler Avenue Auburn, CA 95603 (530) 889-4016 www.placer.ca.gov/business/business.htm

Planning Department 11414 B Avenue Dewitt Center Auburn, CA 95603 (530) 886-3000 www.placer.ca.gov/planning/planning.htm

Department of Public Works 11444 B Avenue Dewitt Center Auburn, CA 95603 (530) 889-7500 www.placer.ca.gov/works/works.htm

Sheriff's Department P.O. Box 6990 Auburn, CA 95604 (530) 889-7800 www.placer.ca.gov/sheriff/

Placer County Administration Center 2986 Richardson Drive Auburn, CA 95603 (530) 889-4275 www.placer.ca.gov/admin/admin.htm

Placer County Sheriff – Tahoe Substation 2501 North Lake Boulevard Tahoe City, CA 96145 (530) 581-6300 www.placer.ca.gov/sheriff/stations/tahoesub.htm

### City of Auburn

City Manager 1225 Lincoln Way, Room 9 Auburn, CA 95603 (530) 823-4211 ext. 191 www.auburn.ca.gov

Community Development Department 1225 Lincoln Way, Room 3 Auburn, CA 95603 (530) 823-4211 ext. 3 www.auburn.ca.gov

Fire Department 1225 Lincoln Way, Room 7 Auburn, CA 95603 (530) 823-4211 ext. 2 www.auburn.ca.gov

Police Department 1215 Lincoln Way Auburn, CA 95603 (530) 823-4211 ext. 1 www.auburn.ca.gov

Public Works Department 1225 Lincoln Way, Room 3 Auburn, CA 95603 (530) 823-4211 ext. 3 www.auburn.ca.gov

# City of Colfax

City Hall P.O. Box 702 (Mailing) 33 South Main Street Colfax, CA 95713 (530) 346-2313 www.ci.colfax.ca.us

Fire Department 33 South Main Street Colfax, CA 95713 (530) 346-6776

Public Works Department Corporation Yard P.O. Box 702 (Mailing) 250 Rising Sun Road Colfax, CA 95713 (530) 346-8640

# City of Lincoln

City Administrator 640 Fifth Street Lincoln, CA 95648 (916) 645-3314 www.ci.lincoln.ca.us

Community Development 640 Fifth Street Lincoln, CA 95648 (916) 645-3320 www.ci.lincoln.ca.us

Fire Department 770 Seventh Street Lincoln, CA 95648 (916) 645-4040 www.ci.lincoln.ca.us

Police Department 770 Seventh Street Lincoln, CA 95648 (916) 645-4040 www.ci.lincoln.ca.us

Public Works Department 640 Fifth Street Lincoln, CA 95648 (530) 645-8576 www.ci.lincoln.ca.us

### Town of Loomis

Town Hall 6140 Horseshoe Bar Road. Suite K Loomis, CA 95650 (916) 652-1840 www.loomis.ca.gov

### City of Rocklin

City Administrator 3970 Rocklin Road Rocklin, CA 95677 (916) 625-5000 www.ci.rocklin.ca.us

Community Development Department 3970 Rocklin Road Rocklin, CA 95677 (916) 625-5100 www.ci.rocklin.ca.us

Police Department 4060 Rocklin Road Rocklin, CA 95677 (916) 625-5400 www.ci.rocklin.ca.us

Public Works Department 4081 Alvis Court Rocklin, CA 95677 (916) 625-5500 www.ci.rocklin.ca.us

Fire Department 4060 Rocklin Road Rocklin, CA 95677 (916) 625-5300 www.ci.rocklin.ca.us

### City of Roseville

City Manager 311 Vernon Street Roseville, CA 95748 (916) 774-5362 www.roseville.ca.us/index.asp?page=42

Economic and Community Services Department 311 Vernon Street Roseville, CA 95678 (916) 774-5270 www.roseville.ca.us/index.asp?page=47

Fire Department 401 Oak Street, Room 402 Roseville, CA 95678 (916) 774-5800 www.roseville.ca.us/index.asp?page=46

Parks and Recreation Department 401 Oak Street, Room 400 Roseville, CA 95678 (916) 774-5242 www.roseville.ca.us/index.asp?page=50

Planning Department 311 Vernon Street Roseville, CA 95678 (916) 774-5276 www.roseville.ca.us/index.asp?page=51

Police Department 1051 Junction Boulevard Roseville, CA 95678 (916) 774-5010 www.roseville.ca.us/index.asp?page=52

Public Works Department 311 Vernon Street Roseville, CA 95678 (916) 774-5331 www.roseville.ca.us/index.asp?page=53

# **Business Organizations: Chambers of Commerce**

Auburn Area Chamber of Commerce 601 Lincoln Way Auburn, CA 95603 (530) 885-5616 www.auburnchamber.net

Colfax Area Chamber of Commerce P.O. Box 86 (Mailing) 2 South Railroad Avenue Colfax, CA 95713 (530) 346-8888 www.colfaxarea.com

Foresthill Chamber of Commerce P.O. Box 346 (Mailing) Foresthill, CA 95631 (530) 367-2474 www.foresthillchamberonline.com

Granite Bay/Roseville Chamber of Commerce 650 Douglas Boulevard Roseville, CA 95678 (916) 783-8136 www.rosevillechamber.com

Lincoln Area Chamber of Commerce 511 5<sup>th</sup> Street Lincoln, CA 95648 (916) 645-2035 www.lincolnchamber.com

Loomis Basin Chamber of Commerce P.O. Box 1212 (Mailing) 5911 King Road, Suite C Loomis, CA 95650 (916) 652-7252 www.ppgn.com/lbcc home.html

North Lake Tahoe Resort Association P.O. Box 884 (Mailing) 380 North Lake Boulevard Tahoe City, CA 96145 (530) 581-6900

Employment Training Panel 1100 J Street, Fourth Floor Sacramento, CA 95814 (916) 327-5262 www.etp.ca.gov

Placer County Office of Economic Development 175 Fulweiler Avenue Auburn, CA 95603 (916) 889-4016 www.placer.ca.gov/business/business.htm

Placer County Visitor Information Center 13411 Lincoln Way Auburn, CA 95603 (530) 887-2111 www.placer.ca.gov/visit/visit.htm

Rocklin Chamber of Commerce 5055 Pacific Street Rocklin, CA 95677 (916) 624-2548 www.rocklinchamber.com

Sacramento Area Commerce and Trade Organization (SACTO) 400 Capitol Mall, Suite 2500 Sacramento, CA 95814 (916) 441-2144 www.sactoedc.org

State of CA Department of Parks and Recreation 7806 Folsom-Auburn Road Folsom, CA 95630 (916) 988-0205 www.parks.ca.gov

United States Forest Service 22830 Foresthill Road Foresthill, CA 95631 (530) 367-2224 www.fs.fed.us/r5/tahoe/

### Newspapers

Auburn Journal 1030 High Street Auburn, CA 95603 (530) 885-5656 www.auburnjournal.com

The Sentinel P.O. Box 9148 Auburn, CA 95604 (530) 823-3986

Loomis News P.O. Box 125 Loomis, CA 95650 (916) 652-7939

Lincoln News Messenger 690 G Street Lincoln, CA 95648 (916) 645-7733

North Tahoe/Truckee Week P.O. Box 67 (Mailing) 200 Center Street Carnelian Bay, CA 96140 (530) 546-5995

Placer Herald 4253 Rocklin Road Rocklin, CA 95677 (916) 624-9713

Roseville Press-Tribune 188 Cirby Way Roseville, CA 95678 (916) 786-8746 www.thepresstribune.com

Tahoe World 395 North Lake Boulevard Tahoe City, CA 96145 (530) 583-3487

# Colleges and Universities

American River College 4700 College Oak Drive Sacramento, CA 95841 (916) 484-8011 www.arc.losrios.edu/

California State University, Chico 400 West First Street Chico, CA 95929 (530) 898-4636 www.csuchico.edu

California State University, Sacramento 6000 J Street Sacramento, CA 95819 (916) 278-6011 www.csus.edu

Cosumnes River College 8401 Center Parkway Sacramento, CA 95823 (916) 691-7410 www.crc.losrios.edu.

Golden Gate University 2595 Capitol Oaks Drive Sacramento, CA 95833 (916) 648-1446 www.ggu.edu/about/Locations/Sacramento

McGeorge School of Law 3200 Fifth Avenue Sacramento, CA 95817 (916) 739-7191 www.mcgeorge.edu

National University 9320 Tech Center Drive Sacramento, CA 95826 (916) 855-4101 www3.nu.edu/aboutNU/locations/S-T.html

Sacramento City College 3835 Freeport Boulevard Sacramento, CA 95822 (916) 558-2111 (Recorder) (916) 558-2441 (General Information) www.scc.losrios.edu/

Sierra College 5000 Rocklin Road Rocklin, CA 95677 (916) 624-3333 www.sierra.cc.ca.us

University of California, Davis One Shields Avenue Davis, CA 95616 (916) 752-1011 www.ucdavis.edu

Yuba College 2088 North Beale Road Marysville, CA 95901 (916) 741-6700 www.yuba.cc.ca.us

### **Cultural Entities**

The Arts Council of Placer County 808 Lincoln Way Auburn, CA 95603 www.placerarts.org

Bernhard Museum Complex 291 Auburn-Folsom Road Auburn, CA 95603 (530) 889-6500 www.placer.ca.gov/museum/bernhard.htm

Carnegie Museum 557 Lincoln Street Roseville, CA 95678 (916) 773-3003 www.rosevillehistorical.org

Foresthill Divide Museum 24601 Harrison Street In Leroy Botts Memorial Park Foresthill, CA 95631 (530) 367-3988 www.placer.ca.gov/museum/foresthil.htm

Gatekeeper's Museum 130 West Lake Boulevard Tahoe City, CA 96145 (530) 583-1762

Gold Country Museum 1273 High Street In the Gold Country Fairgrounds Auburn, CA 95603 (530) 887-0690 www.placer.ca.gov/museum/goldctry.htm

Golden Drift Museum 32820 Main Street Dutch Flat, CA 95714 (530) 389-2126 www.placer.ca.gov/museum/goldrift.htm

Maidu Interpretive Center 1960 Johnson Ranch Road Roseville, CA 95661 (916) 772-4242 www.roseville.ca.us/index.asp?page=379

Mondavi Center University of California, Davis One Shields Avenue Davis, CA 95616 (530) 754-5000 www.cfa.ucdavis.edu

Roseville Arts Center/Haman House/Tower Lobby Gallery 424 Oak Street Roseville, CA 95678 (916) 783-4117

Roseville Telephone Museum 106 Vernon Street Roseville, CA 95678 (916) 786-1621

Placer County Museum 101 Maple Street Auburn, CA 95603 (530) 889-6500 www.placer.ca.gov/museum/courthou.htm

#### Hazardous Waste Removal

Chemical Waste Management 35251 Old Skyline Road Kettleman City, CA 93239 (559) 386-6134

# Hospitals

Kaiser Permanente Medical Group 1600 Eureka Road (Mailing) 1001 Riverside Avenue Roseville, CA 95661 (916) 784-4000 www.kaiserpermanente.org/locations/california/locationsnorth/

Sutter Roseville Medical Center One Medical Plaza Roseville, CA 95661 (916) 781-1000 www.sutterhealth.org

Sutter Auburn Faith Hospital P.O. Box 8992 (Mailing) 11815 Education Street Auburn, CA 95602 (530) 888-4500 www.sutterhealth.org

Tahoe Forest Hospital P.O. Box 759 (Mailing) 10121 Pine Avenue Truckee, CA 96160 (530) 587-6011 www.tfhd.com

### Transportation

Amtrak
Ticket Office
401 I Street
Sacramento, CA 95814
Placer County Terminal
222 Main Street
Roseville, CA 95678
(916) 444-7094
www.amtrak.com

Auburn Airport 2409 Rickenbacker Way Auburn, CA 95602 (530) 888-8026 www.auburn.ca.gov/dept/dept\_airport.html

Greyhound Bus Lines 201 Pacific Street Roseville, CA 95678 (916) 783-4101 www.greyhound.com

Lincoln Regional Airport 1420 Flightline Drive Lincoln, CA 95648 (916) 645-3443 http://ci.lincoln.ca.us/index.cfm?page=244648

Port of Sacramento P.O. Box 980070 (Mailing) 3251 Beacon Boulevard, Suite 210 West Sacramento, CA 95798 (916) 371-8000 www.portofsacramento.com

Sacramento International Airport 6900 Airport Boulevard Sacramento, CA 95837 (916) 929-5411 or (916) 874-0700 http://airports.saccounty.net/SMF%20fact%20sheet.htm

Sacramento Regional Transit P.O. Box 2110 (Mailing) 1400 29<sup>th</sup> Street Sacramento, CA 95812 (916) 321-2877 www.sacrt.com

Truckee Tahoe Airport District 10356 Truckee Airport Road Truckee, CA 96161 (530) 587-4119 www.truckeetahoeairport.com

Reno/Tahoe International Airport P.O. Box 12490 (Mailing) 2001 East Plum Lane Reno, NV 89502 (775) 328-6400 www.renoairport.com

TART (Tahoe Area Regional Transit) P.O. Box 1909 Tahoe City, CA 96145 (530) 550-1212 www.placer.ca.gov/works/tart.htm

#### **Utilities**

Agate Bay Water Company P.O. Box 444, Carmichael, CA 96140 (530) 546-2019

Alpine Springs County Water District P.O. Box 1879 (Mailing) 270 Alpine Meadows Road Tahoe City, CA 96145 (530) 583-2342

Christian Valley Park Community and Water Services District Dry Creek Road Auburn, CA 95603 (530) 878-8050 or (530) 878-7395

American Water P.O. Box 7150 Pasadena, CA 91109 (800) 794-7350 www.amwater.com

Donner Summit Public Utility District P.O. Box 610 Soda Springs, CA 95728 (530) 426-3456 www.dspud.com

Foresthill Public Utility District 24540 Main Street Foresthill, CA 95631 (530) 367-2511

Fulton Water Company P.O. Box 1903 Tahoe City, CA 96145 (530) 583-3644

Glenshire Mutual Water Company 14630 Glenshire Drive Truckee, CA 96161 (530) 587-4949

McKinney Water District P.O. Box 2567 (Mailing) 16245 Jackson Oaks Drive Morgan Hill, CA 95038 (408) 778-1898

Meadow Vista County Water District 17000 Placer Hills Road Meadow Vista, CA 95722 (530) 878-0828

Nevada Irrigation District, P.O. Box 1019 (Mailing) 1036 West Main Street Grass Valley, CA 95945 (530) 273-6185 www.nid.dst.ca.us

Northstar Community Service District P.O. Box 34030(Mailing) 875 National Avenue Truckee, CA 96160 (530) 562-0747 www.northstarcsd.com

North Tahoe Public Utility District P.O. Box 139 Tahoe Vista, CA 96148 (530) 546-4212 www.northlaketahoe.net/public.html

Pacific Gas and Electric Company 1050 High Street Auburn, CA 95603 & 151 North Sunrise Avenue, Room 513 Roseville, CA 95661 (800) 743-5000 www.pge.com

Pacific Gas & Electric Company 231 D Street P.O. Box 671 Marysville, CA 95901 (800) 743-5000 or (530) 634-6442 www.pge.com

Placer County Water Agency P.O. Box 6570 (Mailing) 144 Ferguson Road Auburn, CA 95604 (530) 823-4850 www.pcwa.net

Roseville Electric 311 Vernon Street Roseville, CA 95678 (916) 774-5600 www.rosevilleelectric.org

SBC Communications (formerly Pacific Bell) 2700 Watt Avenue Sacramento, CA 95821 (800) 310-2355 www.sbc.com

San Juan Water District 9935 Auburn-Folsom Road Granite Bay, CA 95746 (916) 791-0115 www.sjwd.org

Sierra Lakes County Water District PO Box 1039 (Mailing) 7300 Short Road Soda Springs, CA 95729 (530) 426-7802

Sierra Pacific Resources P.O. Box 107 (Mailing) 7001 National Avenue Tahoe Vista, Ca 96148 (530) 546-1700 www.sierrapacificresources.com/contact/

South Placer Municipal Utility District 3671 Taylor Road Loomis, CA 95650 (916) 652-5877

Southwest Gas 218 Incline Court Incline Village, NV 89451 (775) 831-1066 www.swgas.com

Squaw Valley Public Service District P.O. Box 2026 Olympic Valley, CA 96146 (530) 583-4692 www.svpsd.org

Squaw Valley Mutual Water Company P.O. Box 2276 Olympic Valley, CA 96146 (530) 583-3674

Surewest Communications (formerly Roseville Telephone Company) 2090 Hilltop Circle
P.O. Box 969 (Mailing)
Roseville, CA 95678
(916) 772-2000
www.surewest.com

Tahoe City Public Utility District P.O. Box 5249 Tahoe City, CA 96145 (530) 583-3796 www.tahoecitypud.com

Tahoe Swiss Village Utility P.O. Box 102 Homewood, CA 96141 (530) 525-6659

Tahoe Truckee Sanitary Agency 13720 Joerger Drive Truckee, CA 96161 (530) 587-2525

Tamarack Mutual P.O. Box 34 Tahoma, CA 96142 (530) 525-7534

Truckee Donner Public Utility District 11570 Donner Pass Road Truckee, CA 96160 (530) 587-3896 www.tdpud.org